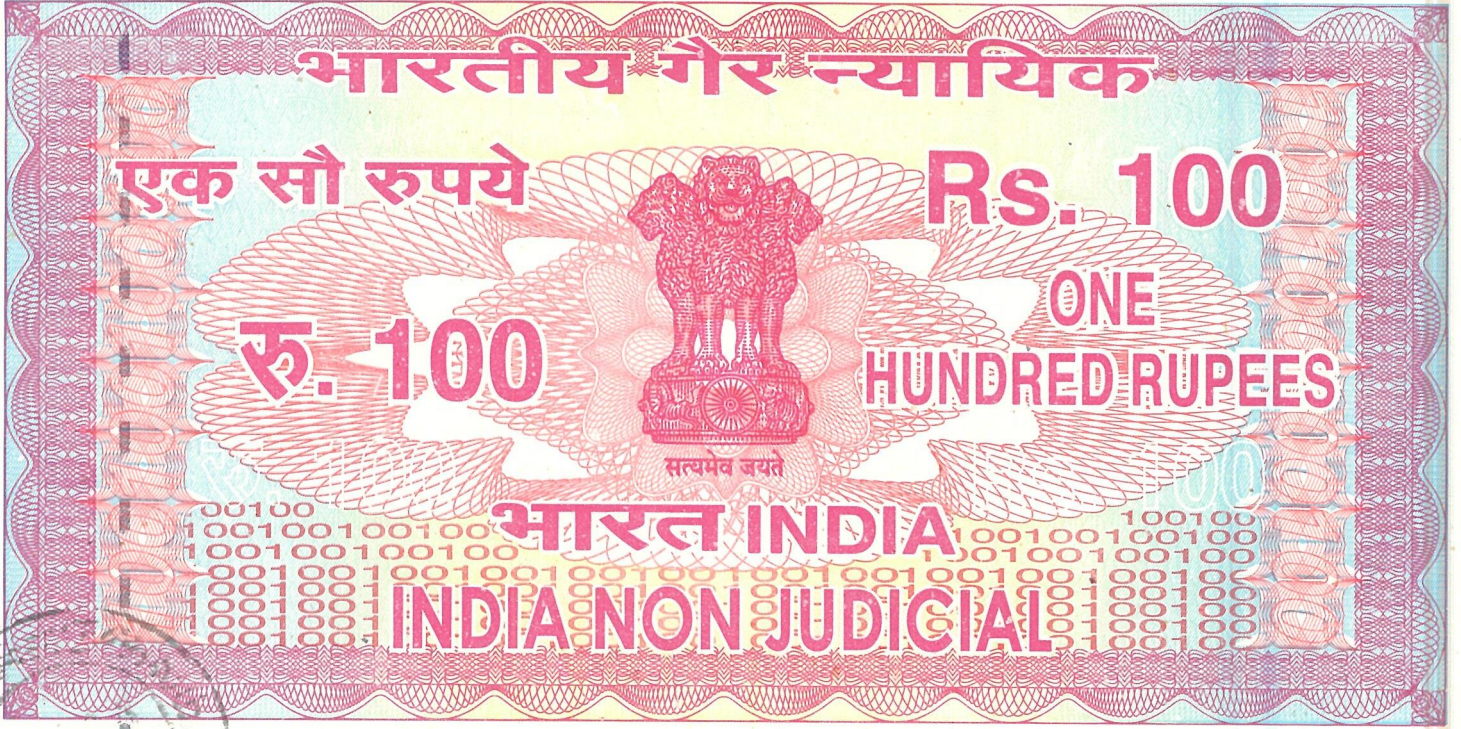


Dr. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING

LIST OF MOU'S (Companies)

Sl.N.	Name of the Institution / Company	Date of MOU	Duration
1	L&T EDU TECH	22-04-2024	
2	L&T EDU TECH	22-04-2024	
3	Council for Skills and Competencies (CSC INDIA)	21-12-2024	3
4	Centre for Excellence in Maritime and Shipbuilding (CEMS)	28-03-2024	3
5	TVS Training and Services LTD	22-12-2023	2
6	PRAJNA Resources Pvt.Ltd.	08-08-2023	3
7	CSC Academy	12-03-2024	5
8	Suraj Krishna Greenaries	25-01-2024	2
9	CSC Academy (For up-skilling of SC & ST students in Internet of Things (IoT) technology in collaboration with C-DAC & IEEE)	29-09-2023	
10	CSC Academy (To implement Bridge Course for Internet of Things Software Analyst in collaboration with C-DAC and for the benefit of Studens & Faculty)	29-09-2023	
11	ATAL Tinkering Labs of Sri Sarada Vidya Nilayam	08-04-2022	21-03-2027
12	ATAL Tinkering Labs of Sri Sarada Vidya Nilayam	08-04-2022	21-03-2027
13	M/s PREMA HOSPITALS	19-05-2023	
14	M/s PREMA HOSPITALS	19-05-2023	
15	M/s Suraj Krishna Greenaries	05-01-2022	2
16	M/s MSL Renewable Energy Power Pvt. Ltd.	23-12-2021	
17	M/s MSL Electricals & Electronics Pvt. Ltd	23-12-2021	
18	Shri Goutam Das, Village Level Entrepreneur of CSC	02-06-2022	
19	Mr.KVB Kishore Varma, Authorized Representative of Mahananda Welfare Society	05-12-2022	
20	Bharat Sanchar Nigam Limited (BSNL)	23-12-2021	
21	Indian Biomedical Skill Foundation	16-02-2026	16-02-2026
22	Skill Development Institute, HPCL	13-05-2025	3
23	MSME Tool Room (Central Insitute of Tool Design), HYD	12-07-2025	5
24	PHYTECH Embedded Pvt. Ltd.(Bangalore)	20-08-2025	-
25	Agasthya EdTech Pvt. Ltd.	08-10-2025	1
26	Confederation of Indian Industry	14-11-2025	1
27	ICT Academy - Certificate of Membership	17-05-2025	1
28	ART GENESYS	15-02-2026	1
29	Triloka Services Pvt. Ltd	15-02-2026	1



தமிழ்நாடு தமில்நாடு TAMILNADU

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L & T
CL&T

M. KAILASH CHAND
STAMP VENDOR - L.No.11727/G/M
Saidapet, Chennai-15. ☎: 9849173098

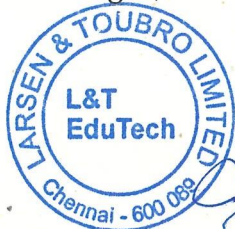
AGREEMENT

This Agreement is entered into at Vishakapatnam on the 22nd day of April 2024.

Between

Larsen & Toubro Limited, a company organized and validly existing under the laws of India, having a registered office located at L&T House, Narottam Morarji Marg, Ballard Estate, Mumbai - 400001, India and its business vertical L&T EduTech having its office at TCTC 1st floor, Mount Poonamallee Road, Manapakkam, Chennai 600089, India hereinafter referred to as "L&T EduTech" or First Party, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns, of the FIRST PARTY.

And



[Handwritten signature]



[Handwritten signature]

Dr. Lankapalli Bullayya College of Engineering, duly established in 2010 and existing under the laws of India, having its registered office at Survey No:44, National Highway 16, Near Rama Talkies Road, Resapuvanipalem, Visakhapatnam, Andhra Pradesh – 530013, India hereinafter referred to as “LBCE” or “Second Party” unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns of the SECOND PARTY.

L&T EduTech and LBCE are hereinafter referred to as such or collectively as “the Parties” and individually as “Party”.

WHEREAS

1. L&T is one of the leading engineering conglomerates operating at various parts of the globe providing technology, engineering, construction manufacturing and services including learning and assessment solutions and platforms through its EduTech business unit.
2. L&T EduTech is a new business unit from L&T, which aims to bridge the gap between industry and academia. The core objective would be to enhance the employability of students as well as aspiring professionals across various engineering & technology sectors. Keeping the focus on employability, L&T has launched a series of industry-led application-oriented programs under its product portfolio - L&T College Connect (“Integrated Program” or “College Connect Program”).
3. LBCE has already been established as Dr. Lankapalli Bullayya College of Engineering, a higher education institution in Visakhapatnam, Andhra Pradesh.
4. L&T EduTech will provide its Integrated Program to the students of LBCE.
5. LBCE has accepted L&T EduTech’s offer and agrees to enrol its students for the College Connect Program.
6. The Parties are desirous of entering into this Agreement to set out their mutual understanding in this regard.

NOW THESE PRESENTS WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. Scope of the Agreement

- 1.1. L&T EduTech has developed a solution to bridge the industry-academia gaps in present-day curricula by providing application-oriented courses which are, in-tune with future requirements to deliver career & learning outcomes.
- 1.2. LBCE agrees to cooperate and provide the solicited inputs, infrastructure support etc. to L&T EduTech.
- 1.3. LBCE and L&T EduTech have agreed to provide the Integrated Program to the students of LBCE as set out in Annexure – 1 of this Agreement.
- 1.4. LBCE shall enrol students into the Integrated Program as set out in this Agreement.
- 1.5. L&T EduTech shall deliver the courses as set out in Annexure – 1.
- 1.6. The Parties shall set up a committee consisting of two members from each Party, who shall monitor the progress under this Agreement on a periodic basis.



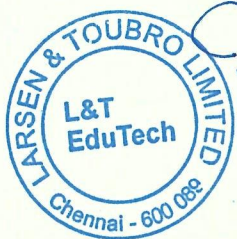
2. Product Table

Enrolment Year	Programs Offered	Stream	Minimum Enrolment	Number of Courses	Fees per Learner per Semester (not incl. GST)	Total Course Fees per Learner (not incl. GST)
2024-28	Integrated Program in Engineering	Civil	50	10	Rs. 10,600	Rs. 84,800
		Electrical and Electronics	60	10		
		Electrical and Communication	60	10		
		Computer Science	80	10		
Total			250			

- The number of learners and the fee per learner are as set out in this Agreement. The minimum enrolment strength for each course shall be as set out in the table above. Any additional learner required shall be offered at per learner rate as indicated in the table above.
- L&T EduTech shall launch the Courses/license/s on the respective start date mentioned in the table above in its portal. LBCE shall invite the students to enrol into the Courses/licenses with immediate effect.
- Launch of Courses/licenses would mean commencement of services rendered by L&T EduTech
- The learner fee is exclusive of applicable taxes at time of signing of agreement. The same shall be payable by the LBCE as per the statutory norms and at the rates prevailing from time to time.

3. Payment Terms

- The pricing will be valid for 1 year from the date of signing the agreement and it will be renewed based upon mutual agreement subsequently.
- The total investment is a committed value and will not change/vary due to the reasons of non-subscribing of any of the licenses by the students and/or students opting out of the programme for whatsoever reasons.
- At the time of signing of the agreement, on production of invoice by L&T EduTech, LBCE shall pay to L&T EduTech Rs. 10,60,000 ("the Base Amount") as an advance. LBCE will be permitted to advertise about the courses and begin enrolment of students for these courses only after payment of the Base Amount to L&T EduTech.



- d. For the enrolment year (2024-28), L&T EduTech shall raise invoice as per the schedule provided below. Payment shall be made within 10 days of the Invoice. Roll out of the courses shall commence only after receipt of the first tranche payment.

Tranche	Invoicing Schedule	Amount Not incl. GST
1	At the time of signing the agreement	Rs 10,60,000
2	15 days before commencement of 1 st Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
3	15 days before commencement of 2 nd Semester - whichever is earlier	Rs 15,90,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
4	15 days before commencement of 3 rd Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
5	15 days before commencement of 4 th Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
6	15 days before commencement of 5 th Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
7	15 days before commencement of 6 th Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
8	15 days before commencement of 7 th Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
9	15 days before commencement of 8 th Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners

- e. This engagement is envisaged to continue on a year-to-year basis. The invoicing schedule for each batch in subsequent academic years shall be as per the schedule provided below. Payment shall be made within 10 days of the Invoice. Roll out of the courses shall commence only after receipt of the payment.

Tranche	Invoicing Schedule	Amount Not incl. GST
1,3,5,7	15 days before commencement of Odd Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners
2,4,6,8	15 days before commencement of Even Semester - whichever is earlier	Rs 26,50,000 (up to 250 Learners) and Rs 10,600 per learner above 250 learners

- LBCE PAN Number: AAATT9499E
- LBCE GST Number: Not Registered



4. Obligations of LBCE

LBCE hereby agrees that it shall:

- a) promote the Integrated Program to students and to the general public as "Program in partnership with L&T EduTech". If any advertisements are released by the LBCE, the cost of such advertisement will be borne by the LBCE. LBCE will promote the College Connect Program Courses according to course descriptions given by L&T EduTech.
- b) Enroll students within respective courses at the start of license date. The list of students enrolled can be shared with L&T EduTech and LBCE shall ensure that the correct name is printed in the certificate on successful completion.
- c) Provide a point of contact for all administrative and support function to ensure smooth implementation of the courses.
- d) Periodic review to ensure on track implementation and sharing feedback with L&T EduTech as soon as possible and any necessary action required.
- e) Ensure the timely payment of invoices as mentioned in the clause 3 (d) (e).

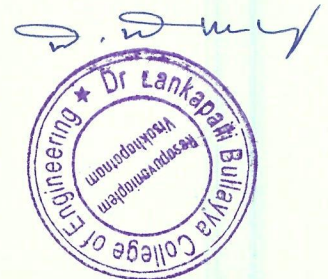
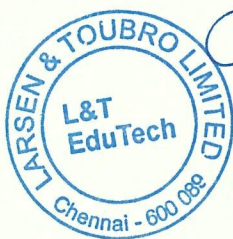
5. Obligations of L&T EduTech

L&T EduTech hereby agrees that it shall:

- a) Support in recommending the right courses as per the learning and career outcomes evinced for the students.
- b) Ensure courses are live and available to students during the validity of the licenses.
- c) Share schedule of course delivery as agreed with LBCE.
- d) Provide SMEs for virtual or in-person classes as agreed course wise delivery.
- e) Conduct assessments or other formalities course wise and issue certificate on successful completion.
- f) provide technical support to all enrolled students of LBCE regarding the online platform through which the courses are offered.
- g) Students completing the program will be allowed to register and build their profile in L&T EduTech Skill Exchange platform.
- h) shall facilitate placement opportunities for the students successfully completing the College Connect courses. Internship/placement for the learner shall be based on student meeting the required eligibility criteria for hiring.

6. Representation and Warranties

- a. The Parties hereby represent and warrant to each other that:
 - i. entering and performing of this Agreement does not and will not conflict with any law, governmental rule/regulation or cause a breach of any other agreement to which either of the Parties is a party.
 - ii. it is duly organised and validly existing entity, and it has the power and authority to enter into and perform this Agreement and the signatory to this Agreement is duly authorised by it.



7. L&T Logo usage and Co-branding

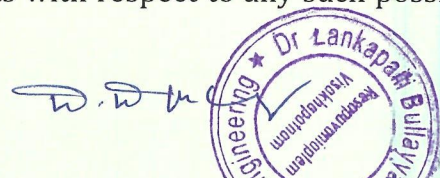
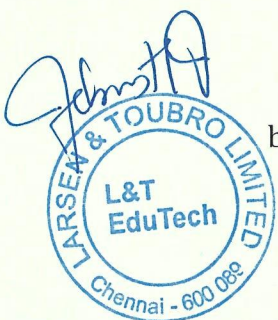
- a. LBCE will be provided with the option of using co-branded materials in its marketing campaign, certificates, student acquisition programs, etc., L&T EduTech shall provide LBCE with the marketing material and information and LBCE shall only use such material and information.
- b. LBCE may utilize L&T EduTech's logo and brand material (collectively referred to as the "**Brand Material**") subject to the payment of license fees against the first invoice raised by L&T EduTech as set out in clause 3 above. It is hereby clarified that LBCE shall be entitled to use L&T EduTech's Brand Material subject to the timely settlement of any and all subsequent invoices raised by L&T EduTech.
- c. L&T EduTech reserves the right to revoke the consent granted to LBCE to use its Brand Material at any time during the term of this Agreement. Upon such revocation LBCE shall cease using L&T EduTech's Brand Material with immediate effect.
- d. Usage of L&T EduTech's Brand Material shall be subject to the brand guidelines and approval of marketing or promotional material by L&T EduTech.

8. Term and Termination

- a. This Agreement shall be with effect from the date of signing hereto and shall remain valid for a period of five years unless terminated earlier.
- b. This Agreement may be terminated by either of the Parties by giving three months written notice to the other Party.
- c. Either Party ("**Aggrieved Party**") shall be entitled to terminate this Agreement forthwith by issuance of a written notice to the other Party ("**Breaching Party**") due to a (a) breach of the terms and conditions of this Agreement including non-adherence to the stipulated timelines, failure or refusal to pay the fees, breach of clause 10 (*Intellectual Property Rights*) etc. Provided that the Aggrieved Party shall provide the Breaching Party with a written notice ("**Notice**") informing it of the occurrence of such breach and the Breaching Party fails or refuses to rectify the breach within a period of 7 days from the date of receipt of notice. The requirement of Notice shall be dispensed with if the breach is irremediable in nature.
- d. In the event of any termination, the ongoing College Connect Program shall be rendered to the students who had enrolled for the same prior to the termination of this Agreement. It is hereby clarified that the amounts paid by LBCE prior to termination of this Agreement for availing the courses shall not be refunded under any circumstances.
- e. It is hereby agreed by the Parties that post termination of this Agreement for any reason, LBCE shall cease to provide the College Connect Program, either under the same name or a different brand name using the materials of L&T EduTech, to the students, and return all data, information of L&T EduTech that it may have access to and communicate to the students that the College Connect Program will be no longer offered through LBCE.

9. Confidentiality

- a. The Parties hereby agree that each Party may have access to Confidential Information of the other Party. Each of the Parties agrees that it shall keep confidential all the information disclosed by the other Party and will use the same only for the purposes of this Agreement.
- b. Each of the Parties also agrees that it shall not disclose to any person or entity any of the terms, conditions or other facts with respect to any such possible

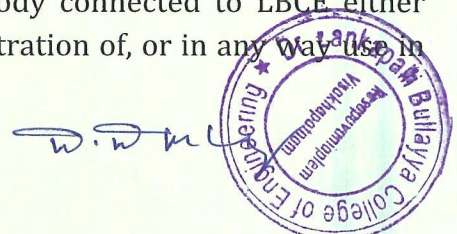


transaction including the status, which is confidential information without the consent of the other Party.

- c. For the purposes of this Agreement, Confidential Information shall mean any information provided by a Party to another Party under this Agreement, including but not limited to, financial, marketing, technical, IPR, design, customer/learner information (sourced by L&T EduTech / LECE) or other information of the disclosing party.
- d. The Parties also affirm that there shall not be any announcement made by either Party, till both Parties have approved the content of such an announcement.
- e. Nothing in the above clause prevents a Party from disclosing any Confidential Information:
 - (a) to its employees, legal advisors and other consultants on a need-to-know basis (provided the Party uses reasonable endeavors to ensure that the relevant person is aware that the information is confidential and does not further disclose the information except in accordance with this clause);
 - (b) if required by law, or regulatory authority;
 - (c) to obtain any Regulatory or corporate approval, consent or authorization to enter into the transaction;
 - (d) if required in connection with enforcement of any right or in defence of any claim, legal proceedings or dispute resolution procedure relating to or arising out of this Agreement.

10. Intellectual Property Rights

- a. Intellectual Property Rights: any and all Intellectual Property Rights (hereinafter referred to as IPR) subsisting in the courses (now or in the future), including any and all patents, rights to inventions, copyright and related rights, trademarks, trade names and domain names, rights in get-up, rights in goodwill or to sue for passing off, rights in designs, rights in computer software, database rights, rights in confidential information (including know-how and trade secrets) and any other intellectual property rights, in each case whether registered or unregistered and including all applications (or rights to apply) for, and renewals or extensions of, such rights and all similar or equivalent rights or forms of protection which may now or in the future subsist in any part of the world).
- b. LBCE agrees that all products/ such other things provided under this Agreement shall belong exclusively to L&T EduTech and no rights thereto shall accrue in any manner to LBCE.
- c. Under no circumstances will LBCE be entitled to claim the IPR (or any right of any kind) for any product, process, methodology, patent or any other thing of any nature whatsoever in relation to this Agreement. Any IPR developed during the currency of this Agreement and all rights over the Courses to be delivered under this Agreement, shall be the sole property of L&T EduTech and LBCE shall not have a right to claim any right over the same merely by working on it or instrumental in developing the same.
- d. LBCE shall not along with its student(s)/faculty/client(s)/sub-contractor(s) remove or alter any of the proprietary rights notices on any Confidential Information/courses it receives from L&T EduTech and will not attempt to recreate, update, modify, create derivative works, delete, destroy or deface the courses or Intellectual Property (or any part thereof) in any manner whatsoever. In no case shall LBCE or anybody connected to LBCE either directly or indirectly, apply for, or seek registration of, or in any way use in



any country the patents, know-how, trademark or any other intellectual property, designs, copyrights, trademarks, trade names or logos which are identical or confusingly similar to the patents, know-how, trademark or any other intellectual property, marks, trade names, logos, designs, etc., belonging to L&T EduTech.

- e. LBCE hereby fully confirms and commits that it shall take all necessary precautions, measures and steps to fully protect the Confidential Information of L&T EduTech from any unauthorized disclosure, misuse or infringement in any manner.
- f. Upon any termination of this Agreement or upon breach by LBCE of any of the terms of this Agreement, LBCE shall cease using the L&T IPR and the courses forthwith.

11. Indemnity

- a. Each Party ("Indemnifying Party") hereby irrevocably and unconditionally agrees to indemnify and hold the other Party ("Indemnified Party"), its directors, officers and employees harmless from and against any and all liabilities, losses, damages, costs, claims, or the like (collectively "Loss") which may be suffered or incurred directly, including but not limited to any claim by third party, by Indemnified Party as a result of (i) any misrepresentation or material breach of any representation or warranty made by the Indemnifying Party in this Agreement or (ii) non-fulfilment of or failure to perform any covenant or obligation or agreement or undertaking contained in this Agreement by the Indemnifying Party or (iii) violation of confidentiality and intellectual property rights of the Indemnified Party.
- b. In no event shall the maximum liability of L & T EduTech under this Agreement exceed the amount of fees paid/payable by LBCE for a period of three months immediately preceding the date of the claim.

12. Notices

- a. Except as otherwise specified in this Agreement, all notices, requests, consents, approvals, agreements, authorizations, acknowledgements, waivers and other communications required or permitted under this Agreement shall be in writing and shall be deemed to be given when sent by electronic mail to the electronic mail address specified below or delivered by hand to the address specified below. A copy of any such notice shall also be sent by registered mail or courier on the date such notice is transmitted by electronic mail, to the address specified below:

In the case of L&T EduTech:

L&T EduTech, TCTC (First Floor), Larsen & Toubro Limited, Mount Poonamallee Road, Manapakkam, P.B.No.979, Chennai – 600 089.

E-Mail ID: collegeconnect@lntedutech.com

In the case of Dr. Lankapalli Bullayya College of Engineering:

Dr. Lankapalli Bullayya College of Engineering, Survey No:44, National Highway 16, Near Rama Talkies Road, Resapuvanipalem, Visakhapatnam, Andhra Pradesh – 530013, India

E-Mail ID: principal@lbjc.edu.in



13. Non-Solicit

- a. During the term of this agreement and for a period of thirty-six (36) months thereafter, LBCE shall not directly or indirectly, knowingly recruit, hire, engage or solicit for employment any technical or professional employee of L&T EduTech, its Affiliates, sub-contractors, vendors, etc. unless otherwise agreed to in writing by the Parties.

14. Exclusivity

- a. The L&T EduTech hereby agrees and acknowledges that LBCE has executed similar agreements with third party course providers. Similarly, the LBCE hereby agrees and acknowledges that L&T EduTech shall be free to enter into similar agreements with third parties in respect of its College Connect Program. LBCE hereby agrees and states that it shall not share/disclose/use the course materials or any information pertaining to the course or otherwise made available to it by L&T EduTech with such third-party course providers under any circumstances in any manner. It is hereby agreed between the Parties hereto that any such act on the part of LBCE gives L&T EduTech the right to terminate this Agreement.

15. Entire Agreement:

- a. This Agreement and the schedules, set forth constitute the entire agreement and understanding of the Parties with respect to the subject matter hereof, and supersedes all prior oral and written agreements, understandings, representations, conditions and all other communications relating thereto including any commercial and/or technical proposal made by LBCE to L&T EduTech.

16. Assignment Rights

- a. LBCE shall not assign or transfer its rights and liabilities hereunder to any other party without the prior written permission of the L&T EduTech which will not be unreasonably withheld.

17. Survival:

- a. Any provision of this Agreement that by their content are intended to survive the performance, termination, expiration or cancellation of this Agreement shall so survive.

18. No partnership

- a. Nothing in this Agreement shall constitute or be deemed to constitute a partnership, agency or any other similar relationship between any of the parties and none of them shall have any authority to bind the others in any way, whether contractually or otherwise.

19. Severability:

- a. If any provision of this Agreement is held by a court of competent jurisdiction to be contrary to law, then the remaining provisions of this Agreement, if capable of substantial performance, shall remain in full force and effect.

20. Counterparts:

- a. This Agreement may be executed in any number of counterparts, each of which will be deemed an original, but all of which taken together shall constitute one single agreement between the Parties.\



21. Amendment

- a. This Agreement may be amended or modified in whole or in part with the mutual consent of the Parties to the Agreement in writing.

22. Costs of Enforcement

- a. If either Party shall seek to enforce any provision of this Agreement, the prevailing party in any such legal action or proceeding shall be entitled to reasonable attorney's fees in addition to any other relief provided to the prevailing party.

23. Governing Law and Jurisdiction

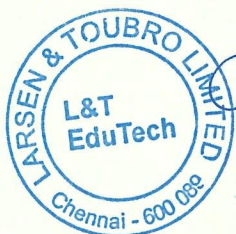
- a. This Agreement shall be governed by the laws of India. The Parties hereby agree that the courts in Chennai, India will have the exclusive jurisdiction to try any disputes by and between the Parties.

24. Arbitration

- a. The Parties shall attempt in good faith, to resolve any controversy, claim, or dispute arising out of this Agreement through bilateral mutual negotiations. It is mutually agreed that in the event of any dispute or misunderstanding that might be arising between the Parties related to this Agreement, whether as to the interpretation of the terms and conditions contained herein and / or as to the determination of the respective rights and obligations, the Parties herein shall resolve the same by way of referring the dispute to the arbitration of the sole arbitrator to be appointed by mutual consent. If the Parties herein failed to arrive at a consensus for the appointment of a sole arbitrator, each Party shall be entitled to appoint an arbitrator of their choice and the arbitrators so appointed in this regard shall by consensus appoint a third arbitrator, thereby forming an arbitration panel to resolve the dispute between the Parties herein. Each Party shall be liable to bear the cost of their respective Arbitration, unless otherwise adjudged by the arbitration panel.
- b. The award to be passed by the arbitration panel shall be final and binding on the Parties herein. The procedure as prescribed under the Arbitration of Conciliation Act 1996 shall be adopted in this regard. The law applicable shall be Indian Law and the venue of arbitration shall be Chennai, India.

25. FORCE MAJEURE

The Parties shall be excused from delays in performing or from failing to perform its obligations under this Agreement or the indentures pursuant thereof to the extent the delays or failures result from causes beyond the reasonable control of the parties, including, but not limited to acts of God; wars; Governmental actions; fire; flood; epidemic; and freight embargoes. However, there shall be an obligation on such repudiating party to give notice to the other ("**Affected Party**") regarding the invocation of the Force Majeure clause at the earliest possible. The Affected Party shall have the right to terminate this Agreement if the other Party is prevented from performing its obligations due to the subsistence of the Force Majeure Event beyond a period of 7 days.



IN WITNESS WHEREOF, the Parties have hereunto set their hands and seals the day and year first above written.

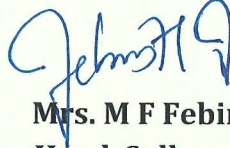
For Dr. Lankapalli Bullayya
College of Engineering

For Larsen & Toubro



Principal

Dr. Lankapalli Bullayya College of Engineering
D.No.52-1-75, Rajapalem
Visakhapatnam
Dr. Lankapalli Bullayya
College of Engineering



Mrs. M F Febin
Head-CollegeConnect Business
L&T EduTech

Witnesses:

Witnesses:

1.



1.

Mayank Ranjan

2.



2.

Annexure - 1

Delivery Model

IT Primer Course			
S. No	Interventions		Duration
1	Virtual Instructor Led Expert Sessions	✓	16 hrs (8 days)
2	In Person Expert Sessions	✓	24 hrs (4 days*)
3	Final assessment -online	✓	1 hr
4	E – Certification for Eligible Students	✓	

Behavioural Courses			
S. No	Interventions		Duration
1	Virtual Instructor Led Expert Sessions	✓	20 hrs (10 days)
2	In Person Expert Sessions	✓	25 hrs (5 days*)
3	Final assessment -online	✓	1 hr
4	E – Certification for Eligible Students	✓	

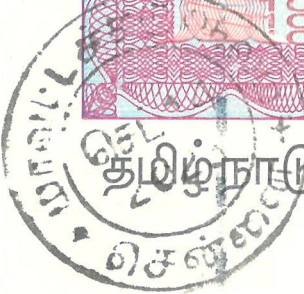
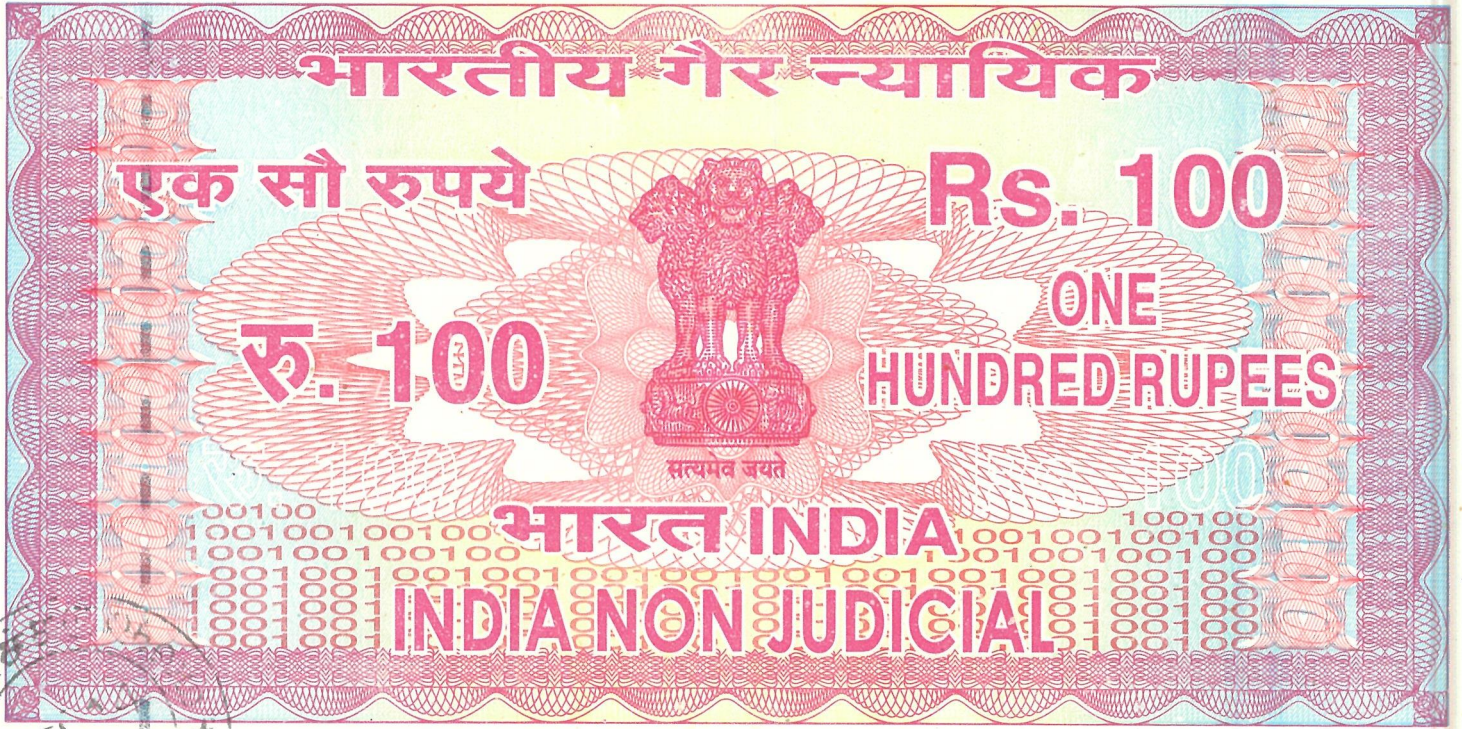
*Shall be completed in consecutive days

Technical Courses			
S. No	Interventions		Duration
1	Student Orientation – Virtual Live	✓	0.5 hrs
2	Course Orientation - Virtual Live	✓	0.5 hrs
3	Online Self-Paced Content	✓	28 hrs
4	In Person Expert Sessions	✓	12 hours (2 days)
4	Mid assessment - Virtual Live	1 No.	1 hr
5	Virtual Instructor Led Sessions	✓	4 hours (2 Sessions)
6	Project work – online	✓	10 hrs
7	Final assessment - Virtual Live	✓	1.5 hrs
8	E – Certification for Eligible Students	✓	

- The boarding and food accommodation for the trainers during in person training shall be borne by LBCE.

• **The Stacks for the Integrated Programs and the Semesterwise offering of the courses shall be selected by LBCE based on the Brochure.**





தமிழ்நாடு தமில்நாடு TAMILNADU

22 NOV 2023

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class

M. KAILASH CHAND
STAMP VENDOR - L.No.11727/C/01
Seldapet, Chennai-15. ☎: 9340173000

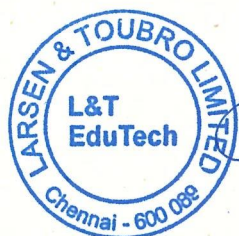
AGREEMENT

This Agreement is entered into at Vishakapatnam on the 22nd day of April 2024.

Between

Larsen & Toubro Limited, a company organized and validly existing under the laws of India, having a registered office located at L&T House, Narottam Morarji Marg, Ballard Estate, Mumbai - 400001, India and its business vertical L&T EduTech having its office at TCTC 1st floor, Mount Poonamallee Road, Manapakkam, Chennai 600089, India hereinafter referred to as "L&T EduTech" or First Party, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns, of the FIRST PARTY.

And



[Handwritten signature]

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Dr. Lankapalli Bullayya College of Engineering, duly established in 2010 and existing under the laws of India, having its registered office at Survey No:44, National Highway 16, Near Rama Talkies Road, Resapuvanipalem, Visakhapatnam, Andhra Pradesh – 530013, India hereinafter referred to as “LBCE” or “Second Party” unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and permitted assigns of the SECOND PARTY.

L&T EduTech and LBCE are hereinafter referred to as such or collectively as “the Parties” and individually as “Party”.

WHEREAS

1. L&T is one of the leading engineering conglomerates operating at various parts of the globe providing technology, engineering, construction manufacturing and services including learning and assessment solutions and platforms through its EduTech business unit.
2. L&T EduTech is a new business unit from L&T, which aims to bridge the gap between industry and academia. The core objective would be to enhance the employability of students as well as aspiring professionals across various engineering & technology sectors. Keeping the focus on employability, L&T has launched a series of industry-led application-oriented courses under its product portfolio - L&T College Connect.
3. LBCE has already been established as Dr. Lankapalli Bullayya College of Engineering, a higher education institution in Visakhapatnam, Andhra Pradesh.
4. L&T EduTech will provide its “Employability Skilling Program” to the students of LBCE.
5. LBCE has accepted L&T EduTech’s offer and agrees to enrol its students for the Employability Skilling Program.
6. The Parties are desirous of entering into this Agreement to set out their mutual understanding in this regard.

NOW THESE PRESENTS WITNESSETH AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. Scope of the Agreement

- 1.1. LBCE agrees to cooperate and provide the solicited inputs, infrastructure support etc. to L&T EduTech.
- 1.2. LBCE and L&T EduTech have agreed to provide the Employability Skilling Program to the students of LBCE.
- 1.3. LBCE shall enrol students into the L&T EduTech’s Employability Skilling Program as set out in this Agreement.
- 1.4. L&T EduTech shall deliver the program as set out in Annexure – 1.
- 1.5. The Parties shall set up a committee consisting of two members from each Party, who shall monitor the progress under this Agreement on a periodic basis.



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2. Product Table

Sl No	Program Name	No of Learners	Fee per Learner (Not Incl. GST) (in Rs)	Total Value (Not Incl. GST) (in Rs.)	Rollout Starting Month
1	Employability Skilling Program	100	18,000	18,00,000	May - 2024

- The number of learners, the fee per learner and the start date are as set out in this Agreement. The minimum enrolment strength for the program shall be at least 100 numbers with minimum batch strength of 50 learners (per batch). Any additional learners required shall be offered at per learner rate as indicated in the table above.
- L&T EduTech shall launch program/license/s on the respective start date mentioned in the table above in its portal. LBCE shall invite the students to enrol into program/licenses with immediate effect.
- Launch of Program /licenses would mean commencement of services rendered by L&T EduTech
- The Learner fee is exclusive of applicable taxes at time of signing of agreement. The same shall be payable by the LBCE as per the statutory norms and at the rates prevailing from time to time.

3. Terms and Conditions

- L&T EduTech agrees to offer the above-mentioned educational program ("Employability Skilling Program") to LBCE on the terms and conditions set forth herein.
- L&T EduTech shall deliver the program in offline model as per previous discussions.
- L&T EduTech shall raise invoice as per the schedule provided below. Roll out of the courses shall commence only after receipt of the first and second tranche payment.

Tranche	Invoicing Schedule	Amount Not incl. GST
1	At the time of signing the agreement	Rs 3,60,000 (up to 100 Learners) and Rs 18,000 per learner above 100 learners
2	15 days before commencement of Rollout	Rs 9,00,000 (up to 100 Learners) and Rs 18,000 per learner above 100 learners
3	15 days on or after commencement of Rollout	Rs 5,40,000 (up to 100 Learners) and Rs 18,000 per learner above 100 learners

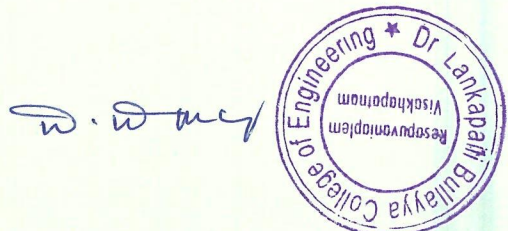
- LBCE shall make the payment within 10 days from the date of receipt of the invoice from L&T EduTech. The payment can be made by cheque, NEFT, or any other mode as agreed to by L&T EduTech.
- Students successfully completing L&T EduTech Employability Skilling Program shall be technically competent to ace the placement interviews of Multi-National Companies including L&T's group companies like LTI Mindtree, LTTS, L&T Construction etc. Students will also be allowed to register and build their profile in L&T EduTech's Skill Exchange platform.



6. After successful completion of this Employability Skilling Program of L&T EduTech, L&T will give them an opportunity to appear in recruitment process. However, the placement opportunity shall be subject to eligibility, selection criteria and availability of appropriate opportunities from the companies.
7. All the Intellectual Property rights in program/content shall remain solely with L&T EduTech and LBCE shall utilise the same strictly for the purposes of offering program to their students/employees. LBCE agrees and undertakes that it shall not make any claim in the Intellectual Property rights or ownership over program/content.
8. Usage of Logo/Co-Branding: LBCE shall not be permitted to use the brand name/logo of L&T EduTech in any manner without the express written consent of L&T EduTech.
9. Any proposal for co-branding of program shall be mutually discussed between L&T EduTech and LBCE and dealt with under a separate written agreement.
10. LBCE shall maintain a complete list of students enrolled in the Program. LBCE shall maintain the student contact information which shall be available for inspection by L&T EduTech as and when required.
11. LBCE shall intimate the students regarding the sharing of information with L&T EduTech.
12. LBCE shall, on a best-efforts basis, ensure that its students/employees do not use, copy, duplicate, disseminate, or do any other act which results in the infringement of L&T EduTech's Intellectual Property rights in program. To this end, LBCE shall make aware its students/employees of L&T EduTech's rights to and ownership over program/content.
13. LBCE shall agree and acknowledges that any information given by L&T EduTech in relation to the Program pursuant to this T&C is confidential in nature and agrees to maintain the confidentiality of the same. LBCE shall not disclose the confidential information, in whole or part, to any third parties without the prior written consent of L&T EduTech.
14. Any modifications to the requirements of LBCE shall be submitted in writing by LBCE to L&T EduTech. L&T EduTech shall review and confirm as to whether such modifications are feasible. L&T EduTech shall not be obligated to accept any changes/requirements of LBCE. Any customizations shall be chargeable extra and the same shall be mutually agreed between LBCE and L&T EduTech.
15. L&T EduTech further reserves the right to change the content and/or cease to offer program without any prior notice to LBCE. Provided that if L&T EduTech ceases to offer the Program for which payment has already been made by LBCE, L&T EduTech shall refund the amount paid by LBCE in respect of the discontinued program.
16. The Program is provided on an "as is" basis with all faults and without any warranty of any kind. L&T EduTech hereby disclaims all warranties and conditions with regard to program, including without limitation, all implied warranties and conditions of merchantability, fitness for a particular purpose, title, accuracy, timeliness, performance, completeness, suitability, and non-infringement. it shall be customer's own responsibility to ensure that program provided by L&T EduTech meet your specific requirements.
17. L&T EduTech reserves the right to terminate and cease to offer program in the event of any inability of L&T EduTech to offer the program due to any change in applicable law or for any other reason.
18. Further, in the event LBCE breaches any material terms contained herein, including breach of the clause 7 and 8, L&T EduTech reserves the right to terminate this T&C and cease to offer program. Provided that LBCE fails to rectify the breach within a period of [7] days ("Cure Period") from the receipt of notice sent by L&T EduTech identifying such breach.



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19. LBCE shall agree to defend, indemnify, and hold harmless L&T EduTech, its officers, directors, employees, and agents, from and against any and all claims, damages, obligations, losses, liabilities, costs or debt, and expenses.

(including but not limited to attorney's fees) arising from:

- i. the Customer's use of and access of program.
 - ii. the Customer's violation of any term of these Terms.
 - iii. the Customer's violation of any third party right, including without limitation, any copyright, property, or privacy right; or
 - iv. any claim that the Customer's use of program has caused damage to a third party.
20. Any dispute arising between the Parties regarding the terms of this T&C shall be amicably resolved between the Parties. If the Parties fail to resolve the dispute within 30 days from the date of occurrence of the dispute, the Parties shall refer the dispute to arbitration. The arbitration shall be conducted in accordance with the Arbitration and Conciliation Act, 1996 and any amendments or modifications thereof. The Parties shall mutually appoint a sole arbitrator. The venue of arbitration shall be Chennai, and the language shall be English.
21. This T&C is governed by the laws of India. Without prejudice to Clause 20 above, the courts in Chennai shall have exclusive jurisdiction over all the matters that arise under this T&C.
22. This T&C, together with any attachments hereto, is intended to be the complete, final, and exclusive statement of the terms of the agreement between the Parties relating to the subject matter hereof and states the rights, duties and obligations of the Parties and supersedes all prior and contemporaneous representations, letters, proposals, discussions, purchase order or other terms and understandings by or between the Parties.


IN WITNESS WHEREOF, the Parties have hereunto set their hands and seals the day and year first above written.

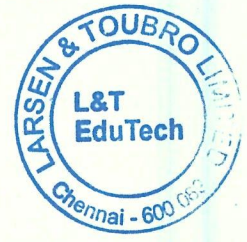
**For Dr. Lankapalli Bullayya
College of Engineering**

For Larsen & Toubro


Principal
Dr. Lankapalli Bullayya College of Engineering
D.No.52-14-75, Resanuvaniapalem
Visakhapatnam-530013, Andhra Pradesh
Authorized Signatory
Dr. Lankapalli Bullayya
College of Engineering




Mrs. M F Febin
Head-CollegeConnect Business
L&T EduTech



Witnesses:

Witnesses:

1. 

1. 

2. 

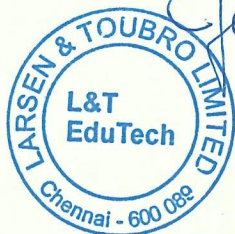
2.

Annexure - 1

Delivery Model

Employability Skilling Program			
S. No	Interventions		Duration
1	Student Orientation	✓	0.5 hrs
2	Program Orientation	✓	0.5 hrs
3	Online Self-Paced Content	✓	
4	Pre-assessment - online	✓	1 hr
5	Technical Training – In Person	✓	120 hrs (24 days)
6	Soft Skill Training – In Person	✓	30 hours (6 days)
7	Post assessment - online	✓	1.5 hrs

- The food and accommodation for the trainers during in person training shall be borne by LBCE.
- The Soft Skilling Program shall be conducted together for all students enrolled for the program irrespective of the domain.



MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

**DR. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING,
52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd,
Resapuvanipalem, Visakhapatnam- 530013, Andhra Pradesh, India.**

AND

**COUNCIL FOR SKILLS AND COMPETENCIES (CSC INDIA),
Visakhapatnam, Andhra Pradesh, India**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on the 21st day of December 2024, and between.

Dr. Lankapalli Bullayya College of Engineering, the First Party represented herein by Dr. D. Deepak Chowdary, Principal, Dr. Lankapalli Bullayya College of Engineering, and Council for Skills and Competencies (CSC India). The Second party is represented herein by Mr. Y Rammohana Rao, Senior Consultant - Skills Development.

PREAMBLE

Whereas:

- A) Dr. Lankapalli Bullayya College of Engineering, First Party is a Higher Educational Institution located at 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, 530013, Andhra Pradesh, India. Dr. Lankapalli Bullayya College of Engineering was established in 2010 by the Society for Collegiate Education. The College is affiliated to Andhra University and approved by AICTE, New Delhi., and is an ISO 9001:2015 Certified Institution.
- B) Council for Skills and Competencies (CSC India), the Second Party is a non-profit industry body registered with DHARPAN - NITI Aayog, Government of India, and certified under ISO 9001:2015 standards based out in Visakhapatnam, Andhra Pradesh, India. It has established collaborations and partnerships, registrations with prominent organizations such as Future Skills Prime (a joint venture of MEITY and NASSCOM), National Entrepreneurship Network (NEN), and National Institute of Electronics and Information Technology(NIELIT), MSME, Wadhvani Foundation, and All India Council for Technical Education (AICTE) for virtual internships and others to promote skill-based education, training, and Entrepreneurship Education, Women Empowerment, Research, and Consultancy in India.
- C) The Parties intend to cooperate and focus their efforts on cooperation within the area of Skill-Based Training, Education, Internships, Industrial Visits, Expert Lectures, Virtual Learning, etc.
- D) First Party & Second Party believe that collaboration and cooperation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.

Now Therefore, In Consideration of The Mutual Promises outlined in This MoU, The Parties Hereto Agree As Follows:

CLAUSE 1 OBJECTIVES OF COOPERATION

1.1 Both Parties, acknowledging their shared interests and mutual objectives, agree to establish a framework for cooperation aimed at fostering collaboration in the areas of skill-based education and training.

1.2 The First Party and the Second Party shall promote faculty and student development through initiatives such as industrial exposure, guest lectures, and internships.

1.3 The cooperation between the First Party and the Second Party shall facilitate the effective utilization of their respective intellectual capabilities.

1.4 Both Parties agree to collaborate in good faith and, as promptly as reasonably practicable, establish relevant agreements to implement the objectives outlined herein.

CLAUSE 2 SCOPE OF THE MoU

The scope of this collaboration includes, but is not limited to, the following:

2.1 Industrial and Virtual Training:

The Second Party will provide industrial and virtual training programs, offering students insights into the latest industry developments and technological trends, and internships. This will ensure a smooth transition for students into the workforce. The Second Party may register on the AICTE Internship Portal to facilitate internship opportunities.

2.2 Guest Lectures:

The Second Party will arrange expert guest lectures to expose students to emerging technologies, industry requirements, and skill-based knowledge.

2.3 Student Internships:

The Second Party will actively engage in organizing virtual and in-person internships for students of the First Party, supporting skill-building in alignment with industry standards.

2.4 Financial Obligations:

Dr. Lankapalli Bullayya College of Engineering, the first party, has no financial obligation to undertake any program outlined in the MoU. Any financial considerations, if applicable, will be addressed separately. However, learner/student are required to pay a registration fee of Rs. 187/-(excluding taxes) towards membership to avail themselves of the benefits facilitated through CSC India.

2.5 Compliance and Approvals:

Both Parties will secure all necessary internal approvals, permissions, and licenses required to implement activities under this MoU.

CLAUSE 3 VALIDITY AND TERMINATION

3.1: Duration

This MoU will remain in effect for a period of **three (3) years** from the date of signing, unless terminated earlier as per Clause 3.2.

3.2: Termination:

Either Party may terminate this MoU by providing a **30-day written notice**. Upon termination, both Parties shall discharge their pending obligations and cease all activities under this MoU.

CLAUSE 4 RELATIONSHIP BETWEEN THE PARTIES

4.1 The Parties expressly agree that their relationship under this MoU is one of **independent entities** and not a partnership or joint venture.

Any divergence or difference derived from the interpretation or implementation of this MoU shall be resolved through **mutual discussions**.

First Party

Dec 21 2024 12:56 IST
Dr. D. Deepak Chowdary
Principal
Dr. Lankapalli Bullayya College of Engineering
52-14-75 Survey No:44, NH - 16,
Resapuvanipalem, Visakhapatnam
Andhra Pradesh 530013, India
Mobile No: 9908000868
Email Id : principal@lbce.edu.in
<https://www.lbc.edu.in>

Second Party

Dec 21 2024 12:57 IST
Shri. Y. Rammohana Rao
Senior Consultant-Skills Development
Council for Skills and Competencies
#54-10-56/1 Isukathota,
Visakhapatnam - 530022
Andhra Pradesh, India
Mobile No: 9666500222
Email Id : rammohan@cscindi.org.in
www.cscindia.org.in

Certificate of Completion

Summary

Document ID : DFA65A4DB-TQHER2_R3R7WVHKN6SP6W1MMG_I6J4JFZVLDLJWXRI

Document Name : MoU DLBCE CSC India[1]

Sent by : Council For Skills and Competencies <support@cscindia.org.in>

Organization : Council For Skills and Competencies

Sent on : Dec 21, 2024 12:48 IST

Completed on : Dec 21, 2024 12:57 IST

Sign order : Sequential

No. of documents : 1


Signers : 2

Receives a copy : 0

Approvers : 0

Witnesses : 0

Recipients

 Principal - Dr. D. Deepak Chowdary
principal@lbce.edu.in
Signer | +91-9908000868

Signature

D Deepak Chowdary

Emailed on : Dec 21, 2024 12:48 IST

Viewed on : Dec 21, 2024 12:55 IST

Terms agreed on : Dec 21, 2024 12:55 IST

Signed on : Dec 21, 2024 12:56 IST

Sent via SMS on : Dec 21, 2024 12:48 IST

Accessed from : 117.250.213.109

Device used : Web

Authentication type : None

 Y Rammohana Rao, Senior Manager
rammohan@cscindia.org.in
Signer | +91-9666500222

Signature

Y Rammohana Rao

Emailed on : Dec 21, 2024 12:56 IST

Viewed on : Dec 21, 2024 12:57 IST

Terms agreed on : Dec 21, 2024 12:57 IST

Signed on : Dec 21, 2024 12:57 IST

Sent via SMS on : Dec 21, 2024 12:56 IST

Accessed from : 152.59.217.89

Device used : Web

Authentication type : None

Legal Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

Please read the following information carefully. By clicking the 'I agree' button, you agree that you have reviewed the following terms and conditions and consent to transact business electronically using Zoho Sign electronic signature system. If you do not agree to these terms, do not click the 'I agree' button.

Electronic documents

Please note that Council For Skills and Competencies ("we", "us" or "Company") will send all documents electronically to you to the email address that you have given us during the course of the business relationship unless you tell us otherwise in accordance with the procedure explained herein. Once you sign a document electronically, we will send a PDF version of the document to you.

Request for paper copies

You have the right to request paper copies of these documents sent to you electronically from support@cscindia.org.in. Alternatively, you also have the ability to download and print these documents sent to you electronically, and re-upload a scanned copy of the printed and physically signed documents. If you, however, wish to request paper copies of these documents sent to you electronically, you can write back to the sender.

Withdrawing your consent

At any point in time during the course of our business relationship, you have the right to withdraw your consent to receive documents in electronic format. If you wish to withdraw your consent, you can decline to sign a document that we have sent to you and send an email to support@cscindia.org.in informing us that you wish to receive documents only in paper format. Upon request from you, we will stop sending documents using Zoho Sign electronic signature system.

To advise Council For Skills and Competencies of your new email address

If you need to change the email address that you use to receive notices and disclosures from us, write to us at support@cscindia.org.in

System requirements

Compatible with recent versions of popular browsers such as Chrome, Firefox, Safari, and Edge. Zoho Sign is also available on iOS and Android devices.



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Government of Andhra Pradesh

IN-AP74276682033668W

e-Stamp

Certificate No. : IN-AP74276682033668W
 Certificate Issued Date : 23-Mar-2024 05:59 PM
 Account Reference : NEWIMPACC (SV)/ ap18060604/ AP-VKP/ AP-VKP/apgutkamu
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 Unique Doc. Reference : SUBIN-APAP1806060437784696123993W
 Purchased by : DR LANKAPALLI BULLAYYA COLLEGE
 Description of Document : Article 0 Not Mentioned
 Property Description : MOU
 Consideration Price (Rs.) : 0
 (Zero)
 First Party : DR LANKAPALLI BULLAYYA COLLEGE
 Second Party : Not Applicable
 Paid By (For Whom) : DR LANKAPALLI BULLAYYA COLLEGE
 Stamp Duty Amount(Rs.) : 20
 (Twenty only)



Please write or type below this line

IN-AP74276682033668W



Memorandum Of Understanding

Between

Dr. Lankapalli Bullayya College of Engineering

52-14-75 Survey No:44, National Highway 16, Near, Rama Talkies Rd, Old TB Hospital Area, Resapuvanipalem, Dwaraka Nagar, Visakhapatnam, Andhra Pradesh 530013

And

Centre of Excellence in Maritime and Shipbuilding (CEMS)

Opp.HSL Complex, Gandhigram, Visakhapatnam, Andhra Pradesh-530005

This memorandum of agreement is dated 28th of March 2024.

IE 0028621781

Statutory Alert:

- The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
- The onus of checking the legitimacy is on the users of the certificate.
- In case of any discrepancy please inform the Competent Authority.

PART A - PARTIES TO THIS MOU

Centre of Excellence in Maritime and Shipbuilding [hereinafter referred to as "CEMS"] incorporated under Section 8 of Indian Companies Act 2013 and having its registered Office at Opp.HSL Complex, Gandhi gram, Visakhapatnam, Andhra Pradesh-530005.

AND

Dr. Lankapalli Bullayya College of Engineering, [hereinafter referred to as "LBCE"] located at 52-14-75 Survey No:44, National Highway 16, Near, Rama Talkies Rd, Old TB Hospital Area, Resapuvanipalem, Dwaraka Nagar, Visakhapatnam, Andhra Pradesh

PART B - SUBJECT OF MOU

WHEREAS

Centre of Excellence in Maritime and Shipbuilding [hereinafter referred to as "CEMS"], is a skill development knowledge Centre established by Ministry of Ports, Shipping and waterways & Indian Register of shipping to impart quality skill enhancement trainings for **Engineering Students** and working professionals.

CEMS is a dedicated Centre for facilitating professional development and skill enhancement in Heavy Engineering, Automobile, Aerospace, Defense, Maritime, Infrastructure and Manufacturing sectors. It is aimed to build competency in manufacturing industry with industry 4.0 focus by imparting right skills and create skilled manpower pool to cater to current and future industrial landscape of the country, thereby providing better employment opportunities to students and work force. CEMS is hereafter referred to as First Party

Dr. Lankapalli Bullayya College of Engineering [hereinafter referred to as "LBCE"], located at 52-14-75 Survey No:44, National Highway 16, Near, Rama Talkies Rd, Old TB Hospital Area, Resapuvanipalem, Dwaraka Nagar, Visakhapatnam, Andhra Pradesh 530013 with a motto of providing quality engineering education in a highly disciplined environment with good standards, along with character building of students who will be able to stand up to the challenges of the present employment market with a vision to foster prosperity through technological development by means of education, innovation and collaborative research and emerge as a premier education institution. LBCE is hereafter referred to as Second party.

K. Suresh

[Handwritten signature]

PRINCIPAL
Dr. Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

LBCE, Visakhapatnam is an Educational Institution providing education in various educational Programs including certificate courses in Engineering, Non-Engineering & Degree courses affiliated to Andhra University and approved by AICTE, New Delhi. **LBCE** aims to impart quality education of good standards with a major focus on conducting skill development and outreach programs.

NOW THEREFORE, in contemplation of the mutually beneficial relationships, both **LBCE** & **CEMS** jointly agree upon the general terms of this Memorandum of Understanding (MOU), with a mutual desire for cooperation and collaboration in the areas of workshops, credit courses, internship, faculty development program, management education, training, research, and allied knowledge areas.

PART C - OBJECTIVES OF MOU

1. To promote and enhance academic interest between LBCE & CEMS
2. Conducting Regular workshops for both Engineering & Non -Engineering students.
3. Incorporation of 15 hours and above credit systems in academic syllabus of LBCE for CEMS as add-on courses.
4. Incorporation of Courses in Curriculum: Exploring opportunities for the incorporation of CEMS programs and curriculum development through joint efforts and expertise as add-on courses.
5. Skill Development and Training: A framework for joint efforts in skill development, training programs, and workshops that benefit students and faculty.
6. Industry Collaboration: Jointly establishing connections with industries for collaborative projects, internships, and placements to bridge the gap between academia and industry.
7. Quality Improvement: Working together to identify and implement measures for the continuous improvement of academic quality, research standards, and infrastructure.
8. To create a conducive platform for providing higher studies to students & faculty related to Engineering, shipping, logistics and associated activities
9. To organize Workshops, conferences, and symposia with joint participation of the faculty and the prospective students
10. To help each other towards marketing of the courses developed both for admissions and for facilitating placements.
11. Research and Development: Joint research initiatives and encourage the development of innovative projects, technologies, or solutions
12. Exchange of Best Practices: Facilitating the exchange of best practices in teaching methodologies, research approaches, and administrative processes between the parties.
13. Any other activity which both the parties agree for mutual benefit

PART D - SCOPE OF THE MOU

Present scope of this MOU is to establish the intents of the parties to collaborate. Details of the structure and nature of this collaboration to be defined in subsequent documents.



PRINCIPAL
Dr. Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

PART E - REVIEW AND TERMINATION

- (1) This MOU will commence on the date both the parties have affixed their signatures on this MOU.
- (2) If the parties mutually decide to terminate the MOU, then it will automatically be terminated
- (3) The terms and conditions of this MOU shall remain in force/valid for a period of 3years from the date of commencement or if this MOU is replaced with an alternate document, whichever is earlier.

PART F - CONFIDENTIALITY

Both parties agree that, during the term of this MOU, or at any time thereafter, neither they nor any of their employees, agents, shall divulge, furnish, or make accessible to anyone any of the confidential information unless the other party agrees to it in WRITING

PART-G - USE OF TRADEMARK, LOGO, AND BRAND NAME; INTELLECTUAL PROPERTY

Each Party hereby agrees and permits the other Party to use its trademarks, logos and brand names associated with the Party, subject to restrictions, as have been mutually agreed between the Parties in writing only and in the manner which does not prejudice the interests of the Parties, commercial, ethical or otherwise, and solely for the purposes of aiding and providing the information regarding the scope of services as envisioned under this MoU.

PART H - TERM.

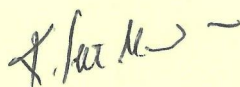
- (1) This MOU and its terms will be valid for a period of 3 years
- (2) Period of 3 years shall be calculated from the date when both the parties have affixed their signatures on this agreement.

PART I - COMMERCIALS.

- (1) The commercials shall be finalised on a case-to-case basis with a written document - PO or agreement.






PART J- GENERAL

- (1) The institutions shall designate a coordinator each from their side to oversee and facilitate the implementation of the articles under this MOU



PRINCIPAL
Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

IN WITNESS WHEREOF, the undersigned, being duly authorized by their respective Institutions, have signed this MOU.

<i>For and on behalf of:</i> Centre Of Excellence In Maritime And Shipbuilding (CEMS)	<i>For and on behalf of:</i> Dr. Lankapalli Bullayya College of Engineering (LBCE)
Mr Sethu Madhavan	 Prof. D Deepak Chowdary
Designation: Chief Executive Officer (CEO)	Designation: (Principal) PRINCIPAL Dr. Lankapalli Bullayya College of Engineering Door No. 52-14-75, Resapuvanipalem Visakhapatnam-530013 Andhra Pradesh
Seal: 	Seal: 
Witness	
Name: Y.M.V. Prasad	Name: V.V. Raja Rao
Designation: Assistant Dean Placements	Designation: Assistant Dean P & C Relations
Signature: 	Signature: 
Place: Visakhapatnam	Date: 28/03/2024



INDIA NON JUDICIAL



Government of Andhra Pradesh

IN-AP47031432642568V

e-Stamp

Certificate No. : IN-AP47031432642568V
Certificate Issued Date : 12-Dec-2023 06:53 PM
Account Reference : NEWIMPACC (SV)/ ap18146104/ AP-VKP/ AP-VKP/apangsitu
DDO Code : 27002308001 O/o IG R
Unique Doc. Reference : SUBIN-APAP1814610483874346967698V
Purchased by : DUVVADA DEEPAK CHOWDARY SON OF D B CHOWDARY
Description of Document : Article 0 Not Mentioned
Property Description : Not Applicable
Consideration Price (Rs.) : 0
(Zero)
First Party : DUVVADA DEEPAK CHOWDARY SON OF D B CHOWDARY
Second Party : Not Applicable
Paid By (For Whom) : DUVVADA DEEPAK CHOWDARY SON OF D B CHOWDARY
Stamp Duty Amount(Rs.) : 100
(One Hundred only)



Please write or type below this line

AGREEMENT – TVS TS & DR L B COLLEGE OF ENGINEERING CENTER OF EXCELLENCE

This Agreement is made at Visakhapatnam on 22/12/2023 and is valid for a period of 2 years from the above-mentioned date.

BETWEEN

Dr. Lankapalli Bullayya College of Engineering is an academic institution having its office at “Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013” (hereinafter referred to as Dr. L.Bullayya COE) which expression shall unless repugnant to the context or meaning thereof, be deemed to include its successors and permitted assigns of the first part.

AND

TVS Training and Services Ltd, having its registered office at Jayalakshmi Estates, no.29, Haddows Road, Nungambakkam, Chennai – 600 006 (hereinafter referred to as TVS TS, which expressions shall, where the contexts so admit mean and include its successors, executors, administrators, and assignees) of the part.

IRID 0021814805

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

WHEREAS the **Dr. Lankapalli Bullayya College of Engineering** is engaged in providing academic courses for graduates in various disciplines and is desirous of associating with TVS Training and Services Ltd., for implementing the "Centre of Excellence" on Electric Vehicle Lab at the college campus

WHEREAS TVS Training and Services Ltd, is engaged in the activities and has expressed its willingness to associate with **Dr.L.BULLAYYA COLLEGE OF ENGINEERING (Dr.L.Bullayya COE)** for the Centre of Excellence on Electric Vehicle training program as detailed in this Memorandum of Understanding.

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL COVENIENCE AND OBLIGATIONS SET FORTH HEREINBELOW, THE PARTIES HAVE AGREED TO THE FOLLOWING TERMS AND CONDITIONS:


❖ **ROLES AND RESPONSIBILITIES OF DR.L.BULLAYYA COE**

1. To nominate engineering students from the streams that pertain to the Department of Electrical and Electronics Engineering, Electronics and Communication Engineering, and other related branches and depute them for the training.
2. The trainer's boarding and lodging for experts in the college hostel during the training period. If there is no facility in the college, TVS TS will take care of it and will submit the actuals.
3. The College shall be responsible for paying the fee for the students who are undergoing the training program.
4. After the Center of Excellence installation is completed, the first 50 students' training will be free of cost for the duration of one week.
5. The college shall nominate two persons as a point of contact for coordination and other things.

❖ **ROLES AND RESPONSIBILITIES OF TVS TS**

1. TVS TS shall provide free support for one year which comes under warranty, afterward which will be chargeable for services in case of any repair.
2. This MoU is applicable for the TVS TS, Center Of Excellence Setup, conducting workshops, guest lectures, Value-added training, job-oriented training, guidance for final year projects, and placement support.
3. TVS TS will organize 5 core companies interviews for the Placement of Dr.L.Bullayya COE B.E (EEE / ECE) students who are getting trained and meeting our criteria. Also for




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013




the external students minimum of 2 to 3 interviews, who get trained in this program and meet our eligibility.

4. TVS TS will deliver, one Industry Guest lecture and one Industrial visit at Chennai TVS TS premises every year.
5. TVS TS will only try to arrange campus drive in the college campus. However, the travel, accommodation and other things of the HR and other people should be taken care by the college.
6. TVS TS will give two electric bikes (Two-wheelers) research-based used vehicles for learning purposes.
7. TVS TS Provide material and equipment, Erection and ready for operation after advance and the Purchase order is released.
8. TVS TS will take care of Training delivery, Assessment mechanism, PPT, and training material.
9. TVS TS shall inform the College of specific absenteeism or of any behavior of the student that does not conform to the acceptable standards.

❖ JOINT RESPONSIBILITIES OF TVS TS AND DR.L.BULLAYYA COE

1. Any external value-added training for different domains to external (candidates from other colleges / Industries) using lab facilities, Hence, comes revenue sharing model for TVS TS and Dr.L.Bullayya COE. It will involve a revenue share 40% to TVS TS and 60% to Dr.L.Bullayya COE. However, the TVS TS fees is mentioned in the Annexure (2) will be charged per student.
2. Each party nominates an official from their respective establishments to coordinate all activities contemplated in this agreement.
3. TVS TS shall purchase the listed equipment as mentioned in Annexure (1) after receiving the Purchase order and advance is released from Dr.L.Bullayya COE for installing the same in the allocated space at College Premises.
4. TVS TS and Dr.L.Bullayya COE will offer co-branded Certificates in the EV program to the participants who are undergoing the program. However, Permission for using TVS TS or Dr.L.Bullayya for any marketing campaigns should be discussed and approved by both the parties.
5. Consultancy Support: TVS TS and Dr.L.Bullayya COE can mutually arrange training camps/workshops, and competitions in Dr.L.Bullayya COE premises in the future Project actuals and revenue share can be discussed and mutually agreed.




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



❖ MORALITIES OF TRAINING

1. The training period can be staggered if mutually agreed upon between all parties concerned. A separate confirmation will be drawn for each batch as mutually agreed between both parties. However, the Dr.L.Bullayya COE will submit the dates and months before the start of the semester.
2. Dr.L.Bullayya COE shall request for revision or up-gradation of the syllabi at the end of the academic year to TVS TS. TVS TS shall undertake all such changes after the changes are mutually agreed to by TVS TS and Dr.L.Bullayya COE.

❖ About the Center Of Excellence on Electric Vehicle

Deliverables of Dr.L.Bullayya COE – Center Of Excellence on Electric Vehicle;

1. Space Required for the Lab “1000 to 1200 Sq.ft” for setting up a lab, preferably ground floor.
2. The institution shall provide with necessary facilities like electricity, water, internet connectivity, AC, furniture, lighting, etc.
3. Totally nine wooden tables are required with a size limit of (5x3 Ft).
4. Power supply required every nine tables with 16amp plug. As per the payout plan given by TVS TS.
5. A rubber mat of 5mm is required for the tables and where students are standing and doing the experiments.
6. Minimum of 4 computers (Desktop) with internet connection, with basic Windows 10.
7. Once handing over the equipment and tools, it will be the property of the College.

Scope of TVS TS in the Center Of Excellence on Electric Vehicle Set up;

1. The complete Center Of Excellence setup right from procurement, delivery, and setting of the lab will be done by TVS TS.
2. The cost of the entire Center Of Excellence setup is in Annexure 1.



[Handwritten Signature]

Principal

Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



3. TVS TS will give a 2-day Demo to the college staff about working and operating the equipment.
4. TVS TS shall provide a flex sheet for a list of experiments, equipment names with limited specifications, and dos and don'ts list.
5. TVS TS will provide a co-branding board in the Lab (College & TVS TS).
6. Warranties will be honored for a year. The wear and tear or consumables will not be covered under the warranty. The details are in the Annexure -1.
7. TVS TS will only support setting up the EV Chargers and configuring the software as per requirement. The cost of EV Chargers and software is not included in the annexure.
8. The student trial version for the following software will be installed by the TVS TS. The software is (Solid Works, ANSYS, Matlab, Altair Flux, Jmag, and Altium PCB Design only).
9. TVS TS will not do another Center Of Excellence on Electric Vehicle Set up in and around Dr.L.Bullayya COE with a radius span of (20kms to 25Kms) for the next 2 years from the date of MOU.
10. The Center Of Excellence setup will be completed within 30 business working days of releasing the purchase order and 90% Advance. The balance is 10 % on completion of the Lab setup.

❖ **About Center Of Excellence on Electric Vehicle Training**

6. The training will be done by TVS TS for Dr.L.Bullayya COE college students. The training for the first 40 students for 1 week will be done on a cost-obligation basis. Any training done after that will be on a chargeable basis. Any training done for external students will be also on a chargeable basis with a revenue share of 60% Dr.L.Bullayya COE and 40 % TVS TS. The training fee details about the program are in Annexure 2. However, the TVS TS fees is mentioned in the Annexure (2) will be charged per student.




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



❖ PAYMENTS AND REVENUE SHARING

1. In consideration of the services rendered by TVS Training and Services Ltd., under this agreement, a training fee is to be paid by Dr.L.Bullayya COE shall remit the training fee ahead of program commencement to TVS TS which will be discussed from case to case. All proposed fee structures are detailed in Annexure (2) for all batches commencing in the financial year 2023 - 2024.
2. If the student drops out of the program for any reason after paying the fee for a given phase of the program the fee shall not be refunded. However, Dr. L. Bullayya COE is not responsible for paying the fees of students for the remaining phases of the program unattended. Subsequent to dropouts the batch strength shall not drop below the minimum batch strength
3. TVS TS shall give revenue sharing for Dr.L.Bullayya COE when conducting training for externals, revenue ratio of 60: 40 respectively. However, the TVS TS fees is mentioned in the Annexure (2) will be charged per student.
4. This MOU is valid only if the Center Of Excellence on Electric Vehicle set up - TVS TS is established at Dr.L.Bullayya COE premises.

❖ Placement Support from TVS TS

Placement Assistance for the students who are getting trained and meeting our criteria. Totally students will get 5 GET Interviews, with a salary range (2.5L to 5L and an Average salary of 3.5L) this job location could be anywhere in India and job opportunities may have bound or no bound. It purely depends upon the company. Students who are not able to crack the interview will be given GAT or contractual-based roles. Eligibility for the students to attend the GET-based roles is 65% throughout the academic career and the history of arrears is not more than 5. Also for the external students minimum of 2 to 3 interviews, who get trained in this program and meet our eligibility.

❖ ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between the Parties and supersedes all prior agreements, understandings, and negotiations between the Parties with respect to the subject matter of this Agreement.




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



❖ NOTICES

All notices, communications, and requests to be given or made to any of the Parties hereto shall be in writing. Such notices, communications, and requests shall be deemed to have been given or made if addressed to the other party and either personally delivered or sent by registered post or prepaid courier delivery service to the address stated below or at such other addresses as may be notified in writing by the Parties. Further notices, communications, and requests posted pursuant to this clause shall be deemed served 14 days after posting.

Dr.Lankapalli Bullayya College of Engineering

Address:

Survey No:44,
National Highway 16,
Near Rama Talkies Rd
Resapuvanipalem,
Visakhapatnam, Andhra Pradesh 530013

TVS Training and Services Limited

Address:

TVS Training and Services Ltd.,
Jayalakshmi Estates, no.29, Haddows road,
Nungambakkam, Chennai – 600 006.

❖ FORCE MAJEURE

Notwithstanding anything contained herein above, if the training is disrupted due to reasons beyond the control of parties herein, but excluding the reason of non-payment of an amount to TVS Training and Services Ltd, the training period shall stand correspondingly increased to the period of such disruption. If such disruption continues for a period of more than 2 months both parties are at liberty .




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



❖ TERMINATION

Notwithstanding anything contained in this agreement, either party may terminate this agreement after giving three month's advance notice in writing to the other party, intimating its intention to terminate/determine this agreement for the reasons stated therein, and this agreement will come to an end upon the expiry of the said notice period of three months. The mutual obligations of the parties here however will continue during the notice period. In the event of such termination, neither party hereto shall be liable to the other party for any loss arising therefrom.

❖ CONFIDENTIALITY

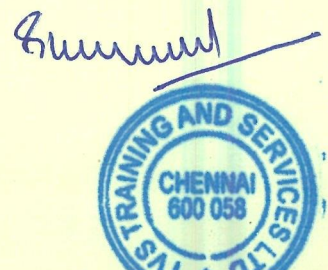
It is specifically agreed that neither party hereto shall, during the currency or for a period of two years after the expiry/ termination of this agreement, disclose or pass on any information to any third party outside its group and/or unauthorized person about the training program or other confidential data such as technical information/specifications or operational information, etc., furnished by either party to the other for successful completion of the training and the agreement. However, neither party hereto shall be liable to the other party for any breach of this confidentiality condition by the trainees.

❖ DISPUTE RESOLUTION

The parties shall attempt to resolve any dispute in connection with this Agreement through amicable discussions. Any dispute arising in connection with this Agreement between and including all such disputes which have not been remedied pursuant to amicable negotiations and which cannot be resolved within 30 days from the date of such notice of dispute or difference shall be referred to Arbitration under the provisions of Indian Arbitration and Conciliation Act, 1996 or any modification or re-enactment thereof for the time being in force. The parties shall bear equally the fee and expenses of the Arbitrator and each party shall bear its own expenses (including legal fees and travel expenses) in connection with the arbitration. All arbitration proceedings shall be conducted in English and the venue for conducting such proceedings shall be in Chennai.

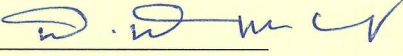



Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



IN WITNESS WHEREOF, both the parties hereto have duly executed this agreement on the day, month, and year first above written:

Signed and delivered on behalf of **Dr.Lankapalli Bullayya College of Engineering, COE**

By 

Name: Prof. D. Deepak Chowdary

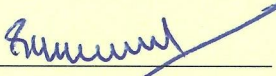
Title: Principal, Dr Lankapalli Bullayya College of Engineering



In the presence of

1. , HOD ECE Dept and , HOD EEE Dept

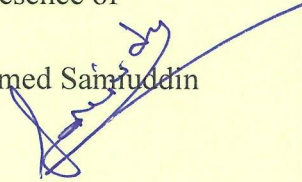
Signed and delivered on behalf of **TVS Training and Services Limited**

By 

Name: G. Narayanamurthy

Title: CEO

In the presence of

1. 




ANNEXURE (1)

Center Of Excellence on Electric Vehicle Equipment's and Warranty details

A.	Cell testing and analysis station	Qty	Price	Brand
1	Lead acid battery (12V 7ah)	8	8,528.00	Livfast
2	NMC cells (3.7V 1200mah)	100	5,850.00	ICR
3	Ni-Cd cells	10	650.00	envie
4	LFP cells (3,7V 6000mAh)	20	6,500.00	orange
5	Pouch cells (3.7V 2500Mah)	5	2,275.00	SG
6	Prismatic cells (3.2V)(20Ah)	2	3,120.00	Hakim
7	Cell architecture board	1	26,000.00	TVS TS
9	Cell Tester (5V 6ah 8 channel)	1	81,900.00	Semco /Tmax
Total		147	1,34,823.00	
B.	Battery pack testing station			
1	Spot welding machine (Intelligent Induction spot welding machine 220V/110V)	1	19,604.00	Semco / orthocare / Amar jothi
2	Cell Assembler	1	7,176.00	Semco / Tmax
3	Battery pack equalizer 24S 4A with Active balancer with Bluetooth	1	25,350.00	Semco / E&J
4	Battery pack materials -		-	
	a. Cell holder (based on 18650)	200	780.00	Electronic spice
	b. Cell Holder (based on 32700)	40	260.00	Electronic spice
	c. Nickel Strip (1kg - 1 roll)	70	1,82,000.00	Welding outdoor tools
	d. Cross filament tape (1 roll)	1	325.00	Zohra
	e. Kapton tape	1	455.00	VCR
	f. Sleeve (170mm-10mlength)	10	1,560.00	Ashoka
	g. Air vent plug	10	1,170.00	APP
	h. Barley paper (based on 18650 -5nos & 32700 -5nos)	10	13,000.00	Calcutta Electronics
	i. Anderson Connector	1	195.00	APP
	j. BMS 48V	1	2,405.00	Daly
	k. BMS 36V	1	1,625.00	Daly
	l. Smart BMS 48V	1	11,050.00	Daly
	m. Battery Storage container	1	3,250.00	Daly
Total		350	2,70,205.00	
C.	BLDC Test Bench			
1	BLDC HUB Motor (48V 1000W)	1	2,01,500.00	CY motor/controller and additional programming will used in these components-
2	Controller *			
3	DC Voltmeter			
4	DC Ammeter			




Principal
 Dr. Lankapalli Bullayya College of Engineering
 Resapuvanipalem, Visakhapatnam-530013



5	RPM Meter			TVS TS
6	Key Switch			
7	Headlight			
8	Tail light			
9	Brake			
10	Horn			
11	Battery level indicator			
12	Test bench setup with DC-DC Converter and charger wires			
Total		1	2,01,500.00	
D.	Vehicle station			
1	EV Three Wheeler	1	1,75,500.00	TVS TS
2	EV Two Wheeler (#)	1	-	
3	Tools set	1	-	
	a. Tool box (1 set)	1	15,427.10	Stanley
	b. Spanner set (6-22 set)	1	364.00	Stanley
	c. Screw driver set	1	845.00	Stanley
	d. Plier	1	247.00	Stanley
	e. Wire Stripper	1	65.00	Stanley
	f. T Spanner set	1	1,157.00	Stanley
	Total		1,93,605.10	
E.	ADAS Simulation			TVS TS
1	ADAS system simulation through IoT	1	2,01,500.00	
F.	Testing equipment			
1	Digital Oscilloscope 4-channel	1	45,500.00	Metravi
2	Megger (Fluke 1507)	2	1,87,200.00	Fluke
3	Multimeter (Cat 3)	3	19,500.00	Vartech
4	Continuity tester	10	390.00	SmE, CiW
5	Tong tester	5	19,500.00	Vartech
6	Insulation Tester	1	12,350.00	Semco
	Total		2,84,440.00	
G.	Vehicle Electrical system with CAN communication	4	2,86,000.00	TSmaster / Tosun
	Total for equipment		15,72,073.10	
	Delivery		30,000.00	
	Installation		30,000.00	
	Total		16,32,073.10	
	GST 18%		2,93,773.16	
	Grand Total		19,25,846.26	

Total Value: Rs.19,25,846 (Nineteen Lakhs Twenty-Five thousand and Eight hundred and forty-six rupees only)



[Signature]

Principal

Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530013



Equipment warranty

S.no	Description	Qty	Warranty
1	Lead acid battery (12V 7ah)	8	1 year
2	Cell Tester (5V 6ah 8 channel)	1	1 year
3	Spot welding machine (Intelligent induction spot welding machine 220V/110V)	1	1 year
4	Battery pack equalizer 24S 4A with Active balancer with Bluetooth	1	1 year
5	BLDC motor test bench	1	1 year
6	EV Three Wheeler	1	1 year
7	ADAS system simulation through IoT	1	1 year
8	Digital Oscilloscope 4 channel	1	6 month
9	Megger (Fluke 1507)	2	6 month
10	vehicle electrical system with CAN communication	1	1 year



[Handwritten signature]

Principal


Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530010



ANNEXURE (2)
Training Cost of TVS TS

S. No	Particulars	Cost (INR)	Remarks
1	EV Training for Dr.L.Bullaya College students First 40 students	No Cost	1 Batches – Duration One week
2	EV Training for Dr.L.Bullaya College students (After completion of 40 Students' Free Training)	INR 3000 Inclusive of GST (Per person)	Min 5 Batches Per Year Duration One week
3	EV Training for External Students	INR 5310 Inclusive of GST (Per Person)	Mentioned price is TVS TS Cost




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530014



ANNEXURE (3)

Terms and Conditions

1. The proposal is valid for 30 Business working Days from the date of the submission.
2. The Final-year projects and AMC will be separate proposals. it is not included in this.
3. The price included is only for the Hardware components, not for the software.
4. The work will be executed only after the Purchase order and 90% of the advance amount received.
5. Warranties will be honoured for a year. The wear and tear or consumables will not be covered under warranty. The details are in the costing sheet.
6. TVS TS will help in setting up the EV Chargers and Configure the software as per the requirement. The cost of EV Chargers with Software and Design and Analysis Software is not included in this proposal.
7. Total Value: Rs.19,25,846 (Nineteen Lakhs Twenty-Five thousand and Eight hundred and forty-six rupees only).
8. Delivery: Completion of the project within 30 Business Working days from the date of Payment
9. Payment term: 90% Against PI balance 10% after completion of work
10. Payment Mode: Cheque payments can be made in favor of "TVS Training and Services Ltd." and sent to "Plot No.61, Reddy Street, Athipattu- Vanagram Main Road, Ambattur Industrial Estate, Chennai-600058"
11. Online Payment: NEFT/RTGS payments can be made through – Bank Name: HDFC BANK LTD, ITC Centre, Anna Salai, Chennai – 600 002, Bank Account No: 00040310011667, IFSC/RTGS Code: HDFC0000004, GST No: 33AACCH3768D1ZT




Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem, Visakhapatnam-530015



NOW, THEREFORE, in consideration of the premises and the mutual covenants contained herein, the Parties agree as follows:

1. Purpose:

The purpose of this MOU is to transfer, decode and exchange all back-end data related work of all the administration of the college and repetitive tasks as detailed in the Annexure A. The company is also expected to support the students of the college on getting opportunities for internships, research, training, placements and other professional development activities. Until now, these tasks have been assigned and attended to by the faculty and the purpose of this MOU is to delink the above tasks related to administration from the faculty so that the faculty can focus more on the core areas of academics.

2. Areas of Collaboration:


The Parties mutually agree to explore and collaborate in the following areas, more specifically described in Annexure A:

- Admissions through OAMDC, EAPCET, ECET, ICET and other such portals
- Fee Reimbursement, Managing all UPI fee payments
- Student fee collection
- Semester and mid semester examination work
- Entry of data into portals such as NIRF, APSICHE, AISHE, APHERMC, AICTE
- Overseeing the performance of vendors issued with AMC work
- Website, domain work & LBC Times
- Tasks relating to Reference globe.
- Arranging Internships and skill development programs to students

The list can be modified from time to time by mutual agreement of both parties by signing on the amended document with additional list of services

3. Terms and Conditions:

- a. Both Parties shall appoint a designated representative to facilitate communication and coordination.
- b. Specific collaboration projects would be developed and offered as separate agreements with a unique set of terms and conditions from time to time. They may include areas include Skills development programs (such as communication skills, Leadership skills, Digital marketing, public speaking, Business and Management, TALLY, preparing for competitive exams including Bank and Railway Boards etc.), conducting on line examinations, Engineering including technical courses with hands on training, Biotechnology and Aquaculture related
- c. The Parties shall respect each other's intellectual property rights and confidentiality.
- d. Prajna will not, at any point in time, interact with either students or their parents to take any decisions
- e. IT and Admin Services as per Annexure A, offered to the College shall be priced by the Company from time to time upon mutual consultation and as agreed upon.



- f. However, services offered to the students, as in item above, shall be directly billed to the students. In such event the College shall ensure collection and remittances to the Company.
- g. This MOU shall commence on the date of execution and remain in effect for 3 years unless terminated earlier by mutual consent.

4. Governance:

The Parties shall establish a joint committee consisting of representatives from both Parties to oversee the implementation and progress of collaborative activities.

5. Dispute Resolution:

Any disputes arising under or in connection with this MOU shall be resolved amicably through mutual discussions between the Parties.

6. Amendments:




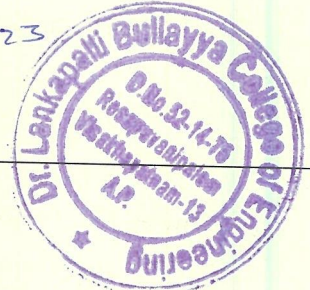
Any amendments arising out of mutual discussion and consent to this MOU shall be made in writing and signed by authorized representatives of both Parties.

7. Termination:

Either Party may terminate this MOU by providing 3 months written notice to the other Party. However, termination shall not affect the ongoing collaboration projects.

8. This MOU shall be made in 2 originals, one to be kept with each party.

IN WITNESS WHEREOF, the Parties hereto have executed this MOU as of the date first above written.

For PRAJNA RESOURCES PVT LTD	For DR. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING
Signature 	Signature 
Date 10/09/23	Date 10/08/23
Sundaram Ramamurti Director	D. Deepak Chowdary Principal
	

Annexure A

The staff of Prajna Resources PVT Ltd would access , decode and process all the admin data , hitherto handled by the faculty Principals and staff of the College.

The following are the broader scope of classification of the tasks expected to be performed by the Company, except in cases where students are required to provide biometrics and other data directly. However, Prajna will not , at any point in time , interact with either students or the their parents to take any decisions. These tasks will be carried out by the office of the Principals of the colleges , as before

OAMDC

- Registrations for Management Quota
- Registrations and confirmations for Convenor & Spot
- upload required details for MQ & Spot
- Monitoring the status of OAMDC/EAPCET portal and updating Principals
- Managing data entry when candidates report to college
- Handling fee payments by candidates reporting
- Coordinating with Principals office, HODs in handing over the lists

Entry of data into portals

- NIRF
- APSCHE
- AISHE
- APHERMC
- AICTE
- Student data portal for Junior College
- Data entry work required for affiliation, inspection by APSCHE, AICTE etc

Jnanabhumi Related

- Entry of Student details into Jnanabhumi
- Taking Thumb Authentication
- sending to SWD with principal design
- Renewal of Students Registration with thumb authentication
- Managing details to be sent to Social welfare department





- Provide clarification to students regarding Jnanabhumi
- Provisioning of data for scholarships offered by various organizations (ex:HPCL scholarships)
- Managing all UPI fee payments

Semester and mid semester examination work

- Enrollment of Student details for semester examinations
- Printing Hall tickets, SEF-7, room Gallies
- Issue of TC / Study (after this process gets automated in Reference Globe portal)
- Typing mid semester question papers
- Registration for candidates for supplementary examinations/Special examinations/ Revaluation

Work relating to Reference globe

- Administration of Reference globe
- Managing collection of student feedback
- Provisioning of weekly, fortnightly, monthly reports to principal
- Escalation of issues related to inputs from various stakeholders to principal

Website, domain work & LBC Times

- Maintenance of websites
- Maintenance of email IDs of staff and students
- Procurement of stationery and other items on behalf of the campus colleges
- Managing timely release of LBC Times

Overseeing the Annual maintenance contract work of

- Biometric devices
- Air conditioners
- CC Camera units
- Water treatment plants

OTHERS

- Arranging internships and skill development programs to students depending on the request from the college.
- Preparation of student data for online fee payment
- Preparing FEE Dues and following up with students/parents on fee payment
- Printing admission register

hmm

W. D. W. C. V.



INDIA NON JUDICIAL



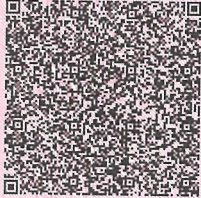
Government of Andhra Pradesh

IN-AP70498062703212W

सत्यमेव जयते

e-Stamp

Certificate No. : IN-AP70498062703212W
Certificate Issued Date : 11-Mar-2024 04:30 PM
Account Reference : NEWIMPACC (SV)/ ap18060904/ AP-VKP/ AP-VKP/apmandevu
DDO Code : 27002308001 O/o IG R
Unique Doc. Reference : SUBIN-APAP1806090430374372219125W
Purchased by : DUVVADA DEEPAK CHOWDARY SON OF D B CHOWDARY
Description of Document : Article 0 Not Mentioned
Property Description : Not Applicable
Consideration Price (Rs.) : 0 (Zero)
First Party : DUVVADA DEEPAK CHOWDARY SON OF D B CHOWDARY
Second Party : Not Applicable
Paid By (For Whom) : DUVVADA DEEPAK CHOWDARY SON OF D B CHOWDARY
Stamp Duty Amount(Rs.) : 20 (Twenty only)



MEMORANDUM OF UNDERSTANDING (MoU)

(To implement skill development programs/courses for the benefit of students and Faculties)

BETWEEN

Dr. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING,

52-14-75 SURVEY NO:44, NATIONAL HIGHWAY 16, NEAR RAMA TALKIES RD, RESAPUVANIPALEM, VISAKHAPATNAM, ANDHRA PRADESH- 530013, INDIA

&

CSC ACADEMY,

Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022

This Memorandum of Understanding was entered on 12th March 2024 between Dr. Lankapalli Bullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India. Here in after referred to as the "First Party".

And

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India hereinafter referred to as the " Second Party".



0003895021

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

Background:

- 1) Dr. Lankapalli Bullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.

Objective:


The First Party and the Second Party mutually agree to collaborate to offer and implement skill development programs on designated LMS for the benefit of students and Faculties at Dr. Lankapalli Bullayya College of Engineering, Visakhapatnam, Andhra Pradesh

Scope of Collaboration:

- 1) The Second Party shall provide an enrollment facility to the Bridge Courses for both faculties and students of the First Party. The training program will be conducted on the FutureSkills PRIME platform virtually (Self-Paced Learning in Online- Mode 24*7 Virtual), bridge courses listed below.
 - a) Bridge Course for Internet of Things Software Analyst by C-DAC.
 - b) Introduction to 3D Printing & CAD Modeling by NIELIT
 - c) Robotic Process Automation Using Automation Anywhere by NIELIT
- 2) The Second Party shall provide an enrollment facility for the listed skill development programs/courses for both faculties and students of the First Party on designated LMS. The training program will be conducted virtually (Self-Paced Learning in Online- Mode 24*7)
 - a) 21st-Century Core Employability Skills by Skill Development Network/ WF Group.
 - b) Entrepreneurship program- Start-Up India Learning Program
 - c) Selective content on IIHT /Skillsoft/ AWS /Springboard.

Responsibilities:

- 1) The First Party shall identify all eligible students and faculties from the college to participate in the Bridge Courses.
- 2) The First Party shall avail all the students and staff to register for the listed skill development programs/courses on designated LMS through the CSC Academy portal.


Principal
Dr. Lankapalli Bullayya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh

- 3) The First Party shall provide the necessary infrastructure and support for the Enrollment process.
- 4) The Second Party shall register all the eligible faculties and students, who are identified by First Party.
- 5) Upon successful completion of the program (Bridge Course for Internet of Things Software Analyst), students will receive a certificate jointly issued by C-DAC and NASSCOM & Ministry of Electronics and Information Technology, Government of India

Payment Terms and Conditions

This Memorandum of Understanding (MOU) outlines the payment terms and conditions agreed upon between Dr. Lankapalli Bullayya College of Engineering, Visakhapatnam and CSC Academy for the provision of services related to the registration of designated LMS. Both parties hereby acknowledge and agree to the following terms:

For “Bridge Course for Internet of Things Software Analyst” provided by C-DAC is Rs. 100 + GST per enrollment. The fee will be paid by the student directly on the FutureSkills PRIME platform while registering for the program.

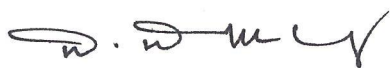
For “Introduction to 3D Printing & CAD Modeling” provided by NIELIT is Rs. 120 + GST per enrollment. The fee will be paid by the student directly on the FutureSkills PRIME platform while registering for the program.

For “Robotic Process Automation Using Automation Anywhere” provided by NIELIT is Rs. 80 + GST per enrollment. The fee will be paid by the student directly on the FutureSkills PRIME platform while registering for the program.

The payment for the Registration / Facilitation process of Skill Development on designated LMS provided by CSC Academy is Rs. 158/- per enrollment (Exclusive GST).

Terms and Conditions:


- 1) The collaboration period commences on 12.03.2024 and it will be effective for 5 years which can be extended based on mutual consent and subject to the availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.

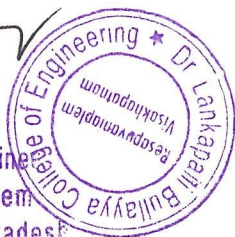


Dr. Lankapalli Bullayya College of Eng-
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013. Andhra Pradesh


- 4) This collaboration is subject to the availability of resources and compliance with both CSC Academy and government regulations.
- 5) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.
- 6) The CSC Academy shall offer free registration for designated LMS to teaching Staff at the rate of one member for every 50 students enrolled at Dr. Lankapalli Bullayya College of Engineering, Visakhapatnam, Andhra Pradesh

For Dr. Lankapalli Bullayya College of Engineering


Dr. D. Deepak Chowdary
Designation: Principal
Dr. Lankapalli Bullayya College of Engineering
Date: 12.03.2024
U.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh



Witnessed by:


Name: K. SOMESWARA REDDY
Designation: Principal LB Junior College
Date: 12.03.2024

For CSC Academy


Y Rammohana Rao
Designation: 
Date: 12.03.2024



Witnessed by:

Name:
Designation:
Date: 12.03.2024

Being the Second Part

Whereas Dr. Lankapalli Bullaya College Of Engineering, Visakhapatnam has agreed to collect and give away the dry recyclable waste including any kind of paper waste and old records generated in its college and form Swachh WOW Andhra Pradesh Chapter.

1. **NOW THIS MOU WITNESSES AS THERE UNDER:**

This is an agreement for a synergic alliance between Dr. Lankapalli Bullaya College Of Engineering and Suraj Krishna Greenaries for the social cause of recycling of Dry Waste and Environment Protection through recycling.

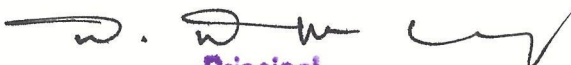
2. **Time period:** This MOU shall be for a period of two years commencing from the date of signing of this MOU.

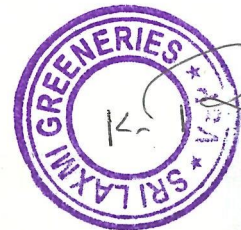
3. **Roles and Responsibilities of Dr. Lankapalli Bullaya College Of Engineering, Visakhapatnam:**

- a. To ensure source segregation of dry and wet waste at College premises.
- b. Dr. Lankapalli Bullaya College Of Engineering will give away any kind of paper waste, dry recyclable waste and old records to Suraj Krishna Greenaries at price agreed mutually. Suraj Krishna will pay at below rates:

White paper & News Paper:	:	Rs.12/kg
Atta:	:	Rs.3/Kg
Carton Boxes:	:	Rs.7/kg
Hard Plastic (Pipes, Chairs, White drink bottles)	:	Rs.12/kg
Color Drinking bottles	:	Rs.12/kg
Low grade plastic	:	Rs.2/kg
E-Waste	:	Rs.12/Kg
Low grade Iron	:	Rs.20/Kg
High grade Iron	:	Rs.25/Kg

- c. The college shall support WOW activities to be conducted by Suraj Krishna Greenaries without prejudice to the regular academic activities of the students
- d. The College may provide students for Internship in WOW Program.
- e. The college shall motivate students to bring dry recyclables like paper, plastic, metal etc. from their home and donate to WOW initiative.
- f. The college will put-up color-coded bins for waste segregation at different points in College premises.


Principal
Dr. Lankapalli Bullaya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh



Suraj Krishna

4. Roles and Responsibilities of Suraj Krishna Greenaries:

- a. ITC-AGS (Academy of Gadhian Studies) will train the students and housekeeping staff on source segregation and through them inculcate the habit of source segregation among the other students.
- b. Suraj Krishna Greenaries will collect dry recyclable waste and old records from Dr. Lankapalli Bullaya College Of Engineering and bring to the Dry Resource Collection Centre (DRCC) without any spillage.
- c. Suraj Krishna Greenaries will organize sorting of the dry waste into different categories, baling, and appropriate disposal of dry waste.
- d. Suraj Krishna Greenaries shall coordinate with ITC and undertake necessary measures for dispatch of the sorted recyclables for recycling at its own cost.
- e. Suraj Krishna Greenaries will make payment to Dr. Lankapalli Bullaya College Of Engineering directly into their accounts for the dry recyclable waste collected against the accurate weighment and the type or category of the dry waste. The payment shall be made not later than 15 days from the date of purchase of dry waste from the waste collector. Franchisee on the request of Dr. Lankapalli Bullaya College Of Engineering may give New Notebooks and Stationery against the value of dry recyclable waste lifted.

5. Performance of Obligations

- a. The details laid out in this MOU, notwithstanding the essence and spirit of this MOU is an understanding between Dr. Lankapalli Bullaya College Of Engineering and Suraj Krishna Greenaries.
- b. Any notice or other communication under or in connection with this agreement shall be in writing in the English language and shall be delivered personally or sent by way of e-mail to the party due to receive the notice or communication at its address set out in this contract or such other address as either party may specify by notice in writing to other.


ADDRESS FOR COMMUNICATION:

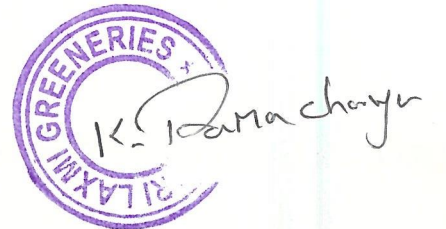
Following are the address to which all notices shall be sent:

For Suraj Krishna Greenaries:

D.NO-37/1052-AI,
Nehru Nagar
Kadapa-516002
Ph:8309657266

**Dr. Lankapalli Bullaya College Of Engineering, Maddilapalem,
Visakhapatnam Dist-530013..**


Principal
Dr. Lankapalli Bullaya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013 Andhra Pradesh



6. **Execution of this Agreement shall be deemed to be**

- a) A confirmation by both the parties that no benefit, either in cash or kind has been provided by either party to the other party or to any officer or employee, or any relative/ associate of any officer or employee of either party or of any of their associate institutions/companies in order to enter into this Agreement, and
- b) An undertaking by both the parties not to provide any benefit, either in cash or kind to any officer/employee/relative/associate of any officer or employee of either party as reward or consideration either for entering into this MOU or other matter relating to this Agreement.

7. **Other Terms:**

Force Majeure: Neither party shall be liable for damages for any delay or failure to perform its obligations here under, if such delay or failure is due to reasons beyond the control of the concerned party including without limitation, strikes, riots, wars, fires, epidemics, quarantine restrictions, unusually severe weather, earth quakes, explosions, acts of God or state or any public enemy or acts mandated by applicable laws, regulation or order, whether valid or invalid, of any Governmental body.

8. **Dispute Resolution:** It is understood by both the parties that this Agreement is for a social cause and not to make any profit out of the understanding. The Parties covenant that they will comply with all applicable laws and regulations in their conduct pursuant to this Agreement. Any dispute arising out of this Agreement shall be first attempted to settle amicably between the parties.

9. **Governing and Jurisdiction:**

This Agreement is subjected to the Jurisdiction of Courts in Visakhapatnam. The parties shall agree that it will not make use of, disseminate, or in any way disclose any confidential information to any person, firm or business. Furthermore, the existence of any discussions, negotiations or agreements in progress between the parties shall not be released to any form of public media without written approval of both parties.

10. **Amendments**

This Agreement and the Schedules together constitute a complete and exclusive understanding of the terms of the Agreement between the Parties on the subject hereof and no amendment or modification hereto shall be valid and effective unless agreed to by all the Parties hereto and evidenced in writing.



Principal

Lankapalli Bullayya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh



Signature

11. NOTICE /Termination

Any notice required to be given hereunder shall be given in writing at the address of each party set forth as below in this agreement or to such other address either party may substitute by written notice to the other. Either party may terminate this Agreement by giving 30 days written notice to the other party.

In witness whereof the parties hereto have signed this agreement on the day, month and year mentioned hereinbefore.

For Dr. Lankapalli Bullaya College Of Engineering and for Suraj Krishna Greenaries

K. Rama Chandriah



Managing Partner
K. Rama Chandriah



Dr. D. Deepak Chowdary

PRINCIPAL

Dr. D. Deepak Chowdary
Principal

Dr. Lankapalli Bullaya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh

Witness:

1. Sign: K.V.R.N. Paramesh

Name: K.V.R.N. Paramesh

2. Sign: P. Suman Kumar Rasu

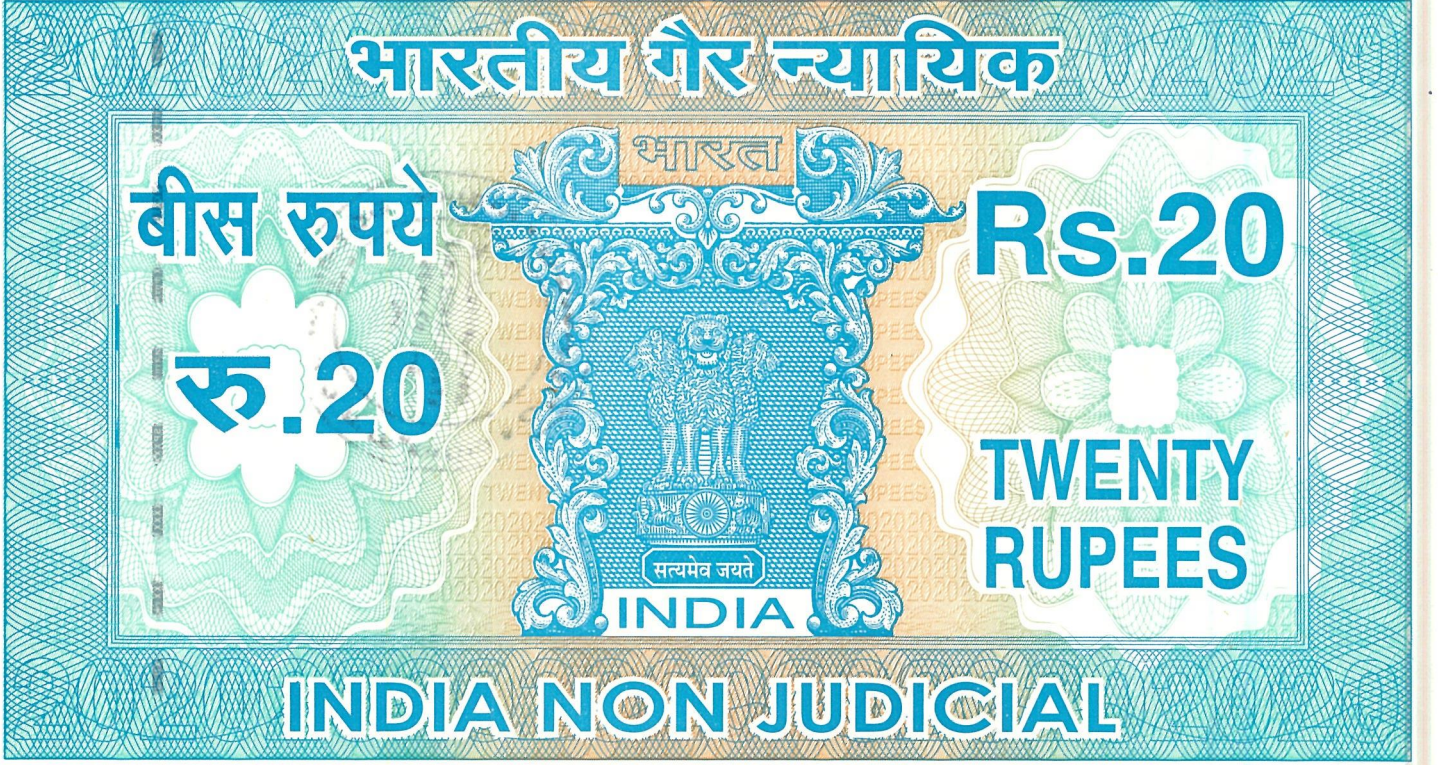
Name: P. Suman KUMAR RASU

1 Sign: CH. ARUN KUMAR

Name: CH. ARUN KUMAR

2. Sign: D.V. VARA MANASA

Name: D.V. VARA MANASA



S.No: 2902 Date: 26/09/2023

ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

SOLD To: D.DEEPAK CHOWDARY S/O D.B.CHOWDARY

For Whom: SEL

VISAKHAPATNAM


84AA 009687
Kalika Kalikeswara Reddy
Licenced Stamp Vendor
No.03.11.005/2013.R.L.No03.11.011/2022
D.No.51-6-10,Nakkavanipalem,Vsp-13
PH. No.9866641416

MEMORANDUM OF UNDERSTANDING (MoU)

(To implement Bridge Course for Internet of Things Software Analyst in collaboration with C-DAC & for the benefit of Students and Faculty)

BETWEEN

PRINCIPAL, Dr.LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING

&

CSC ACADEMY,

Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022

This Memorandum of understanding was entered on 29th September 2023 between Dr.Lankapalli Bullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India. Here in after referred to as the "First Party".

And

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India hereinafter referred to as the " Second Party".





Background:

- 1) Dr. Lankapalli Bullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.

Objective:

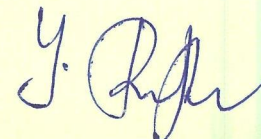
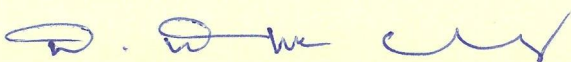
The First Party and the Second Party mutually agree to collaborate to offer a Bridge Course for Internet of Things Software Analyst with the aim of enhancing both faculties' and students' skills and employability in the field of IoT software development at Dr. Lankapalli Bullayya College of Engineering, Visakhapatnam, Andhra Pradesh

Scope of Collaboration:

- 1) The Second Party shall provide an enrollment facility to the Bridge Course for Internet of Things Software Analyst for both faculties and students of the First Party.
- 2) The training program will be conducted on the Future Skills PRIME platform virtually (Self-Paced Learning in Online- Mode / Blended Learning 24*7 Virtual Labs), spanning a total duration of 90 hours.
- 3) The Second Party shall ensure that the training registration and training enrollment process is to be conducted at a concessional price provided by the C-DAC.

Responsibilities:

- 1) The First Party shall identify all eligible students and faculties from the college to participate in the Bridge Course for Internet of Things Software Analyst.
- 2) The First Party shall provide the necessary infrastructure and support for the Enrollment process.
- 3) The First Party shall ensure all complete the course.
- 4) The Second Party shall register all the eligible faculties and students, who are identified by First Party.
- 5) The Second Party shall enroll all the students short-listed and selected by C-DAC in the course mentioned in the scope of collaboration.



6) Upon successful completion of the program, students will receive a certificate jointly issued by C-DAC and NASSCOM & Ministry of Electronics and Information Technology, Government of India

Terms and Conditions:

- 1) The collaboration period commences on 29.09.2023 and it will be effective for a year which can be extended based on mutual consent and subject to the availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.
- 4) This collaboration is subject to the availability of resources and compliance with both CSC Academy and government regulations.
- 5) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.

This MoU will become effective from the date of execution as mentioned above.

For **Dr. Lankapalli Bullayya College of Engineering**

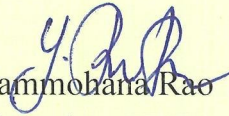
For **CSC Academy**



Dr. D. Deepak Chowdary

Designation: Principal

Date: 29.09.2023



Y Rammohana Rao

Designation: VLE

Date: 29.09.2023



Witnessed by:



Name: Solomon Gibson

Designation: Assoc Professor

Date: 29.09.2023

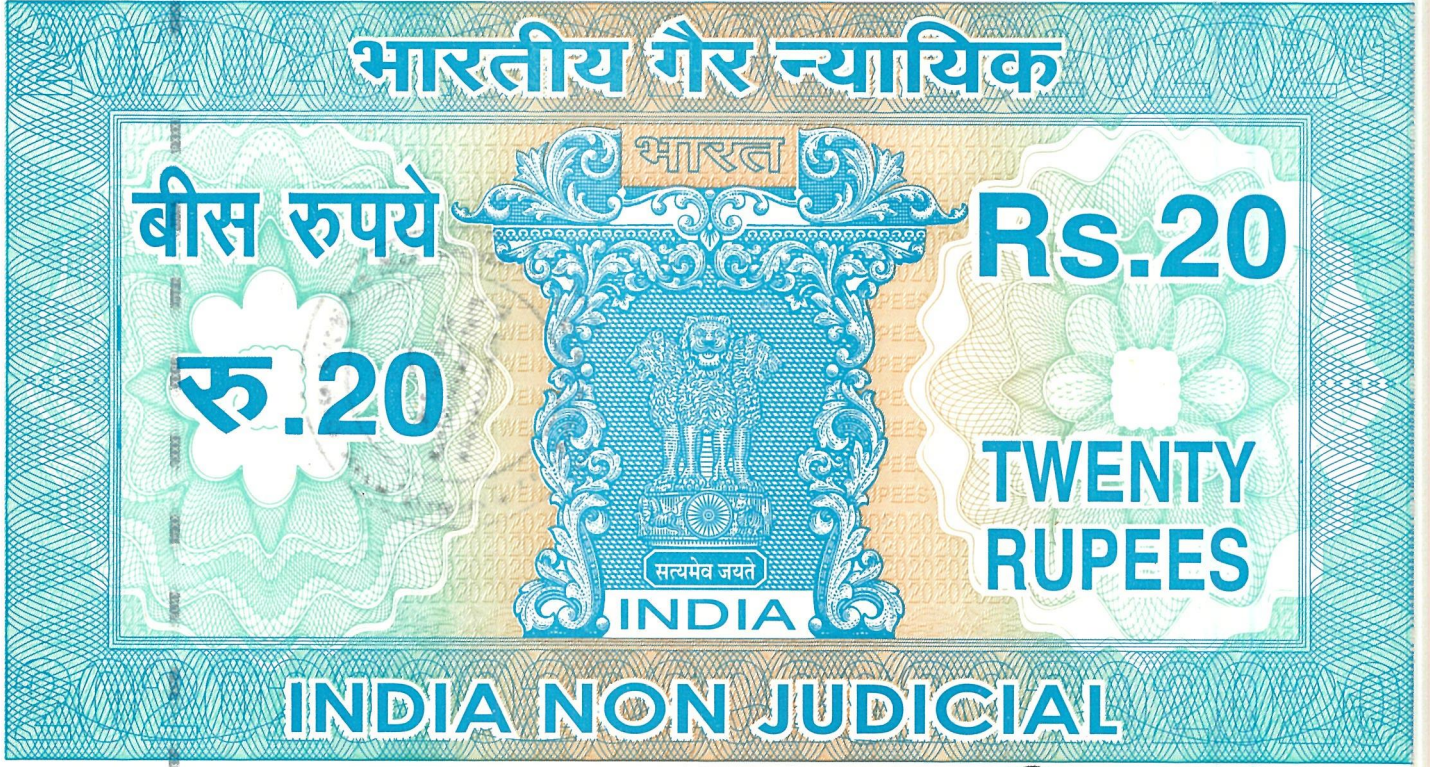
Witnessed by:



Name: P Sowjanya

Designation: Operations Executives

Date: 29.09.2023



ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH
S.No: 2901 Date: 26/09/2023

SOLD To: D.DEEPAK CHOWDARY S/O D.B.CHOWDARY

For Whom: SELF VISAKHAPATNAM


84AA 009686
Kalri. Kalikeswara Reddy
Licenced Stamp Vendor
No.03.11.005/2013.R.L.No03.11.011/2022
D.No.51-6-10,Nakkavanipalem, Vsp-13
PH. No.9866641416

MEMORANDUM OF UNDERSTANDING (MoU)

(For up-skilling of SC & ST students in Internet of Things (IoT) technology in collaboration with C-DAC & IEEE)

BETWEEN

PRINCIPAL, Dr.LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING
&

CSC ACADEMY,

Office: INSPIRE EDUCATION, VISAKHAPATNAM, ANDHRA PRADESH – 530022

This Memorandum of understanding was entered on 29thSeptember 2023 between Dr.LankapalliBullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India. hereinafter referred to as the "First Party".

And

CSC Academy, Office at Inspire Education, #54-10-56, Besides Taruni Square, Isukathota, Visakhapatnam, Andhra Pradesh – 530022, India herein after referred to as the " Second Party".





Background:

- 1) Dr. Lankapalli Bullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India is a well-established educational institution providing higher education to a diverse student population in Andhra Pradesh.
- 2) The CSC Academy is delivering various Government of India-sponsored skill and education programs, in addition to courses from private sector. Many of them are funded under Government schemes or under Corporate Social Responsibility.

Objective:

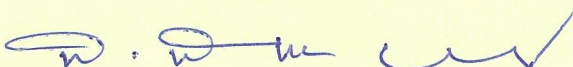
The First Party and the Second Party mutually agree to collaborate on an up-skilling program in Internet of Things (IoT) technology in collaboration with C-DAC & IEEE for the benefit of SC & ST students pursuing Undergraduate and Post-Graduation courses at Dr. Lankapalli Bullayya College of Engineering, 52-14-75 Survey No:44, National Highway 16, Near Rama Talkies Rd, Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India

Scope of Collaboration:

- 1) The Second Party shall provide a comprehensive IoT up-skilling program consisting of two distinct courses:
 - (a) Program 1: Software IoT
 - (b) Program 2: Embedded & Application IoT
- 2) The training program will be conducted virtually, spanning a total duration of 280 hours.
- 3) The Second Party shall ensure that the training enrollment process and training to be conducted free of cost for the selected SC & ST students.

Responsibilities:

- 1) The First Party shall identify all eligible SC & ST students from the college to participate in the up-skilling program and enroll the students.
- 2) The First Party shall provide the necessary infrastructure and support for Enrollment.
- 3) The First Party shall ensure all complete the course.
- 4) The Second Party shall register all the eligible SC & ST students, who are identified by First Party.
- 5) The Second Party shall enroll all the students short-listed and selected by C-DAC / IEEE in any one course mentioned in the scope of collaboration as per the student's choice.



6) Upon successful completion of the program, the Second Party shall facilitate the issuance of IEEE-certified certificates to the students.

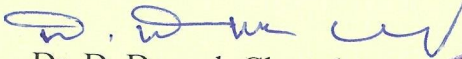
Terms and Conditions:

- 1) The collaboration period commences on 29.09.2023 and can be extended based on mutual consent and subject to the availability of the scheme.
- 2) Both parties shall maintain the confidentiality of any proprietary information shared during the collaboration.
- 3) Any modifications or amendments to this MoU shall be made in writing and agreed upon by both parties.
- 4) This collaboration is subject to the availability of resources and compliance with both CSC Academy and government regulations.
- 5) Either party may terminate this collaboration by providing written notice at least 30 days prior to the intended termination date.

This MoU will become effective from the date of execution as mentioned above.

For **Dr. Lankapalli Bullayya College of Engineering**

For **CSC Academy**

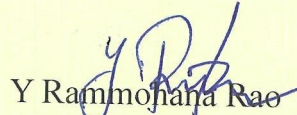


Dr. D. Deepak Chowdary

Designation: Principal

Date: 29.09.2023




Y Rammohana Rao

Designation: Learning Consultant & VEE

Date: 29.09.2023



Witnessed by:



Name: Solomon Gokula

Designation: Assoc Prof

Date: 29.09.2023

Witnessed by:



Name: P Sowjanya

Designation: Operations Executives

Date: 29.09.2023



Dr. Lankapalli Bullayya College of Engineering

(Sponsored by The Society for Collegiate Education, Visakhapatnam, A.P.)
Affiliated to Andhra University & Approved by AICTE

D.No. 52-14-75, Resapuvanipalem, Visakhapatnam-530 013, A.P.

Tel : +91 891 2703293, 2703296 / Fax : +91 891 2714423,

E-mail : lbcenggprincipal@gmail.com Website : www.bullayyacollege.org

MEMORANDUM OF UNDERSTANDING

between

Sri Sarada Vidya Nilayam

and

Dr. Lankapalli Bullayya College of Engineering

This Memorandum of Understanding ("MOU") is executed on
8th April, 2022 at Visakhapatnam, Andhra Pradesh, India.

Between

Atal Tinkering Labs of Sri Sarada Vidya Nilayam represented by

Mr. PDLN Srinivasa Rao, Correspondent & Principal

(hereinafter referred to as, ATL school)

And

Dr. Lankapalli Bullayya College of Engineering represented by

Prof. D. Deepak Chowdary, Principal

(hereinafter referred to as, college)

ATL school and college shall hereinafter be collectively referred to as Parties and individually referred to as Party.

Based on the correspondence, ATL school and college have held discussions and thereafter mutually decided on the terms and conditions stipulated mentioned in the following document.

They have their office at:

ATL school, #51-14-29/7, Kranthi Nagar, Wipro Junction, Visakhapatnam - 530013 Andhra Pradesh.



Dr. Lankapalli Bullaya College of Engineering

(Sponsored by The Society for Collegiate Education, Visakhapatnam, A.P.)

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D.No. 52-14-75, Resapuvanipalem, Visakhapatnam-530 013, A.P.

Tel : +91 891 2703293, 2703296 / Fax : +91 891 2714423,

E-mail : lbcenggprincipal@gmail.com Website : www.bullayacollege.org

OBJECTIVES OF MoU

- *To promote interaction between ATL school and college in mutually benefited areas.
- *To hereafter provide a formal basis for interaction between, ATL school and college
- * This MoU supersedes all prior Understandings, if any, between the parties concerning the subject thereof.

DELIVERABLES

*Deliverables from ATL school :

ATL School will recognize college as a partner and introduce ATL students and stakeholders to college students in anticipation of support in an appropriate, mutually agreed manner.

School will perform as follows:

- Registration of partnership in Atal Innovation Mission, NITI Aayog, Govt. of India portal.
- ATL students collaborate with college students in various projects
- Recognition of college efforts in supporting ATL students on social media handles
- Partner with college students to participate in various competitions
- Extend the access to Mentors of Change (subject to acceptance from Mentors)
- School shall provide platforms and necessary support to successfully conduct the experiments/innovations/workshops as per prior mutual agreement between the parties.

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- Execution of proof of concept in various labs



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Tel : +91 891 2703293, 2703296 / Fax : +91 891 2714423,

E-mail : lbcenggprincipal@gmail.com Website : www.bullayyacollege.org

* Representative from ATL school :

- Mr. Mr. PDLN Srinivasa Rao, Correspondent Principal, shall represent, shall remain the primary point of contact.
- In case of absence of Mr. Raja Sekhar, Regional Mentor of Change - ATL, NITI Aayog, shall represent.

* Representative from college:

- Prof. D. Deepak Chowdary, Principal shall remain the primary point of contact.
- In case of absence of Principal the primary point of contact shall be duly notified to Mr.S M Rahaman, Vice-Principal to facilitate smooth communications.

Amendments

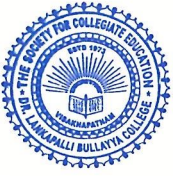
No modifications, variation, amendments, or alteration to any of the terms and conditions of this agreement shall be valid unless the same is made in writing and signed and agreed upon by both the parties thereto.

Confidentiality

- Any information whether written, oral or in any other form furnished here under by one party to the other or its employees, representatives or agents shall be considered confidential by the receiving party, which shall take all necessary precautions to keep the information confidential.
- Either party may disclose the General terms of Agreement (but not the commercials or the specific details therein) for publicity subject to the condition that the party so wishing to disclose gets the content to be published, publicised, or disclosed to be approved by the other party.

Severability

- The invalidity, illegality, or unenforceability of any provision of this Agreement will not affect the validity, legality, or enforceability of the remaining provisions.
- If any provision of this Agreement is inapplicable to any person or circumstance, it will nevertheless remain applicable to all other persons and circumstances.



Dr. Lankapalli Bullayya College of Engineering

(Sponsored by The Society for Collegiate Education, Visakhapatnam, A.P.)
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Tel : +91 891 2703293, 2703296 / Fax : +91 891 2714423,

E-mail : lbcenggprincipal@gmail.com Website : www.bullayyacollege.org

Non-Assignment

Neither Party may assign Agreements without the advance written consent of the other. Agreements shall be binding upon the heirs, personal representatives, successors, and permitted assigns of both parties.

Term

This MOU shall come into effect at the time of signing of the MoU and shall remain in effect till 21st March 2027 unless terminated earlier pursuant to the terms of this MOU.

Relationship

This Agreement is not intended to constitute, create, or otherwise recognize a consortium joint venture, corporation, partnership, or any legal entity.

Copyright, Trademarks, and other Intellectual Property Rights

- Each Party shall claim exclusive ownership of their respective Intellectual Property Rights arising out of the performance under this Agreement. Neither Party shall claim ownership over the other.
- Nothing in this MOU shall give ATL school / college , any right or license to any copyright, trademark, trade name or any other intellectual property rights of ATL school/college and or its affiliates except as otherwise authorized by college/ATL school in writing.

Dispute Settlement

In case of dispute, the parties should agree to resolve disputes in good faith through mutual negotiations. If the disputes remain unsettled for a prescribed period, the disputes should be referred to the higher officials of the organization for whom the parties represent. In any case, if the dispute continues the parties can agree to an arbitration mechanism other than the ones specified under this clause for settling the disputes.

In a dire situation, if it arises, the dispute will be subject to jurisdiction of competent civil courts in India.

IN WITNESS WHEREOF the Parties hereunder set their respective hand on the day, month, and year first above written.



Dr. Lankapalli Bullayya College of Engineering

(Sponsored by The Society for Collegiate Education, Visakhapatnam, A.P.)
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D.No. 52-14-75, Resapuvanipalem, Visakhapatnam-530 013, A.P.

Tel : +91 891 2703293, 2703296 / Fax : +91 891 2714423,

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Termination

The Memorandum of Understanding could be terminated only under highly critical conditions or reasonably unforeseeable conditions with elaborate discussion and agreement of both the parties. A prior written notice must be sent-out by the party initiating the termination at least 72 working hours before the commencement for the same.

Obligations upon Termination

Upon termination of this Agreement, either party shall, at the request of the other party, return any document, material, database, equipment, or software containing the Confidential Information to the other party. If, for any reason, such document, material, database, equipment, or software cannot be returned, either party shall destroy all the Confidential Information belonging to the other party and delete such Confidential Information from any memory devices. No party shall be permitted to continue using the Confidential Information in any way after the termination of this Agreement.

Representations and warranties

The Parties represent and warrant to each other that it has full power and authority to enter into this MOU and perform its obligations under this MOU.

SIGNATURE BLOCK

For and behalf of:

Dr.Lankapalli Bullayya College of Engineering

For and behalf of:

Sri Sarada Vidya Nilayam

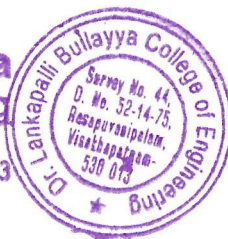


Name: **Prof. D. DEEPAK CHOWDARY**

Designation: **Principal**

Seal: **Dr. Lankapalli Bullayya College of Engineering**

Principal
Survey No. 44, D. No. 52-14-75,
Resapuvanipalem, Visakhapatnam-530 013



Witness: 

Dr.Lankapalli Bullayya College of Engineering



Name: **Mr. PDLN Srinivasa Rao**

Designation: **Correspondent & Principal**

Seal:



Witness: 

Sri Sarada Vidya Nilayam



SRI SARADA VIDYA NILAYAM EDUCATIONAL SOCIETY

(Recognised by Govt. of A.P.)

HIGH SCHOOL
Proceedings Re.No.74/A1/2019
Dt.01-03-2019 of the RJDSSE VSP

MEMORANDUM OF UNDERSTANDING

between

Sri Sarada Vidya Nilayam
and
Dr. Lankapalli Bullayya College of Engineering

This Memorandum of Understanding ("MOU") is executed on
8th April 2022 at Visakhapatnam, Andhra Pradesh, India.

Between

Atal Tinkering Labs of Sri Sarada Vidya Nilayam represented by

Mr. PDLN Srinivasa Rao, Correspondent & Principal
(hereinafter referred to as, ATL school)

And

Dr. Lankapalli Bullayya College of Engineering represented by
Prof. D.Deepak Chowdary, Principal
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They have their office at:

ATL school, #51-14-29/7, Kranthi Nagar, Wipro Junction, Visakhapatnam - 530013 Andhra Pradesh.



SRI SARADA VIDYA NILAYAM EDUCATIONAL SOCIETY

(Recognised by Govt. of A.P.)

HIGH SCHOOL
Proceedings Re.No.74/A1/2019
Dt.01-03-2019 of the RJDSE VSP

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- Foster college students and ATL students by making them participate in various competitions
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Representative from ATL school :

- Mr. Mr. PDLN Srinivasa Rao, Correspondent Principal, shall represent, shall remain the primary point of contact as mentioned on Page 2.
- In case of absence, Mr. Raja Sekhar, Regional Mentor of Change - ATL, NITI Aayog, shall represent.

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- In case of absence of Principal the primary point of contact shall be duly notified to Mr. S.M. Rahaman, Vice-principal to facilitate smooth communications.

51-14-29/7, Kranthi Nagar, Wipro Junction, Visakhapatnam-13 Ph: 0891-2553031

Cell: 9063890125,128,129,162,163

Email : ssvnilayam@yahoo.co.in Website : www.ssvnilayam.com



SRI SARADA VIDYA NILAYAM EDUCATIONAL SOCIETY

(Recognised by Govt. of A.P.)

HIGH SCHOOL
Proceedings Rc.No.74/A1/2019
Dt.01-03-2019 of the RJDSE VSP

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- Any information whether written, oral or in any other form furnished here under by one party to the other or its employees, representatives or agents shall be considered confidential by the receiving party, which shall take all necessary precautions to keep the information confidential.
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Cell: 9063890125,128,129,162,163

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HIGH SCHOOL
Proceedings Rc.No.74/A1/2019
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IN WITNESS WHEREOF the Parties hereunder set their respective hand on the day, month, and year first above written.

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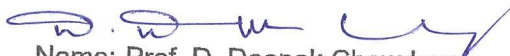
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The Parties represent and warrant to each other that it has full power and authority to enter into this MOU and perform its obligations under this MOU.

SIGNATURE BLOCK

For and behalf of:
Dr.Lankapalli Bullayya College of Engineering

For and behalf of:
Sri Sarada Vidya Nilayam


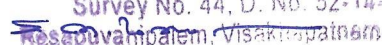

Name: Prof. D. Deepak Chowdary





Name: Mr. PDLN Srinivasa Rao

Designation: Principal
Dr. Lankapalli Bullayya College of Engineering

Designation: Correspondent &
Principal

Seal: 
Witness: 
Dr.Lankapalli Bullayya College of Engineering

Seal: 
Witness: 
Sri Sarada Vidya Nilayam

8th April 2022

भारतीय गैर न्यायिक

पचास
रुपये
रु.50



FIFTY
RUPEES
Rs.50

INDIA NON JUDICIAL

M. Heba Rani

AG 779276

MUDIMALLA ASHA RANI

LICENCED STAMP VENDOR

L.No. 03-15-009-2022

Y.S.R. Nagar, Kommedi Jn

Waghurawada, Visakhapatnam - 4

Cell: 8808410476

ఆంధ్ర ప్రదేశ్ రాష్ట్రం ANDHRA PRADESH

S.No 8280 Date: 19-05-2023

Sold to: Durrada Deepak Choudary S.D.B. choudary

For Whom: లెట్

MEMORANDUM OF UNDERSTANDING

Between

DR LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING

AND

M/S. PREMA HOSPITALS

This MEMORANDUM OF UNDERSTANDING ("MOU") IS MADE BY AND BETWEEN Dr Lankapalli Bullayya College of Engineering, Resapuvanipalem, Visakhapatnam-13 (herein after DLBC) and PREMA HOSPITALS, Door No:9-1-227 Main Road, CBM Compound, Opposite Ramatlakies, Visakhapatnam-530 003 and shall also be collectively referred to as the "Parties" or the Institution and HOSPITAL

RECITAL

Now therefore in contemplation of the mutually beneficial relationship to be sufficiency of which is hereby agreed to and accepted the Parties agree as follows;

Purpose of the MOU -Definition


The primary objective of this MOU is to create a means of mutual understanding for cooperative efforts to provide preliminary medical assistance to the College Staff and Students.


The college expects preliminary medical treatment to the College staff and students when required.

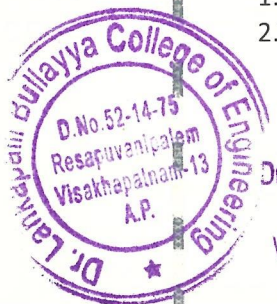
The Hospital agrees to provide the required medical services to the college staff and students on mutually agreed terms with respect to initial medical attendance and suggest medical advice treatment and other associated medical help.

VALIDATION PERIOD:

1. Superceded by such a separate formal written agreement
2. Terminated by either party upon written notice of not less than ninety days.


Principal
Dr. Lankapalli Bullayya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh


Dr. S.V. Adinarayana Rao
M.S., Orthopaedics
Regd : 3226
Consultant Orthopaedic Surgeon



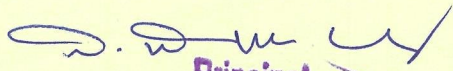
CONFIDENTIALITY:

The Parties anticipate that within the context information exchanged between the Parties except in furtherance of the aims of this MOU and further neither party without the other party's express written consent shall disclose to any third party, any such confidential information

USE of Institutions Name:

Neither Institution will use the other parties name or any name that is likely to suggest it is related to the other institution in any advertising without first obtaining the express written consent of the other institution.

IN WITNESS WHEREOF, the lawfully authorized representatives of both the parties have executed the MOU on 19th Day, May, 2023.


Principal
Dr. Lankapalli Bullayya College of Engineering
Resapuvanipalem
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh




Dr. S.V. Adimarayana Rao
M.S., Ortho
Regd : 3226
Consultant Orthopaedic Surgeon
PREMA HOSPITALS
Regd.No.49/1679/14
Door No9-1-227 Main Road,
C B M Compound
Visakhapatnam-530003



भारतीय गैर न्यायिक

पचास
रुपये
रु.50



FIFTY
RUPEES
Rs.50

INDIA NON JUDICIAL

ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

M. Arhe Rani
AG 779275

MUDIMALLA ASHA RAN
LICENCED STAMP VENDOR
L.No. 03-15-009-2022
YSR Nagar, Kommadi Jr
Madhurawada, Visakhapatnam -
Call: 8008419476

No 8179 Date: 19-05-2023

Sold to: Duvvada Deepak chowdary s/o D.B. Chowdary

For Whom: Self

MEMORANDUM OF UNDERSTANDING

Between

DR LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING

AND

M/S. PREMA HOSPITALS

This MEMORANDUM OF UNDERSTANDING ("MOU") IS MADE BY AND BETWEEN Dr Lankapalli Bullayya College of Engineering, Resapuvanipalem, Visakhapatnam-13 (herein after DLBC) and PREMA HOSPITALS, Door No:9-1-227 Main Road, CBM Compound, Opposite Ramatlaekies, Visakhapatnam-530 003 and shall also be collectively referred to as the "Parties" or the Institution and HOSPITAL

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The college expects preliminary medical treatment to the College staff and students when required.


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Principal
Dr. Lankapalli Bullayya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh


Dr. S.V. Adinarayana Rao
M.S.,
Regd : 3226
Consultant Orthopaedic Surgeon



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IN WITNESS WHEREOF, the lawfully authorized representatives of both the parties have executed the MOU on 19th Day, May, 2023.



[Signature]
Principal
Dr L B College of Engineering
Resapuvani Palem
Lankapalli Bullayya College of Engineering
Resapuvanipalem
Visakhapatnam-530013
D.No.52-14-75
Visakhapatnam-530013, Andhra Pradesh

[Signature]
Dr. S.V. Adinarayana Rao
M.S., Ortho
Regd : 3226
Consultant Orthopaedic Surgeon

PREMA HOSPITALS
Door No9-1-227 Main Road
C B M Compound
Visakhapatnam-530003



M/s. SURAJ KRISHNA GREENARIES
D. NO. 37-1052-A1, NEHRU NAGAR, CUDDAPAH-516002
INITIATIVE WOW PROJECT

05-JANUARY – 2022

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made and executed on 5th January 2022 at Visakhapatnam.

BY AND BETWEEN

Dr. Lankapalli Bullaya College Of Engineering Visakhapatnam, represented by Dr. Deepak Chowdary, Principal who is duly authorized to sign and execute the MoU.

Being the First Part

AND

Suraj Krishna Greenaries, an authorized agency of Indian Trading Company (ITC) having its principal office situated at D.NO-37/1052-AI, Nehru Nagar, Kadapa-516002. Ph:8309657266 and Represented by Mr. K.Rama Chandraiah, Managing Partner referred as
“**Suraj Krishna Greenaries**”

Being the Second Part

Whereas Dr. Lankapalli Bullaya College Of Engineering Visakhapatnam has agreed to collect and give away the dry recyclable waste including any kind of paper waste and old records generated in its college and form Swachh WOW Andhra Pradesh Chapter.

1. **NOW THIS MOU WITNESSES AS THERE UNDER:**

This is an agreement for a synergic alliance between Dr. Lankapalli Bullaya College Of Engineering and Suraj Krishna Greenaries for the social cause of recycling of Dry Waste and Environment Protection through recycling.

2. **Time period:** This MOU shall be for a period of two years commencing from the date of signing of this MOU.




Principal

Jr. Lankapalli Bullaya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013. Andhra Pradesh



3. **Roles and Responsibilities of Dr. Lankapalli Bullaya College Of Engineering Visakhapatnam:**

- a. To ensure source segregation of dry and wet waste at College premises.
- b. Dr. Lankapalli Bullaya College Of Engineering will give away any kind of paper waste, dry recyclable waste and old records to Suraj Krishna Greenaries at price agreed mutually. Suraj Krishna will pay at below rates:
- | | | |
|---|---|----------|
| White paper & News Paper: | : | Rs.12/kg |
| Atta: | : | Rs.3/Kg |
| Carton Boxes: | : | Rs.7/kg |
| Hard Plastic (Pipes, Chairs, White drink bottles) | : | Rs.12/kg |
| Color Drinking bottles | : | Rs.12/kg |
| Low grade plastic | : | Rs.2/kg |
| E-Waste | : | Rs.12/Kg |
| Low grade Iron | : | Rs.20/Kg |
| High grade Iron | : | Rs.25/Kg |
- c. The college shall support WOW activities to be conducted by Suraj Krishna Greenaries without prejudice to the regular academic activities of the students
- d. The College may provide students for Internship in WOW Program.
- e. The college shall motivate students to bring dry recyclables like paper, plastic, metal etc. from their home and donate to WOW initiative.
- f. The college will put-up color-coded bins for waste segregation at different points in College premises.

4. **Roles and Responsibilities of Suraj Krishna Greenaries:**

- a. ITC-AGS (Academy of Gadhian Studies) will train the students and housekeeping staff on source segregation and through them inculcate the habit of source segregation among the other students.
- b. Suraj Krishna Greenaries will collect dry recyclable waste and old records from Dr. Lankapalli Bullaya College Of Engineering and bring to the Dry Resource Collection Centre (DRCC) without any spillage.
- c. Suraj Krishna Greenaries will organize sorting of the dry waste into different categories, baling, and appropriate disposal of dry waste.
- d. Suraj Krishna Greenaries shall coordinate with ITC and undertake necessary measures for dispatch of the sorted recyclables for recycling at its own cost.
- e. Suraj Krishna Greenaries will make payment to Dr. Lankapalli Bullaya College Of Engineering directly into their accounts for the dry recyclable waste collected against the accurate weighment and the type or category of the dry waste. The payment shall be made not later than 15 days from the date of purchase of dry waste from the waste collector. Franchisee on the request of Dr. Lankapalli Bullaya College Of Engineering may give New Notebooks and Stationery against the value of dry recyclable waste lifted.


Principal

Dr. Lankapalli Bullaya College of Engineering
D.No.52-14-75, Resapuvanipalem
Visakhapatnam-530013, Andhra Pradesh





5. **Performance of Obligations**

- a. The details laid out in this MOU, notwithstanding the essence and spirit of this MOU is an understanding between Dr. Lankapalli Bullaya College Of Engineering and Suraj Krishna Greenaries.
- b. Any notice or other communication under or in connection with this agreement shall be in writing in the English language and shall be delivered personally or sent by way of e-mail to the party due to receive the notice or communication at its address set out in this contract or such other address as either party may specify by notice in writing to other.

ADDRESS FOR COMMUNICATION:

Following are the address to which all notices shall be sent:

For Suraj Krishna Greenaries:

D.NO-37/1052-AI,
Nehru Nagar
Kadapa-516002
Ph:8309657266

Dr. Lankapalli Bullaya College Of Engineering

Maddilapalem, Visakhapatnam Dist-530013..

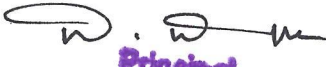
6. **Execution of this Agreement shall be deemed to be**

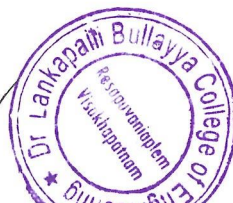
- a) A confirmation by both the parties that no benefit, either in cash or kind has been provided by either party to the other party or to any officer or employee, or any relative/ associate of any officer or employee of either party or of any of their associate institutions/companies in order to enter into this Agreement, and
- b) An undertaking by both the parties not to provide any benefit, either in cash or kind to any officer/employee/relative/associate of any officer or employee of either party as reward or consideration either for entering into this MOU or other matter relating to this Agreement.

7. **Other Terms:**

Force Majeure: Neither party shall be liable for damages for any delay or failure to perform its obligations here under, if such delay or failure is due to reasons beyond the control of the concerned party including without limitation, strikes, riots, wars, fires, epidemics, quarantine restrictions, unusually severe weather, earth quakes, explosions, acts of God or state or any public enemy or acts mandated by applicable laws, regulation or order, whether valid or invalid, of any Governmental body.

8. **Dispute Resolution:** It is understood by both the parties that this Agreement is for a social cause and not to make any profit out of the understanding. The Parties covenant that they will comply with all applicable laws and regulations in their conduct pursuant to this Agreement. Any dispute arising out of this Agreement shall be first attempted to settle amicably between the parties.


Principal
Dr. Lankapalli Bullaya College of Engineering
D.No 52-14 75



9. Governing and Jurisdiction:

This Agreement is subjected to the Jurisdiction of Courts in Visakhapatnam. The parties shall agree that it will not make use of, disseminate, or in any way disclose any confidential information to any person, firm or business. Furthermore, the existence of any discussions, negotiations or agreements in progress between the parties shall not be released to any form of public media without written approval of both parties.

10. Amendments

This Agreement and the Schedules together constitute a complete and exclusive understanding of the terms of the Agreement between the Parties on the subject hereof and no amendment or modification hereto shall be valid and effective unless agreed to by all the Parties hereto and evidenced in writing.

11. NOTICE /Termination

Any notice required to be given hereunder shall be given in writing at the address of each party set forth as below in this agreement or to such other address either party may substitute by written notice to the other. Either party may terminate this Agreement by giving 30 days written notice to the other party.

In witness whereof the parties hereto have signed this agreement on the day, month and year mentioned hereinbefore.


For Dr. Lankapalli Bullaya College Of Engineering and for Suraj Krishna Greenaries



Managing Partner
K. Rama Chandriah





PRINCIPAL
Dr. Deepak Chowdary

Principal
Dr. Lankapalli Bullaya College of Engineering
D.No.52-14-75, Resapuvanipatam
Visakhapatnam-530013, Andhra Pradesh

Witness:
1.Sign: 
Name: K.V.R.N. Pasamesh

Witness:
1 Sign: 
Name: CH. ARUN KUMAR

2.Sign: 
Name: P. SRAVAN KUMAR RASU

2.Sign: 
Name: M. AMARESWARI REDDY

भारतीय गैर न्यायिक

बीस रुपये

रु.20



Rs.20

TWENTY
RUPEES

INDIA NON JUDICIAL

ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

71AA 738826
B. Surya Kantham

Sl. No. 27140 Date: 22-12-2021

Sold To: Duvvada Deepak Chowdary s/o D. B. Chowdary, vsr

For Whom: sdr

B. SURYA KANTHAM
Licenced Stamp Vendor
No. 03-14-003/2011 RL No 03-04-17/2021
D.No: 49-2-44, Sunkavanipalem
SISAKHAPATNAM Cell: 9573246568

MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

M/s MSL Renewable Energy Power Pvt Ltd,

AND

DR LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING

This Memorandum of Understanding (hereinafter Called as the "MoU") is entered into on this the Thursday of 23/12/2021 by and between:

M/s MSL Renewable Energy Power Pvt Ltd,, the first party represented herein by its Founcer Member, Director-Marketinr, Veerabhadrarao Surampudi, and Dr. Lankapalli Bullayya College of Engineering. The Second party , and represented herein by the Principal, Dr. D.Deepak Chowdary.

WHEREAS:

- First Party is a Renewable Energy Power Company named: M/s MSL Renewable Energy Power Pvt Ltd.
- First Party and Second Party believe that collaboration and co-operation between themselves will promote effective use of each of their recourses and provide each of them with enhanced opportunities.
- The parties intend to co-operate and focus their efforts on cooperation within area of Skill Based Training unpaid Internships etc.

For MSL Electricals & Electronics Pvt Ltd.

S. Veerabhadrarao
Managing Director



Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No 41 D No 52-14-75,
Sunkavanipalem, Srisaikhapatnam, Dist. Srisaikhapatnam, AP-530 013

D) **Dr. Lankapalli Bullayya College of Engineering**, the Second Party is a higher education institution and engaged in imparting quality education to make a better citizens.

Both parties are united by common interests and objectives, and they shall establish co-operation and facilitate effective utilization of the intellectual capabilities.

The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement

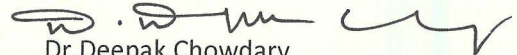
There is no financial commitment on the part of M/s MSL Renewable Energy Power Pvt Ltd,, the first a party to take up any program mentioned in MoU

Both the parties to obtain all internal approvals, consents, permissions, and licenses of what so ever nature required.

The Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms.

It is expressly agreed that First Party and Second Party are acting under this MOU as independent entities and the relationship established under this MOU shall not be construed as a partnership.

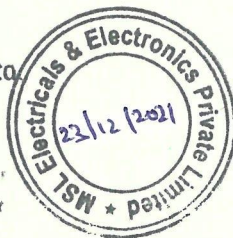
Mr Veerabhadrarao Surampudi
Founder Member, Director-Marketing
M/s MSL Renewable Energy Power Pvt Ltd
Email Id: veera2k6@gmail.com
Ph.No: 9347052341


Dr. Deepak Chowdary
Principal
Dr. L.B.College of Engineering
Email ID principal@lbce.edu.in
Ph.No.915468823

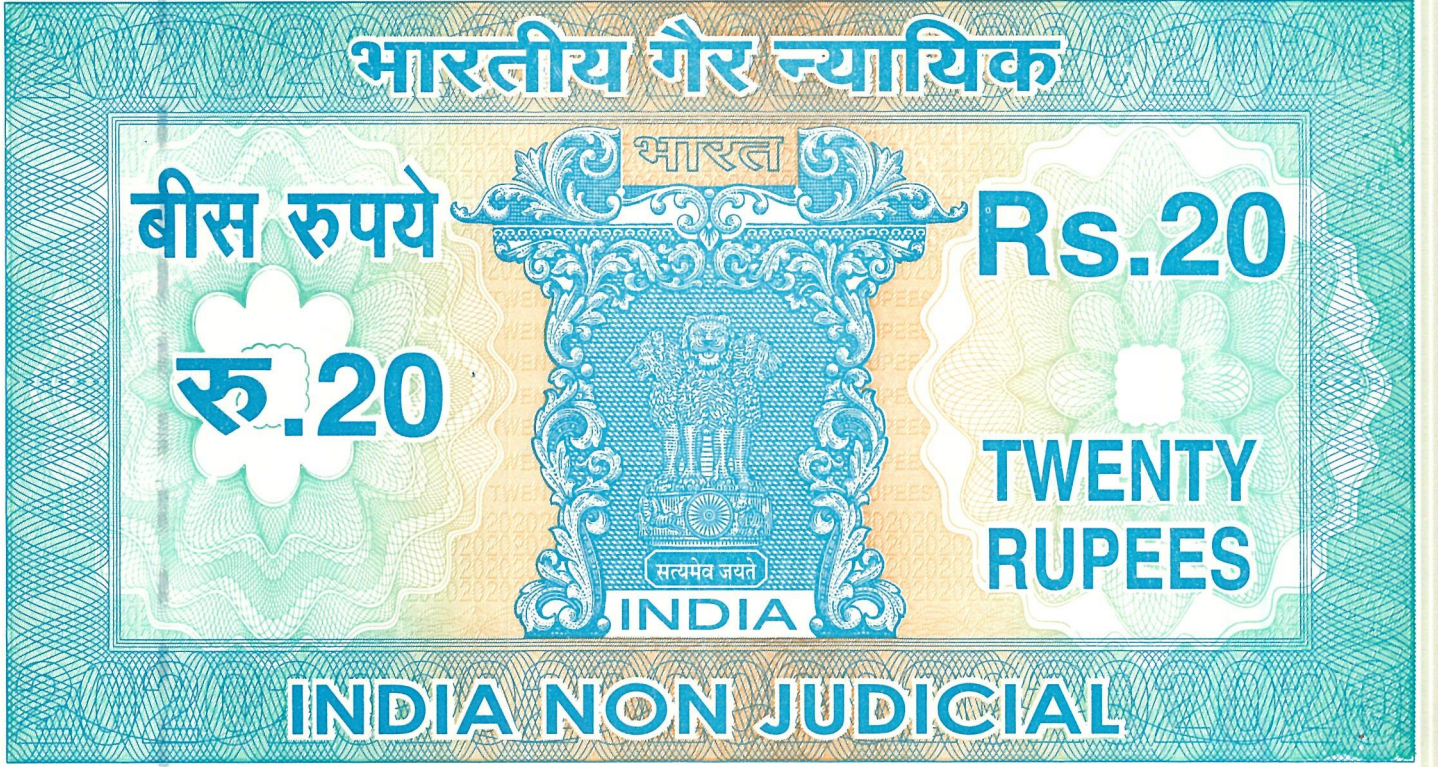
For MSL Electricals & Electronics Pvt Ltd



Managing Director



Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No 46 D No 52-14-75,
500 013



ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

Sl. No. 27138 Date: 22-12-2021

Sold To: Duvvada Deepak Chowdary s/o D. B Chowdary

For Whom: *[Signature]*

71AA 738824
B. Surya

B. SURYA KANTHAM
Licenced Stamp Vendor

No. 03-14-003/2011 RL No. 03-04-17/2021
D.No: 49-2-44, Sunkavanipalem
TSAKHAPATNAM Cell: 9573246566

MORANDUM OF UNDERSTANDING (MOU)

BETWEEN

M/s MSL Electricals & Electronics Pvt Ltd,

AND

DR LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING

This Memorandum of Understanding (hereinafter Called as the "MoU") is entered into on this the Thursday of 23/12/2021 by and between:

M/s MSL Electricals and Electronics Pvt Ltd,, the first party represented herein by its Founder Member, Director-Marketing Veerabhadrarao Surampudi, and Dr. Lankapalli Bullayya College of Engineering. The second party, and represented herein by the Principal, Dr. D.Deepak Chowdary.

WHEREAS:

- First Party as Electrical equipment manufacturers (LED Lights and BLDC Fans) Company named: M/s MSL Electrical and Electronics Pvt Ltd.
- First Party and Second Party believe that collaboration and co-operation between themselves will promote effective use of each of their recourses and provide each of them with enhanced opportunities.
- The parties intend to co-operate and focus their efforts on cooperation within area of Skill Based Training unpaid Internships etc.

For MSL Electricals & Electronics Pvt Ltd

Veerabhadrarao

Managing Director



[Signature]
Principal

Dr. Lankapalli Bullayya
College of Engineering

Survey No. 44 D. No. 1-75,

Resapuram, Sankarapuram, 530 013

D) **Dr Lankapalli Bullayya College of Engineering**, the Second Party is a higher education institution and engaged in imparting quality education to make a better citizen.

Both parties are united by common interests and objectives, and they shall establish co-operation and facilitate effective utilization of the intellectual capabilities.

The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement

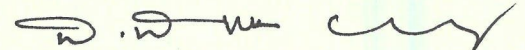
There is no financial commitment on the part of M/s MSL Electricals and Electronics Pvt Ltd,, the first a party to take up any program mentioned in MoU

Both the parties to obtain all internal approvals, consents, permissions, and licenses of what so ever nature required.

The Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms.

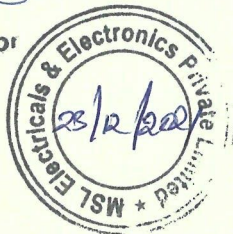
It is expressly agreed that First Party and Second Party are acting under this MOU as independent entities and the relationship established under this MOU shall not be construed as a partnership.

Mr. Veerabhadrarao Surampudi
Founder Member, Director-Marketing
M/s MSL Electricals and Electronics Pvt Ltd
Email Id: veera2k6@gmail.com
Ph No: 9347052341

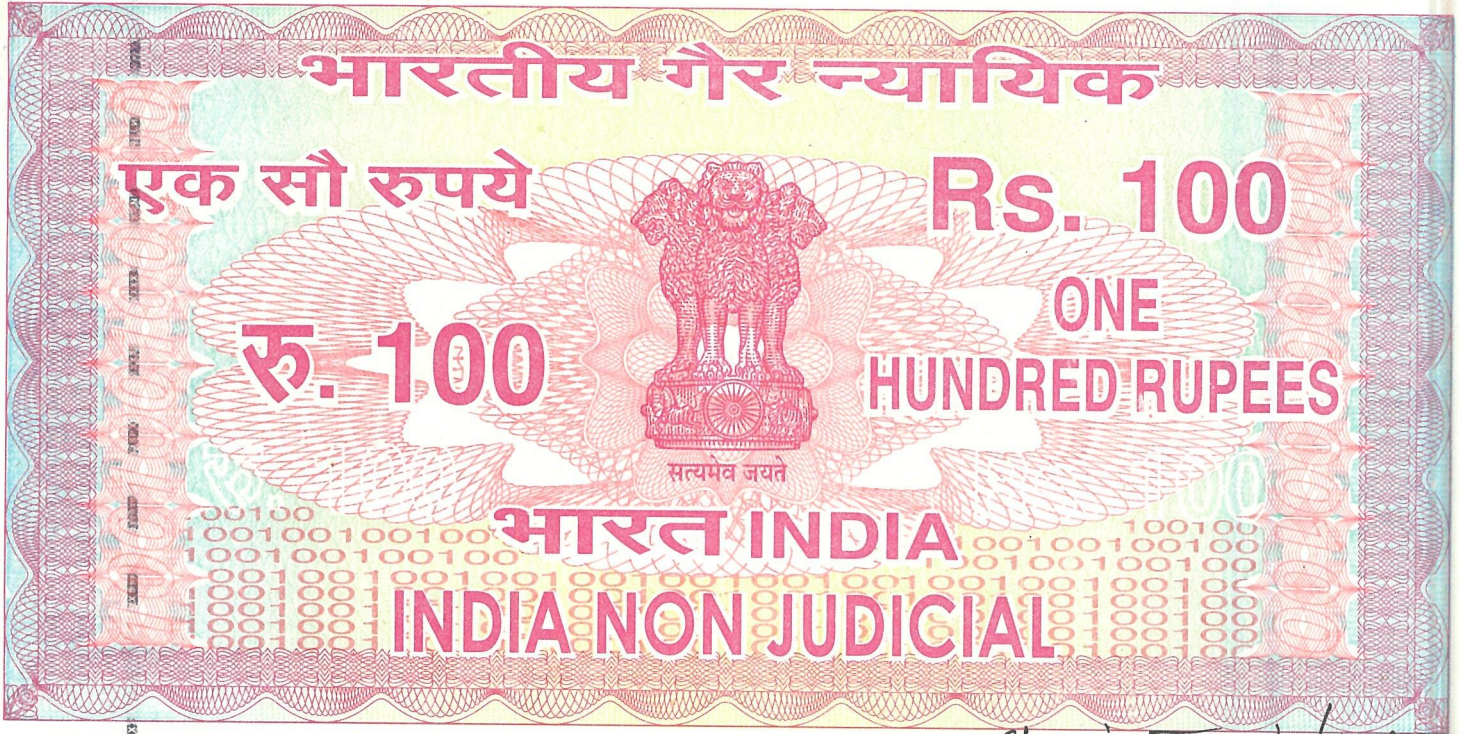

Dr Deepak Chowdary
Principal
Dr. L.B.College of Engineering
Email ID principal@lbce.edu.in
Ph.No.915468823

For MSL Electricals & Electronics Pvt Ltd


S. Veerabhadrarao
Managing Director



Principal
**Dr. Lankapalli Bullayya
College of Engineering**
Survey No. 44, D. No. 52-14-75,
Resapuvanastam, Mahabubnagar-530 013



Shaik Jakeer Hussain
CU 996361
Shaik Jakeer Hussain
LICENSED STAMP VENDOR
L.No: 07-16-012/2013
R.L.No: 07-16-009/2022
Chuttugunta Center, A.T. Agraharam,
GUNTUR-522 004. Ph: 8074728319

ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH
S.No: 2394 Rs/100 Date: 07/04/2022
Sold to **GOUTAM DAS S/o. SIDDHESWAR DAS, Kolkata.**
For Whom **Self-**

MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING is made on this of June, Two thousand and twenty-two (2022)

BETWEEN

SHRI GOUTAM DAS, Village Level Entrepreneur of CSC| e-Governance Services India Limited, under the Ministry of Electronics and Information Technology (Government of India), Electronics Niketan, 6, CGO Complex, Lodhi road, Pragati vihar, New Delhi – 100 003, herein after referred to as the **FIRST PARTY**

AND

THE PRINCIPAL (Prof. D. Deepak Chowdary) Dr. L. B. College of Engineering, Vishakhapatnam, Andhra Pradesh-5300013, herein after referred to as the **SECOND PARTY**



[Handwritten signature]

[Handwritten signature]



WHEREAS the first party is Entrepreneur of CSC| e-Governance Services India Limited, under the Ministry of Electronics and Information Technology (Government of India) has developed an extraordinary short term course for the purpose of achieving the fluency in spoken English as an extracurricular educational activity relating to the British Council spoken English course and certification and career and personality development course, amongst the young students to build up an shining career in future and in various spare of life and profession and offered the second party herein to introduce the said course for the students of its college.

AND WHERAS the second party has accepted the offer of the first party for the ultimate benefit of the students and have provided the details of the interested students in the said college.

IT IS AGREED BY AND BETWEEN THE PARTIES HERE TO AS FOLLOWS.

GENERAL:

1. That the first party has offered the course of British Council spoken English course and certification program along with a career and personality development course for the college students. The course synopsis and other details have been depicted in schedule and the course fees have been annexed herewith.
2. That the second party has accepted the offer of the first party herein for the ultimate benefit of the students in the said college to build upon a strong career in future.
3. That second party has shared the details of the interested students such as students data i.e. name, parents name, address, mobile number and email id, who have registered their names for the said courses offered by the first party and the first party shall provide the login credentials, i.e. login id and password along with the link for downloading and installing the app(s), i.e. English strokes and career strokes after the students registration/ enrollment resources in respect to the project, directly from the students' own devices.
4. That neither party shall hold the other liable, if any student does not complete the course and the first party shall not be bound to provide any kind of



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A handwritten signature in blue ink, appearing to be a name with a surname.



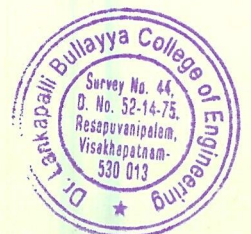
certificate after completion of courses as each and every student shall have to download their respective certificates online from the website of the British Council.

5. That it is agreed upon the first party that, if any student faces any sort of difficulty in connection with login id, the first party shall provide alternate login id and after every success login by each student the first party shall have no responsibility in any manner whatsoever.
6. That the second party agrees to provide the following financial resources, i.e. as enrollment fees Rs. 101.00/- (Rupees one hundred and one) only collected directly from the students and shall transfer the same to the given bank account of the first party.
7. The parties acknowledge that no contractual relationship is created between them by this memorandum, but agree to work together in the true spirit of partnership to ensure that there is a united, visible and responsive leadership of the project and to demonstrate financial, administrative and supportive commitment to the project by means of the following educational services.
8. Each party will work together in coordinated fashion for fulfillment of the project.
9. In no way does this agreement restrict involved parties from participating in similar agreements with other public or private agencies, organizations and individuals.
10. To the extent possible, each party will participate in the development of the project.
11. Nothing in this memorandum will obligate any party to the transfer of funds. Any endeavour involving the reimbursement or contribution of funds between the parties of this memorandum will be handled in accordance with the applicable laws, regulations and procedures. Such endeavours will be outlined



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in separate agreements that shall be made in writing by representatives of the parties involved and shall be independently authorized by the appropriate statutory authority. This memorandum does not provide such authority.

12. This memorandum is not intended to and does not create any right, benefit or trust responsibility.
13. This memorandum will effective upon the signature of both the parties
14. Any party may terminate its participation in this memorandum by providing written notice to the other party.

TERM

15. The memorandum of understanding made by and between the parties shall remain valid from the date of receiving Course Activation E-mail till the completion of the courses as provided by the second party. The term can be extended only by agreement of all the parties.

NOTICE

16. Any notice or communication required or permitted by this memorandum shall be efficiently given if delivered in person or official mail, return receipt requested, to the address set forth in the description of the parties at the opening paragraphs or to such other address as one party may have furnished to the other in writing and/or available in official record.

GOVERNING LAW

17. The memorandum shall be constructed in accordance with the laws of the union of India.



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A handwritten signature in blue ink, featuring a series of connected loops and a long horizontal stroke.



ASSIGNMENT

18. Neither party may assign or transfer the responsibilities or agreement made here in without the prior written consent of the non-assigning party, which approval shall not be unreasonably withheld.

AMENDMENT

19. This memorandum may be amended or supplemented in writing, if the writing is signed by the party obligated under this memorandum.

SEVERABILITY

20. If any provision of this memorandum is found to be invalid or unenforceable for any reason, the remaining provisions will continue to be valid and enforceable. If a court finds that any portion of this memorandum is invalid or unenforceable, but that limiting such provisions it would become valid and enforceable, then such provisions will be deemed to be written, constructed and enforced as so limited.

PRIOR MEMORANDUM SUSPENDED

21. This memorandum constitutes the entire memorandum between the parties relating to this subject matter and supersedes all prior or simultaneous representations, discussions, negotiations and memorandums, whether written or oral.

DISPUTE RESOLUTION

22. That if any dispute arises between the parties concerned the same shall be referred to the sole arbitrator appointed by the first party herein, and award issue by the arbitrator will be binding on both the parties in all time the place and venue of the arbitration shall be under the jurisdiction of Kadapa, Andhra Pradesh.



OTHER TERMS AND CONDITIONS

23. That the second party shall explain the students the following guidelines:

- A. With the username and password given by the VLE, the user will login the given access page from our server, where the user will download the English strokes app and career strokes app.
- B. Once the user downloads and login, for security purpose, users' device information such as IMEI number, model number, serial number, location will be captured and locked to that user to ensure it is only for that particular device. This cannot be transferred to any device or any other user.
- C. It is onetime process.
- D. The student can now access the complete course with same user credentials on mobile, laptops, desktops and tablets.
- E. We will be tracking all the users through tracking system. Don't share the app. For best experience and good results use faster network (4G, Wifi).
- F. For additional clarification and details and second party shall follow the standard operating procedure (SOP) as attached with this MoU.

SCHEDULE REFERRED TO ABOVE

BASIC CRITERIA FOR THE COURSES

- Name of the educational activity: Spoken English course and certification (British Council)
- Eligibility : College/university students (UG/PG)
- Duration of the course : 6 months (180 days)
- Learning platform : Digital (NDLM & skill India scheme)
- Compatible digital devices : Android phone, tablet, laptop, desktop
- Compatible Network : 4G



DETAILS OF THE COURSES

A. British Council spoken English skills – URL:

<http://englishstrokes.com>

- Level 1 – Basic learning practice
- Level 2 – Beginners learning English
- Level 3 – Intermediate learning English
- Level 4 – Advance learning English

B. Personality development skills – URL: <http://careerstrokes.com>

- Retail – Sales skills
- Entrepreneurship skills
- Digital literacy
- Financial literacy
- Power pack skills
- Personality development
- Communication skills

DETAILS OF THE COLLEGE & PARTICIPANTS

Name of the College: Dr L.B.College of Engineering

Affiliated to: Andhra University

Number of Participants: 174

Signature of the Principal

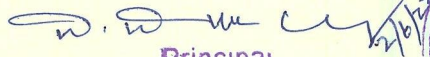
Dr L.B.College of Engineering

Signature of the Village level Entrepreneur

CSC |e-Governance Services India Limited

Under the Ministry of Electronics & Information Technology, Govt. of India

Goutam Das
2/6/22.


Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No. 44, D. No. 52-14-75,
Resapuvanipalem, Visakhapatnam-530 013



भारतीय गैर न्यायिक

बीस रुपये

रु.20



Rs.20

TWENTY
RUPEES

INDIA NON JUDICIAL

Serial No: 25319

Purchased By: **ఆంధ్ర ప్రదేశ్**
DUVVADA DEEPAK CHOWDARY
S/O D B CHOWDARY
V.S.P

Denomination: 20

For: **ANDHRA PRADESH**
SELF

Date: 31-12-2021

Stamp S. no: 71AA 739517

71AA 739517

Sub Registrar

Ex. Office Stamp Vendor
S/O Dwarakanagar

**MEMORANDUM OF UNDERSTANDING (MOU)
BETWEEN**

**Mr. KVB Kishore Varma, Authorized Representative of MAHANANDA WELFARE SOCIETY
AND
Principal, Dr. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING,**

It has been resolved to start "Samsung Innovation Campus" in Dr. Lankapalli Bullayya College of Engineering, Visakhapatnam.

This Memorandum of Understanding (hereinafter called as the "MoU") is entered into on this the **Monday the 5th Dec 2022** by and between:

MAHANANDA WELFARE SOCIETY, the first party represented herein by its Authorized Representative, Mr KVB Kishore Varma, and The Second party Dr. Lankapalli Bullayya College of Engineering, and represented herein by the Principal.

WHEREAS:

- A) First Party under supervision of Electronics Sector Skills Council of India (ESSCI) Executes the Samsung Innovation Campus program to train up 125 students in Technical skills under two modules i.e. Artificial Intelligence Module and BigData Module. Out of 125 students, 75 students are trained on Artificial Intelligence module constituting 270 hours course-out of which 160 hours are offline sessions and 110 hours are online sessions and 50 students are trained on Big Data module constituting 160 hours of training-out of which 96 hours offline training and 64 hours online training.



Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No. 44, D. No. 52-14-75,



: 2 :

- A) First Party and Second Party believe that collaboration and co-operation between themselves will promote effective use of each of their resources and provide each of them with enhanced opportunities.
- B) The student in each module should complete a capstone project of 80 hours. Both students and faculty will be given access to ESSCI LMS. The college will provide infrastructure like class Room, Laboratory to complete the programs. There will be no financial obligations what so ever on either part. The **MAHANANDA WELFARE SOCIETY will ensure the proper completion of the Program.**
- C) **Principal, Dr. Lankapalli Bullayya College of Engineering**, the Second Party is of higher education institution and engaged in imparting quality education to make better citizens.


The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

The Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms.

It is expressly agreed that First Party and Second Party are acting under this MOU as independent entities and the relationship established under this MOU shall not be construed as a partnership.

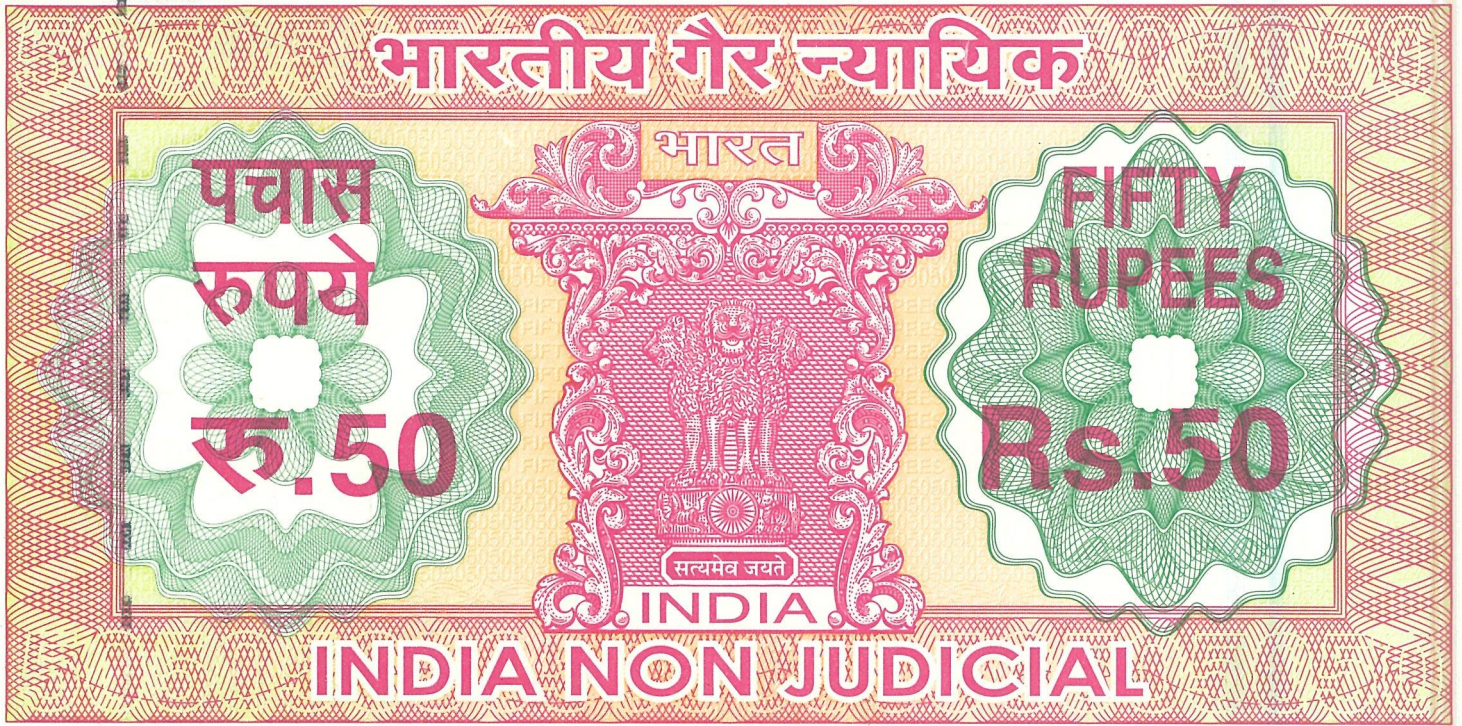

Authorized Representative
MAHANANDA WELFARE SOCIETY
e-mail id
Phone No.




Principal
Dr. L.B. COLLEGE OF ENGINEERING
e-mail id
Phone No.

Principal
Dr. Lankapalli Bullayya College of Engineering
Survey No. 44, D. No. 52-14-75,
Resapuvanipalem, Visakhapatnam-530 013





ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

AR 657673

Serial No:22768

Denomination: 50

Date:22-12-2021

Stamp S. no AR 657673

Purchased By :
M SATYA PRASAD
S/O APPARAO
V.S.P

For
AGM, BSNL
V.S.P

Sub Registrar
Ex. Offico Stamp Vendor
SRC Dwarakanagar

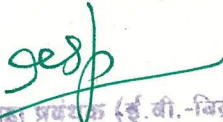
Memorandum of Understanding


This Memorandum of Understanding is entered into and executed on this 23rd December 2021 at Visakhapatnam BY AND BETWEEN Dr.Lankapalli Bullayya College of Engineering (hereinafter called "LBCE"), represented by its Principal, having its office at Visakhapatnam, which expression shall, where the context so admits, be deemed to include its successors, executors and administrators of the ONE PART

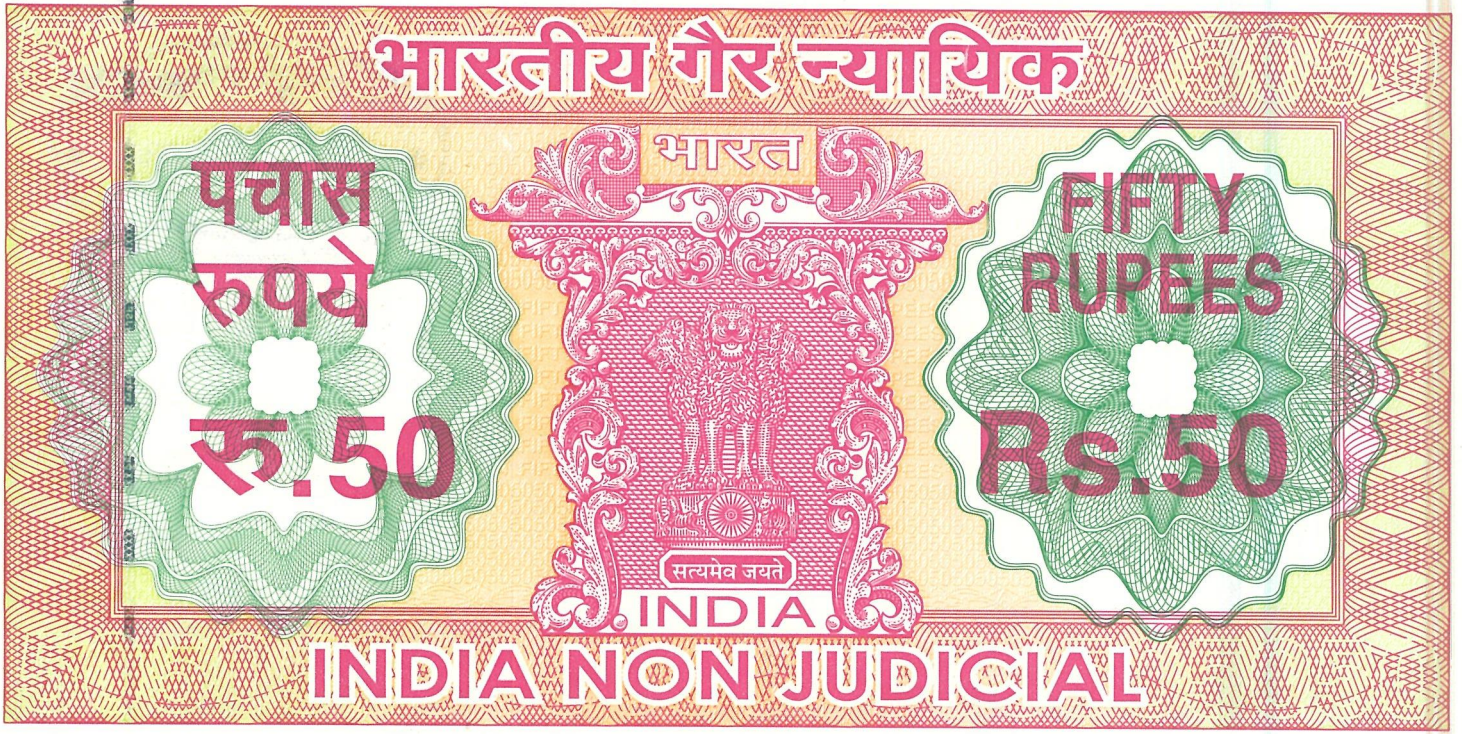
AND

Bharat Sanchar Nigam Ltd., (hereinafter referred to as the "BSNL") a company registered under the Companies Act, 1956, through its Principal General Manager, Visakhapatnam Telecom District having office at 1st Floor, BSNL Bhavan, Dabagardens, Visakhapatnam-530020 (which expression, unless it be repugnant to the context or meaning thereof, shall be deemed to mean and include their executors, administrators and assigns), party of the SECOND PART.

WHEREAS, the LBCE has initiated to provide competency based employability enhancement skills for Technical courses as approved / Recognized by appropriate Government Authority & WHEREAS BSNL Training Center in Visakhapatnam Telecom District is required to perform the role and function of providing hands on skill training to 4 years B.Tech students in ECE, CSE and EEE and all its related areas . WHEREAS the First Party has to nominate the number of


సహాయక ముఖ్య ప్రबंधక (ई.बी.-विक्री)
Asst. General Manager (EB-Sales)
आ.प्र.दु.वि.का. / O/o. G.M.T.D.
सा.सं.वि.सि. / B.S.N.L.
विशाखापट्टणम / VISAKHAPATNAM-20
फोन/Ph. No. 0891-2570977


Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No. 44, D. No. 52-14-75,
Resapuvanipalem, Visakhapatnam-530 014



ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

AR 657674

Serial No:22769

Denomination: 50

Date 22-12-2021

Stamp S. no AR 657674

Purchased By :
M SATYA PRASAD
S/O APPARAO
V.S.P

For
AGM, BSNL
V.S.P


Sub Registrar
Ex. Office Stamp Vendor
SRO Dwarakanagar


students for the various programs offered by BSNL-TP and WHEREAS the Second Party has expressed its keen interest and desire to be a key partner in the execution of this program in terms of the objectives of the scheme and policy as highlighted and specified in the said program and particularly in view of the desire and interest of BSNL to join and partner with LBCE in providing competency based skills through its training center in Visakhapatnam.

WHEREAS both parties have held discussions and agreed for collaboration for conducting training Under this MOU and in GENERAL for Technical Courses whereby BSNL will impart the requisite training and award credits for the training conducted on its own, to the registered students. THEREFORE, both the parties hereby agree that the Training Center at Visakhapatnam of BSNL, as approved and recognized by BSNL and LBCE from time to time shall be known as an act / perform the role of "Training Providers" in GENERAL for Technical Courses initiated by LBCE on the following terms and conditions :

1. That BSNL agrees that Training center in Visakhapatnam set up by BSNL and herein after to be referred as "BSNL-TP" shall act and perform the role of Training Provider to provide hands on skill training in specific sector such as Telecommunications courses and all its related areas.
2. That BSNL agrees and undertake that its "BSNL-TP" conduct skill training in specific sector such as Telecommunications courses and all its related areas and shall perform following functions:
 - a. Announce the schedule of skill training modules for calendar year.

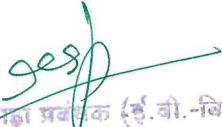
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సహాయక ముఖ్య ప్రबंधक (ई.बी.-विक्री)
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विशाखपट्टणम / VISAKHAPATNAM
फोन/Ph. No. 0891-25701


Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No. 44, D. No. 52-14-75,
Suvaniapalem, Visakhapatnam-530 012

- b. Register students for the modules and upload the same on BSNL website.
- c. Conduct the skill modular training.
- d. Conduct examination / evaluate the student, award the grade indicating completion of Training and uploading the same on the BSNL website.
- e. The BSNL-TP recognized and approved by BSNL may register students as provided by the LBCE.
3. The BSNL-TP as specified in the Memorandum of Understanding, may take flexible training timing and schedule in consultation with LBCE.
4. The BSNL-TP shall announce and inform through its website, the schedule of the Skill Modules it plans to offer in the academic year concerned for the information of the prospective students and it shall accept the students as provided by LBCE
5. The BSNL-TP shall be entitled to the fee as mentioned below.
6. Priority should be given to BSNL to send students for Internship, Project, Certified courses in Engineering streams during MOU period.
7. The BSNL-TP will conduct appropriate training sessions as per the following pedagogy.
- a) These various programs on different topics under this project will focus on practical hands-on training in field / practical supplemented with structured academic content that shall be provided online and may be supplemented with appropriate theory sessions to the students of LBCE in Technical streams.
- b) Practical sessions shall be held in flex-mode that shall expose the students to various Telecom equipment in terms of their operations.
- c) Academic content shall focus on the various operational procedures / facets of the Telecom equipment / technologies present in the BSNL network related to the practical sessions in an attempt to provide the student with high end equipment handling practical skills *as opposed to rote learning*.
- d) Academic Structure of Programs:
1. **BSNL Certified Courses for Engineering Stream:** The complete spectrum of Telecom practical skill learning shall be divided into 7 modules. The duration of the skill-part of the program in BSNL set-ups / training centers shall be incorporated into three academic semesters of conventional engineering education B-Tech / M.Tech (ECE,IT & Computer Science) starting with 5th semester: 35 practical sessions of 2 hours each (70 hrs) : 10 field visit sessions of 2 hours each (20 hrs).

(This stream approved by AICET in association with BSNL will be offered to the interested students only)


सहायक महा प्रबंधक (ई.बी.-विक्री)
Asst. General Manager (EB-Sales)
ब.प्र.द.वि.का. / O/o. G.M.T.D.
सा.सं.वि.लि. / B.S.N.L.
विशाखापट्टणम / VISAKHAPATNAM 30
फोन/Ph. No. 0891-25701

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Dr. Lankapalli Bullayya
College of Engineering
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Resapuvanipalem, Visakhapatnam-530 013

2. **INTERNSHIP / Project (4/ 6 weeks)** : Students involve in learning BSNL Infrastructure, hands on experience in all Telecom streams namely Switching, Transmission (Optical Fiber Communication), Wireless Communications, Mobile Communications , Broadband Services Etc.
3. **INTERNSHIP/Project (2 weeks)** : Students involve in knowing BSNL infra and all the related technologies.
4. **Online Certificate Program (8 weeks)** : 8 Practical sessions of four hours each (32Hrs).

This program is offered mainly on Telecom and Networking related topics:

Broadband Technology, Digital Switching and Transmission Systems, IP Networking and Cyber Security, Mobile Communications, Optical Fiber Technology & Telecom Support Infrastructure, Basic Networking, Advanced Networking, Basic Web Designing, Angular and React

5. **Seminar: Four Hours session**

6. **Industrial visit: Field visit for four Hours**

However, the new courses will be designed in accordance with the demand from LBCE administration and fee also decided in negotiation with both parties accordingly if not covered in general as mentioned above.

e) In brief, the training sessions shall introduce the trainee to various planning and operational aspects, e.g. subscriber creation, route creations, network optimization, network performance monitoring, fault rectification, traffic reporting, network planning and dimensioning, etc. And in management perspective include personality management, marketing planning strategy etc.

f) The online content / theory sessions provided shall support material (soft copy) for the practical sessions in terms of descriptions and explanations obtained from our equipment manuals. Normally, it shall not address theoretical concepts that students learn as part of communication engineering.

g) In addition to that an over view on improvement of communication skills, soft skills and preparation of curriculum vita etc., will be imparted as an additional advantage.

h) **FORCE MAJEURE:**

If at any time, during the continuation of this Memorandum of Understanding, the performance in whole or in part, by other party, of any obligation under this is prevented or delayed, by reasons of war, or hostility, acts of public enemy, civic commotion, sabotage, act of state or direction from statutory authority, explosion, epidemic, quarantine restriction, strikes and lock-outs, fire, floods, natural calamities or any act of God (hereinafter referred to as event), provided notice of happenings of any such events is given by the effected party to the other within 7 calendar days from the date of occurrence thereof, neither party shall, by reasons of such events be entitled to terminate the Memorandum of Understanding, nor shall other party have any such claims for damages against the other in respect of such non - performance or delay in performance. Provided service under the MOU shall be resumed as soon as practicable, after such event comes to an end or ceases to exist. The decision of BSNL as to whether service may be so resume (at the time frame within which the service may be resume) or not, shall be final and conclusive. However, the Force Majeure events noted above will not in anywhere cause extension in the period of the MOU.

i) Dispute resolution and arbitration:

a. In case of dispute there shall be an arbitration committee comprising of representative/s nominated by Board of Management, LBCE, Visakhapatnam and representative/s nominated by Head of Visakhapatnam BSNL telecom district, Visakhapatnam. The decision of the arbitration committee shall be binding on both parties.

b. The Memorandum of Understanding shall be subject to exclusive jurisdiction of courts at Visakhapatnam only.

ii) Arbitration Clause:

Except as otherwise provided elsewhere in the contract, in the event of any disputes, controversy, or differences arising out of or relating to this MOU, or the breach, termination or invalidity thereof between the parties, such party or parties shall make a request to the other party or parties to amicably settle such differences or disputes and parties shall thereupon make every effort to settle the same amicably within a period of 60 (sixty) days from the date of making of such request.

Where parties are unable to settle the disputes through conciliation, the same shall be referred to the authority in BSNL (GMTD Visakhapatnam) for referral of such disputes to a sole arbitrator (chosen from the name(s) provided by BSNL), to be mutually decided by the parties, as per the provisions of the Arbitration and Conciliation Act, 1996, any amendment thereof, and any notification issued or rules made thereunder from time to time.

The venue of the arbitration proceeding shall be Visakhapatnam.

1. Duration of the Program: 8 weeks after graduation and 12 weeks for students who are currently enrolled: The training may be spaced between 5th, 6th, and 7th semesters, covering all seven certificate programs, for the currently enrolled students. (35 practical sessions of 2 hours each + 10 field visits of 2 hours each making a total of 90 hours; the distribution of which may be decided in consultation with the technical campus.

Fee for the courses:

- a. Fee for BSNL Certified course: Fee shall be limited to and not lesser than Rs.10, 000 + GST per semester per student totaling to Rs. 30,000 + GST per student across the three semesters.
- b. Fee for Internship (2 weeks) course: Fee shall be limited to and not lesser than Rs.2, 500 +G ST.
- c. Fee for Internship (6 weeks) course: Fee shall be limited to and not lesser than Rs.6, 000 + GST.
- d. Fee for Online certificate program course: Fee shall be limited to and not lesser than Rs.5, 000 + GST.
- e. Fee for Seminar: Nomination of faculty from BSNL at free of cost (for MOU universities/ colleges only)
- f. Fee for Industrial visit: Offered at free of cost (for MOU universities/ colleges only).

2. PAYMENT TERMS:

- For BSNL Certified courses, Internship and Project trainings, fee will be directly paid by the student to BSNL.
- For On-Campus training fee will be paid directly by the LBCE to BSNL Visakhapatnam in the form of NEFT to AO (Cash) O/o BSNL Visakhapatnam before ten days, the commencement of the course program on revenue share basis (70:30).
- Amount paid / deposited cannot be refunded under any circumstances.

Revenue sharing (On-Campus trainings):

For On-Campus training (Certified courses, Internship training and Project work) revenue will be shared on 70:30 (BSNL: LBCE). LBCE will arrange accommodation and other logistics to conduct training classes in the LBCE premises and practical will be conducted in the BSNL premises.

Note: Course fee will be reviewed / enhanced as per the BSNL corporate office guidelines.

3. Relevant Documents

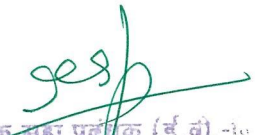
A Comprehensive report (Attendance / Evaluation etc.) of the training shall be furnished by BSNL TP, Visakhapatnam to LBCE.

4. Process Methodology


- LBCE may inspect the training programs randomly by authorized persons and binding on BSNL TP, Visakhapatnam to extend all support to LBCE
- BSNL TP, Visakhapatnam will rectify any shortcomings observed during the visit on an immediate basis.

A summary of the all programs that shall be delivered under this Memorandum of Understanding are as per schedule II.

- The BSNL - TP will evaluate the students for the Training Skill and award grades and such grade sheet shall be submitted to the LBCE.
- The BSNL - TP shall maintain a record of the registered students and certificates issued and upload the same on the BSNL web portal.
- No Confidentiality:** There shall not be any confidentiality of any information disclosed to by both parties to each other, either in operationalizing this Memorandum of Understanding or for the purposes of implementing this Memorandum of Understanding. The information sought under Right to Information Act or otherwise by any student, shall be promptly made available.
- The BSNL agrees and undertakes that the BSNL - TP as recognized and approved by LBCE, shall act as Training Provider in terms of the Memorandum of Understanding signed by them with the LBCE and the Memorandum of Understanding to be signed between the LBCE and the Training Provider shall provide the details regarding the schedule of operation, in order to protect the interest of students and all concerned stakeholders.


सहायक महा प्रबन्धि (ई.बी.-सेल्स)
Asst. General Manager (EB-Sales)
ब.प्र.दू.वि.का. / O/o. G.M.T.D.
आ.सं.वि.लि. / B.S.N.L.
विशाखपट्टणम / VISAKHAPATNAM-20
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Principal
Dr. Lankapalli Bullayya
College of Engineering
Survey No. 44, D. No. 52-14-75,
Sreejananalem, Visakhapatnam-530 013

9. The BSNL shall participate, operate and execute the scheme strictly in accordance with the scheme in GENERAL for Technical Courses initiated by LBCE and shall not indulge in any violation of the scheme.

10. Both the parties shall indemnify and keep the other party indemnified and harmless against any and all claims, actions, proceedings by third party (including all costs, expenses, damages / losses) arising out of or in connection with this MOU due to breach of any provisions of this MOU by such party or as a result of any act of negligence / omission or commission on part of such party and / or its employees, agents etc.


11. The present Memorandum of Understanding can be terminated by the LBCE / BSNL by giving a notice of one month to BSNL / LBCE without assigning any reason in this regard and the LBCE / BSNL shall have no claim against each and its officials on account of termination of such Memorandum of Understanding. However, the responsibilities and duties of both parties in respect of the common students already registered shall not end with the termination of the Memorandum of Understanding, and these will remain valid in totality until completion of evaluation of the already registered students and reporting of their results by both parties.

12. Effective Date:

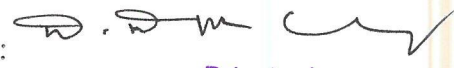
This Memorandum of Understanding is effective from the date signed by both the parties will be valid for a period of FIVE years until determined, suspended or terminated earlier.

IN WITNESS WHEREOF, the parties hereto, each acting under due and proper authority, have executed this mutually binding Memorandum of Understanding as of the date first written above.

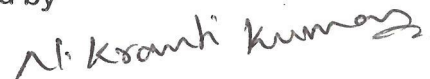
For BSNL

Signed: 
Asst. General Manager (EB-Sales)
Name: ब.प्र.दु.वि.का. / O/o. G.M.T.D.
सा.सं.वि.लि. / B.S.N.L.
Title: विज्ञापकपट्टनम / VISAKHAPATNAM-20
फोन/Ph. No. 0891-2570977
Date: 23-12-2021


For LBCE

Signed: 
Principal
Name: Dr. Lankapalli Bulley
College of Engineering
Title: Survey No. 44, D. No. 52-14-75,
Resapuvanipalem, Visakhapatnam-530 013
Date: 23-12-2021

1) Witnessed by

Signature: 
Name: N. KRANTI KUMAR
Date: 23-12-2021 SDE (Trainings)
BSNL,
Visakhapatnam

1) Witnessed by

Signature: 
Name: Solomon G
Date: 23-12-2021 HOD CPE ECE
DRBBCE
Visakhapatnam



MEMORANDUM OF UNDERSTANDING (MoU)

Between

IBSS Society

having its office at AMTZ Campus, Pragati Maidan, VM Steel Project S.O.,
Visakhapatnam – 530031, Andhra Pradesh, India

(First party, hereinafter referred to as IBSS),

Represented by Dr. Jitendra Kumar Sharma, Non – Executive President, IBSS Society
& Managing Director & Founder CEO, AMTZ

And

Dr Lankapalli Bullayya College of Engineering (A)

having its office at 52-14-75. Resapuvanipalem, Visakhapatnam, AP 530013, India

(Second party, hereinafter referred to as Dr LBCE”)

Represented by Prof D. Deepak Chowdary, Principal

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and executed on this 16th day of February, 2026, at Visakhapatnam

Between

IBSS is a professional and non-profit society registered under Societies Registration Act, 2001. IBSS is established by Andhra Pradesh MedTech Zone (AMTZ), having its office at AMTZ Campus, Pragati Maidan, VM Steel Project S.O. Visakhapatnam - 530031, India, represented by Dr. Jitendra Kumar Sharma, Non-Executive President, Visakhapatnam hereinafter referred to as “Party of the FIRST PART” or “IBSS” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign;

And

Dr Lankapalli Bullayya College of Engineering (A) having its registered office at 52-14-75, Resapuvanipalem, Visakhapatnam 530013, represented by Prof D Deepak Chowdary hereinafter referred to as “Party of the SECOND Part” or “Dr LBCE” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign.

Both parties hereinafter shall collectively refer to as “Parties”

1. WHEREAS:

- I. The Party of the FIRST PART is a Society for Biomedical Engineering Skills in India promoted by the AMTZ, in collaboration with Medical Devices Industry stakeholders in India, which has the mandate to test and grade the competency of bio-medical engineering professional skills in India; IBSS programs are recognized by Ministry of Skill Development & Entrepreneurship, Government of India. IBSS has its independency & unique identity to certify biomedical professionals and deliver skill training programs.
- II. The Party of the SECOND PART i.e., Dr Lankapalli Bullayya College of Engineering or DR LBCE, is located in Visakhapatnam (Dist.) of Andhra Pradesh, is, a NAAC

accredited College. It's in a 10-acre green and eco-friendly campus is located in the heart of the city. The college offers CSE, ECE, EEE & CIVIL Engineering Programs. The Campus has recently celebrated its Golden Jubilee.

III. The Parties hereby express their willingness to enter into a Memorandum of Understanding to set out the framework to carry-out training of learners as per job roles(s) related to Medical Device Industry.

2. PREAMBLE

2.1 IBSS is engaged in Skill Development, Education, Hands-on-Trainings and R&D services in the fields of Medical Technology and related fields.

2.2 Dr Lankapalli Bullayya College of Engineering (A) is engaged in Technical Education, Individual Skill Development, Internships, Training and Orientation in related Fields.

2.3 IBSS & Dr LBCE believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.

2.4 The Parties intended to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.

2.5 The Parties hereby express their willingness to combine their resources for skill development in medical technology and related sectors, and work towards promoting the growth of the sector by creating necessary eco-system for the said purpose.

3. SCOPE OF MoU

The Parties have decided to enter into this Memorandum of Understanding to express their interest on collaborating on joint activities that will described in various project agreements entered into by the parties:

4. ROLES AND RESPONSIBILITIES

4.1 ROLES AND RESPONSIBILITIES OF IBSS

1. IBSS shall undertake to collaborate with Dr LBCE on mutually agreed activities pursuant to project agreements entered into by the parties.
2. IBSS shall provide industrial – oriented training / credit courses as minor or electives for the LBCE students.

3. IBSS will extend support for developing industrial-oriented curriculum development inputs.
4. IBSS will facilitate internship support for the students who have completed the required training modules of the IBSS programs.
5. IBSS will extend support for Guest faculty for delivering the courses.
6. IBSS will provide Faculty development programs (FDP) / Short term training programs (STTP) for enriching the faculty/staff knowledge in the biomedical domain
7. IBSS shall facilitate industrial visits to the students.
8. IBSS will facilitate access to the Common Scientific Facilities (CSFs) other facilities to the university students / faculty / researchers for medical device research purposes.
9. IBSS shall appoint a 'Point of Contact' for necessary coordination with Dr LBCE.

4.2 ROLES AND RESPONSIBILITIES OF Dr LBCE (A)

1. Dr LBCE shall undertake to collaborate with IBSS on mutually agreed activities pursuant to project agreements entered into by the parties.
2. Dr LBCE shall facilitate student engagement in the IBSS courses as their minor or electives, with the credits from these courses incorporated into their academic curriculum. The training program details given in the Annexure – I.
3. Dr LBCE shall facilitate interested faculty/staff engagement in the Faculty Development Program (FDP) / Short Term Training Program (STTP).
4. Dr LBCE shall provide the space and facility to conduct the training-related activities in their premises.
5. Dr LBCE shall facilitate the credit transfer option for the IBSS programs.
6. Dr LBCE shall provide support for developing a Center of Excellence at University premises.
7. Dr LBCE shall encourage faculty engagement in research & consultancy work with AMTZ group of institutions and manufacturers.
8. Dr LBCE shall incorporate the International Journal of Health Technology and Innovation (IJHTI) in its journal subscriptions.
9. Dr LBCE shall avail support for patent search, drafting, filing, and related intellectual property services from the designated partner as per mutually agreed terms.

10. Dr LBCE shall obtain and maintain institutional membership of the IBSS to facilitate collaborative activities in training, research, industry engagement, and skill development in the biomedical and healthcare technology sector.
11. Dr LBCE shall appoint a 'Point of Contact' for necessary coordination with IBSS.

4.3 JOINT ROLES AND RESPONSIBILITIES OF IBSS AND Dr LBCE (A)

1. The Parties would provide support as mutually agreed upon in project agreements.
2. The Parties would undertake and execute the mutually agreed tasks within a stipulated time frame as detailed in project agreements.
3. The Parties would provide industrial ready workforce.
4. The Parties would execute joint research collaboration activities for publishing research articles/patents
5. The Parties will organize the technical Events / Seminars / National Conference / International Conference / Symposia.
6. The Parties will develop industrial-oriented courses/programs at the UG/PG level.
7. The Parties may also enter into a separate arrangement/agreement on a case-to-case basis, on such terms and conditions as may be mutually agreed by the parties.

5. DURATION OF MoU

The total time frame of the engagement would be for a period of 1 (one) year from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.

6. DELIVERABLES

The deliverables would be as detailed in the scope of each task, mutually agreed between the parties, from time to time. Requisitions for a specific task could be given by any of the parties on mutually agreed terms of references that would be specific to identified projects.

7. FINANCIAL ARRANGEMENT

This will be undertaken by a separate financial terms & conditions on a project-to-project basis on mutually agreed terms by the parties. Each Party shall bear its expenses in discharge of its responsibilities mentioned in this MoU.

8. CONFIDENTIALITY AND NON-DISCLOSURE

Except as otherwise contemplated by this MoU, each Party (the “receiving party”) undertakes that, in order to protect the proprietary interest of the other Party (the “disclosing party”) in the disclosing Party’s confidential information, it will not, during the term of this MoU nor at any time thereafter, either use or exploit in any manner, or directly or indirectly divulge or disclose to others any of the disclosing party’s confidential information. The receiving party shall treat all confidential information disclosed to it as strictly confidential and only use such confidential information for the purposes of this MoU. Each Party shall ensure that its directors, officers, employees, agents, representatives, students, faculty, Affiliates and attorneys comply at all times with this confidentiality undertaking. This clause does not apply to (i) information is public other than because of a breach of this clause; (ii) disclosure required by law; or (iii) disclosure to a Party's related companies, auditor, banker or advisors. Specific confidentiality and non-disclosure agreement will be a part of specific MoUs agreed by the Parties for each project.

9. AMENDMENTS TO MoU

In the event that any of the representations or warranties made / given by a party ceases to be true or stands changed, the party who had made such representation or given such warranty shall promptly notify the others of the same.

10. TERMINATION OF MoU

10.1 This MoU may be terminated by either of the parties forthwith if the any party commits breach of any of the terms hereof and shall have failed to rectify such breach within sixty (60) days of the notice in this behalf having been served on it by the other parties.

10.2 In addition to the reasons for termination as set forth above, this MoU may be terminated forthwith by any of the parties voluntarily by giving sixty (60) days’ notice in writing to other parties OR involuntarily due to entering into composition, bankruptcy or similar re-organization proceedings or if applications invoking such proceedings have been filed and with the advance notice of 2 months by any of the parties.

11. FORCE MAJEURE

None of the parties shall be held responsible for non-fulfilment of their respective obligations under this MoU due to the exigency of one or more of the force majeure events such as but not limited to acts of God, War, Flood, Earthquake, Strikes, lockouts, Epidemics, Riots, Civil Commotions, etc., provided on the occurrence and cessation of any such event, the affected party thereby shall give a notice in writing to the other parties within one month of such occurrence or cessation. If the force majeure conditions continue beyond six (6) months, the parties shall jointly decide about the future course of action.

12. ASSIGNMENT OF MoU

The rights and / or liabilities arising to any party of this MoU shall not be assigned except with the written consent of the other parties and subject to such terms and conditions as may be mutually agreed upon.

13. DISPUTE RESOLUTION

In the event of any dispute arising between parties with regard to any terms/conditions or this MOU, the parties would refer the dispute to a two-member committee consisting of a representative of each of the parties. The committee would make all efforts to resolve the dispute and interpret the clauses for furthering the purpose of the MOU and cause of the Organizations.

14. ARBITRATION

In the event of the dispute remaining unsolved, in spite of the efforts of the committee, the parties may refer the dispute to a Sole Arbitrator. The Sole Arbitrator shall be jointly appointed by the Parties who would conduct the Arbitration proceedings as per the Arbitration and Conciliation Act, 1996.

The place of Arbitration shall be Visakhapatnam, Andhra Pradesh.

15. NOTICES

15.1 Method of Notice. The parties shall give all notices and communications between the parties in writing by (i) personal delivery, or (ii) a nationally-recognized, next-day courier service, or (iii) registered postal services, or (iv) or (v) electronic mail to the

party's address specified in this agreement, or to the address that a party has notified to be that party's address for the purposes of this section addressing to the address me

Party First Part (the "IBSS")

Dr. Jitendra Kumar Sharma

AMTZ Campus, Pragati Maidan

VM Steel Project S O

Visakhapatnam - 530031

Andhra Pradesh, India

Party Second Part (the "Dr LBCE")

Prof D. Deepak Chowdary

52-14-75, Resapuvanipalem

besides Tech Mahindra Building

Visakhapatnam

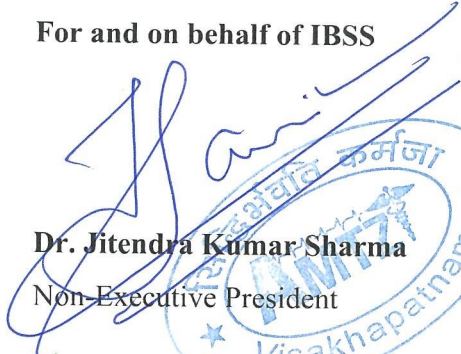

Andhra Pradesh, India

15.2 Receipt of Notice. A notice given under this agreement will be effective on the other party's receipt of it, or if mailed, shall be deemed to have been duly if actually delivered, or after 15 fifteen days after mailing, if mailed by registered post or by courier. In case of an electronic mail, the notice shall be considered as delivered on the date of receipt of such mail.

16. Any additions or deletions to this MoU can be carried out on mutually agreed terms and appended to this MoU to form an integral part of this MoU.

IN WITNESS WHERE OF the Parties here to have signed this MoU on the day, month and year mentioned here in before

For and on behalf of IBSS


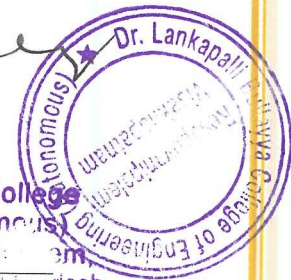



Dr. Jitendra Kumar Sharma
Non-Executive President

Witness: 

Date: 16/2/20

For and on behalf of Dr LBCE

Prof D. Deepak Chowdary

Principal **PRINCIPAL**
Dr. Lankapalli Bullayya College
of Engineering (Autonomous)
D No 52-14-75, Resapuvanipalem,
Visakhapatnam - 530013, Andhra Pradesh

Witness: 

Date: 16/2/20



INDIA NON JUDICIAL

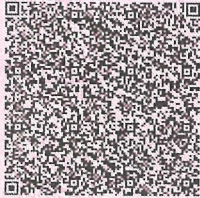


Government of Andhra Pradesh

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e-Stamp

Certificate No. : IN-AP74349279076377X
 Certificate Issued Date : 17-Mar-2025 11:56 AM
 Account Reference : NEWIMPACC (SV)/ ap18105004/ AP-VKP/ AP-VKP/apbolramu
 DDO Code : 27002308001 O/o IG R
 Unique Doc. Reference : SUBIN-APAP1810500435029911107603X
 Purchased by : IMTIYAZ ARSHAD SON OF MAHMOOD ARSHAD
 Description of Document : Article 6(C) Agreement In any other case
 Property Description : Not Applicable
 Consideration Price (Rs.) : 0
 (Zero)
 First Party : SKILL DEVELOPMENT INSTITUTE
 Second Party : Not Applicable
 Paid By (For Whom) : SKILL DEVELOPMENT INSTITUTE
 Stamp Duty Amount(Rs.) : 100
 (One Hundred only)



Please write or type below this line

MEMORANDUM OF UNDERSTANDING (MoU)

This MoU is made and entered into on this 13th May 2025 by and between:

1. **SKILL DEVELOPMENT INSTITUTE, VISAKHAPATNAM** (herein after referred to as "SDI"), established in 2016, having its office at High Rise Buildings, APSRTC Bus Station Complex, Visakhapatnam, Andhra Pradesh 530020 represented by Imtiyaz Arshad, CEO & Secretary, (which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives, administrators, successors and assigns) of the FIRST PART.
2. **Dr. Lankapalli Bullayya College, Visakhapatnam** (here in referred to as LBC), having its registered office at Survey No:44, New Resapuvanipalem, Visakhapatnam-530013, represented by Correspondent & Secretary (which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives, administrators, successors and assigns) of the SECOND PART.

Both parties referred to collectively as the "Parties". Whereas SDI is a reputed Skill Development Institute focusing on imparting skills and technical training and facilitating employment including Internship and Up-Skilling across various domains, and whereas LBC is

0002203962

Statutory Alert:

1. The authenticity of this Stamp Certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding.
2. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
3. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

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an educational institution offering various UG/PG, Management, Engineering and other programs and aims to provide industry-relevant skills to its students.

Both parties have mutually agreed to collaborate for offering **internships** and **skill-based training** to the students of LBC in various subjects as outlined below.

OBJECTIVES OF THE MoU

1. To provide students of LBC with opportunities to undergo internships and skill-based training across different subjects.
2. To bridge the gap between academic learning and industry requirements.
3. To equip students with practical knowledge and employable skills including Soft Skills, Personality Development etc. to enhance their placements and easing their transition into Corporate/Worklife.
4. To provide SDI students with opportunities to engage in internships or skill-based projects offered by LBC.
5. To provide Faculty Development Programs to teaching staff aim at enhancing their Training/Management skills in dealing with modern learner and also upskills non teaching staff in enhancing their work productivity.
6. To conduct Entrepreneurship Development Program for facilitating innovative minds with practical handling of day to day challenges and enhancing their financial and marketing skills.

SCOPE OF COLLABORATION

1. **Internship and Skill-based Training:** SDI shall provide training and internship opportunities to LBC students in the areas mentioned in the MoU,
2. **Customised Training Programs:** SDI will design the programs in coordination with LBC tailored to the academic and skill requirements of the students.
3. **Internship Duration:** The duration of the internship shall vary depending on the course and requirements, but shall typically range from **1 to 6 months**.
4. **Training Schedule:** The training and internship schedules will be decided mutually, keeping in mind the academic calendar of LBC and availability of SDI training resources.
5. Training on Automation and emerging technologies.
6. Facilitating employment to students going through SDI job oriented programs
7. Upskilling to Faculty and Non Faculty staffs.
8. SDI will provide finishing skills to enable students transition to Work life seamlessly.
9. SDI & LBC will Coordinate for working out current skills requirement of modern business and collaborate for curating new value add programs for modern learners.
10. Course fee & Program details for the courses being offered will be shared with LBC from time to time.

COURSES OFFERED:

1. **Campus to Corporate** (Placement Preparation Program)- (Basic-3 days/Advanced- 5 days)
2. **Entrepreneurship Development Program (EDP)**-(3 days Basic/5 days Advanced)

3. IT & Programming



- Java Full Stack Development – (90 days)
- Advanced Python – (90 days)
- Web Development – (90 days)
- AI & NLP Internship – (60 days)
- Full stack MERN – (120 days)

4. IT/IT Enabled Services (Internship- 45 Days & Job Oriented – 3 Months)

- Medical Coding
- SAP FICO
- Digital Marketing
- Supply Chain Management (Data Feeder / Inventory Clerk)

5. SKILLING/INTERNSHIP/PROJECT ORIENTED/UPSKILLING for Civil & Architectural Engineering - 30 days Courses

- AutoCAD
- Revit Architecture
- Revit Structure
- 3Ds Max
- STAAD Pro

6. CAD/CAM/CAE for Mechanical etc.(Internship) - 30/60 days Courses

- CAD : CREO, CATIA & SOLIDWORKS
- CAM : Mastercam , Delcam
- CAE : Ansys, HyperMesh

7. CAD for Civil & Architectural Engineering - JOB ORIENTED - 90 days Course

- Architect Engineer (Auto CAD, Revit Architecture, Revit Structure)
- Structural Designer (Auto CAD, 3DS Max, STAAD PRO)

8. CAD/CAM/CAE for Mechanical/Production etc. – JOB ORIENTED

- Master Certificate in CAD/CAM/CAE- - 6 months
- CAD or CAM or CAE - 4 Months

9. INDUSTRY RELEVANT COURSES

NSQF Courses – 3 Months (Job Oriented)

- Programmable Logic Controller (PLC) Programmer and Trouble shooter
- Instrumentation Technician (Control Valve)
- HMI/SCADA Programmer & Trouble shooter
- Industrial Automation Technician/Specialist

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Customised Courses Up-Skilling – 1 Month Courses.

- Certification Program on Variable Frequency Drives (VFDs)
- AI Machine Learning Engineer
- AI Deep Learning Engineer
- Process Instrumentation Engineer
- Instrumentation & Control Engineer
- Quality Control Technician or Calibration Engineers
- Electro Hydraulic or Electro Pneumatic System Engineer
- Data Analytics/Business Analytics .

10. INDUSTRY RELEVANT COURSES - Job Oriented Course

- Mechatronics Maintenance Specialist/Electro Hydraulic System Engineer/Electro Pneumatic System Engineer - **3 Months/90 days**
- Masters Certification in Industrial Automation & Mechatronics – **6 Months**
 - a. Mechatronics
 - b. PLC & SCADA
 - c. Process Control Engineer
 - d. Quality Control Engineer

11. SPECIALIZED COURSES – Job Oriented/Entrepreneurship - 3 Month Course

- Bridal Fashion & Portfolio Make-Up Artist – Regular Degree
- Construction Project Management Engineer – For Civil, Mechanical & Electrical etc
- Sales & Marketing Manager – For MBA's, BBA's etc
- Accounting & Compliance Executive- For BCom etc

12. FACULTY/PROFESSORS PROGRAMS

- Train The Trainer- Basic - 2 days / Advanced - 3 days
- Faculty Development Program - 2 days
- MDP (Managerial Development Program) - 2 days
- Advanced Excel with AI (Data Analytics including Statistical Analysis & Visual report creation)- 3 days
- AI Tools for enhancing teaching – 2 Days

13. NON TEACHING STAFF PROGRAMS

- **Supervisory Development Program (SDP) - 3 Days.**
- **Power BI (Data Visualization & Analytics including Dash board creation powered by AI - 4 Days**
- **Tally with GST (Basic Accounting concepts, Master creation in Tally, Data transactions & GST implementation) - 3 Days**
- **Digital Marketing (Understanding websites essentials, SEO, social media marketing, etc.) - Basic - 3 days, Advanced - 5 days**

E. G. G. G.



Madhura



- **English Speaking Course** - 30 Days / 75 Hrs, Hybrid Mode. 2hrs Per Day Online - 25 Days & 3 Days Physical

TRADEMARKS

Neither Party shall use other's name, trademark, logo, or other markings outside its organization without express written consent of the other Party, which may be withheld by the Party owning the same at its sole discretion. Provided that the either party may use Other Party's name for credential purposes along with respective Party's prior written approval.

RESPONSIBILITIES OF THE PARTIES

SDI's Responsibilities:

1. To provide quality training and internship opportunities that align with the subjects offered by LBC and requirement of current job market.
2. To deploy qualified trainers/instructors who are well experienced in the respective fields.
3. To issue certificates of completion to students who successfully finish their training or internship programs.
4. To facilitate employment for SDI passed outs in job oriented programs.

LBC's Responsibilities:

1. To select students for internship and skill-based training programs based on their academic background and interest.
2. To ensure that students adhere to the training schedules and maintain discipline during the internship period.
3. To provide SDI with feedback regarding the performance of the interns and any challenges faced during the process.
4. To assist in coordinating with relevant industry partners for providing real-world exposure to students, where applicable.
5. To advise SDI to workout annual requirement on internship, job related courses, placement skill courses like campus to corporate, EDP etc. and also for requirement for faculty teaching staff for all the courses, mentioned under area of operation being curated by SDI.
6. For smooth conduct of programs and implementation of MoU respective college in charges will be coordinating with SDI
 - I. For LBC
 - a. Principal, Engineering College
 - b. Principal, UG & PG
 - c. Asst. Dean Placements
 - II. For SDI
 - a. Inderjit Mokerjee – Chief Manager-HPCL
 - b. K Syam Sundar Babu – Sr Manager-HPCL



DURATION AND TERMINATION

1. This MoU will be valid for a period of **3 years** from the date of signing, subject to review and renewal by mutual consent of both the parties.
2. Either party may terminate this MoU by providing **90 days' written notice** to the other party.

CONFIDENTIALITY

Both parties agree to maintain confidentiality with regard to any proprietary or sensitive information shared during the course of this collaboration.

INTELLECTUAL PROPERTY RIGHTS

Modules/Courses developed by SDI for internship programs would be the intellectual property of SDI, Visakhapatnam.

DISPUTE RESOLUTION

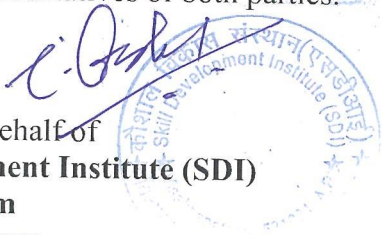
In case of any disputes arising out of this MoU, the parties shall resolve them through mutual discussion among **coordinators**. In case of any escalation, it can be resolved by the Correspondent & Secretary of LBC and CEO & Secretary of SDI.

AMENDMENTS

Any amendments or modifications to this MoU must be made in writing and signed by authorized representatives of both parties.

SIGNATURES

Signed for on behalf of
Skill Development Institute (SDI)
Visakhapatnam
CEO & Secretary



Signed for on behalf of
Dr. Lankapalli Bullayya College
Visakhapatnam
Correspondent & Secretary



(Seal & Stamp)

(Seal & Stamp)

Witness:

SDI Visakhapatnam

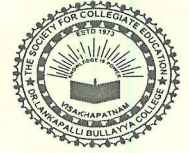
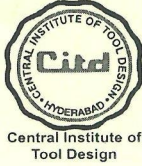
1.

2.

For Dr LBC

1.

2.



PART A - PARTIES TO THIS MOU

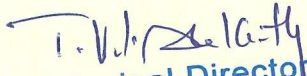
MSME Tool Room, Hyderabad (CITD) having its registered Office at Balanagar, Hyderabad-500037, T.S. [hereinafter referred to as “CITD”]

AND

Dr. Lankapalli Bullayya College of Engineering, located at New Resapuvanipalem, Visakhapatnam-530013, Andhra Pradesh. [hereinafter referred to as “DLBCE”]

The Parties have decided to agree to establish industry-academic collaboration in the areas of mutual interest and in accordance with terms and conditions set forth in this Memorandum of Understanding (MoU), MSME Tool Room, (CITD) and DLBCE, agree on following activities:

1. CITD will provide certification courses which includes Academic Projects and in plant training (Internship) at a concessional price of 10% to both the final year and third year students of DLBCE. To cater this, both the parties would mutually design the course and agree for the code of conduct. The number of students, who can be considered for such courses, would be as mutually decided by both the parties every year.
2. CITD on request may extend assistance in placement of eligible students of DLBCE, who are trained at MSME Tool Room, (CITD).
3. CITD will give full time access to the laboratories and library to the students of DLBCE, during their respective course of study.
4. CITD will give Hostel accommodation at its campus to the students of DLBCE, during their respective course of study. The number of students who can be provided accommodation would be subjected to the availability of rooms.
5. CITD will permit student visits for each of the class of DLBCE. To achieve this, both the parties would schedule the calendar of visits and agree on the code of conduct. The number of students who can be considered for such visits, would be as mutually decided by both the parties every year.
6. DLBCE, will send their students/Trainees to CITD for Courses in Certificate/Short-Term/Projects in every year without fail to maintain the spirit of this agreement between the both parties in technical aspects.

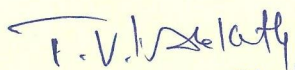

Principal Director
MSME Tool Room, Hyderabad
Central Institute of Tool Design
(Govt. of India Society-Ministry of MSME)
Hyderabad 500 037.



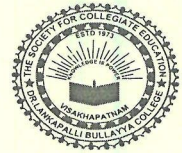


7. **DLBCE**, will give preference to the Diploma Holders from MSME Tool Room, (CITD), in admission into Lateral Entry of B.Tech programs at **DLBCE** subject to government regulations in the matter of admissions.
8. **DLBCE**, will give placement opportunity to the Diploma Holders from MSME Tool Room, (CITD) as laboratory technicians subject to vacancy at **DLBCE**.
9. **DLBCE**, will give computer laboratories and provide required infrastructure to MSME Tool Room, (CITD), for any of its training programs or conduct of online examinations. To achieve this, both the parties would decide on the date depending upon the need.
10. **DLBCE**, will give access to indoor and outdoor sports and games for the purpose of conducting sports meet/ competitions to the students/ staff of MSME Tool Room, (CITD). To achieve this, both the parties would mutually decide the dates of the event and coordinate accordingly.
11. **DLBCE**, will permit MSME Tool Room, (CITD) to hold official/ social gatherings of its student/staff in its conference/meeting room/ seminar hall/ auditorium etc. at **DLBCE**. To achieve this, both the parties would mutually decide the dates of the event and coordinate accordingly. **DLBCE**, will provide the Coauthor status to the staff of MSME Tool Room, (CITD), in paper publications in case of joint R&D.
12. **DLBCE**, will invite MSME Tool Room, (CITD) to all kinds of technical activities being conducted at **DLBCE**.
13. **DLBCE**, will publish the notifications/ trainings calendar of MSME Tool Room, (CITD) in its newsletter.
14. **DLBCE**, will publish the notifications/happenings of MSME Tool Room, (CITD) in an exclusive notice board dedicated to MSME Tool Room, (CITD).
15. Apart from the above mentioned points, both the parties may even any other initiations that strengthens Industry- Academia Interaction upon mutual consent.

Each Party shall appoint one nodal officer to periodically review and identify ways to strengthen cooperation between them. This MoU will take effect from the date it is signed by representatives of the parties. It will remain valid for five years and may be continued thereafter after suitable review and agreement. Either party may terminate this MoU mutually by giving written notice to the other party six months in advance. Upon


Principal Director
MSME Tool Room, Hyderabad
Central Institute of Tool Design
(Govt. of India Society-Ministry of MSME
Hyderabad-500 037.





Tool Room, (CITD) and DLBCE, will ensure that all activities in progress are allowed to be completed successfully.

This MoU is signed subject to approval of the respective academic/administrative bodies.

On behalf of
MSME Tool Room Hyderabad,
Balanagar,
Hyderabad-500037, T.S

On behalf of
Dr. Lankapalli Bullayya College of Engineering(A)
New Resapuvanipalem,
Visakhapatnam-530013, Andhra Pradesh.

T. V. Lakshmi

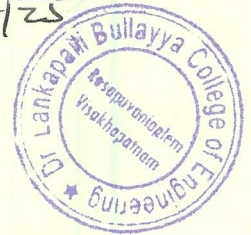
Signed by: **Principal Director**
MSME Tool Room, Hyderabad
Central Institute of Tool Design
(Govt. of India Society-Ministry of MSME
Balanagar, Hyderabad-500 037.

Date: 12.07.25

[Handwritten Signature]

PRINCIPAL
Signed by: **Bullayya College of Engineering**
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

Date: 12/07/25



WHEREAS:

- A) First Party is a Higher Educational Institution named:
Dr L. Bullayya College of Engineering (Autonomous), 52-14-75,
Resapuvanipalem, Visakhapatnam, AP-530013
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- C) The Parties intend to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) PHYTEC, the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of *Embedded & Industrial IOT* and related fields.
- F) PHYTEC, the Second Party is promoted by PHYTEC Embedded Pvt. Ltd, No.1688, 25th Cross, 27th Main, 2nd Sector, Opp. PEP School V2, HSR Layout, Bangalore - 560102.

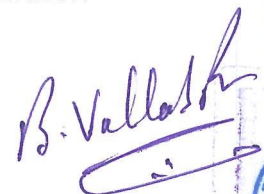
NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.









- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry. the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MoU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.







The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of Embedded & Industrial IoT.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party through Prajna Resources Pvt. Ltd on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party through Prajna Resources Pvt. Ltd on the technology trends and in house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party through Prajna Resources Pvt. Ltd for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 2.10 The financial obligations for execution of up skilling programs will be between Prajna Resources Pvt. Ltd (representative of DLBCE) and PHYTECH Embedded after joint consideration on project to project basis.

Madhug



B. Vallabha



CLAUSE 3 INTELLECTUAL PROPERTY:

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY:

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period PHYTEC, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of Training Partner, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES:

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressec or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.


First Party



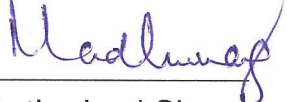

Second Party



Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Visakhapatnam.

GREED:

For DrL.B. College of Engineering (A)


Authorized Signatory




For PHYTEC Embedded Pvt. Ltd.



Authorized Signatory

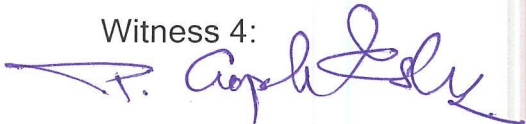


Name of Institution	Name of Industry
Address	Address
Contact Details	Contact Details
E-mails	E-mails
Web	Web

Witness 1: 
(Prof. D. D. DEEPAK CHOWDARY)

Witness 3: 

Witness 2: 
(Dr. G. S. K. CHAKRAVARTY)

Witness 4: 

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (this “MOU”) is entered on this the 8th Oct 2025 at Visakhapatnam.

BETWEEN

ABC Technology Training & Upskilling powered by Agasthya EdTech Pvt. Ltd., a NASSCOM member and an MSME registered organisation with its corporate address at # 122, 13, 12th Mile, beside Raja Rajeshwari Medical College & Hospital, Kengeri Satellite Town, Kambipura, Bengaluru, 560074 and registered address at 14/D 3rd Floor RM Nagasri Building, Sir MV Layout 6th Block, Viswanedam, Bangalore North, 560091 (here after referred as the “**Partner**” which expression shall deem to include its affiliates, legal representatives, successors and permitted assigns) of the **FIRST PART**;

AND

Dr Lankapalli Bullayya College of Engineering popularly known as **LBCEE** established under Society for Collegiate Education (Registered), Visakhapatnam having its registered address at Survey No:44, New Resapuvanipalem, Visakhapatnam-530013, Andhra Pradesh, India (hereafter referred as the “**Institution**” which expression shall deem to include its affiliates, legal representatives, successors and permitted assigns) of the **SECOND PART**;

AND

Prajna Resources Pvt. Ltd., having its registered address at 1-82-14/1/1, Sector 3, M.V.P. Colony, Visakhapatnam, Andhra Pradesh, India (hereinafter referred to as the “**Edutech**”, which expression shall, unless repugnant to the context or meaning thereof, be deemed to include its affiliates, legal representatives, successors, and permitted assigns) of the **THIRD PART**.

The **Institution**, **Edutech** and the **Partner** shall hereinafter be collectively referred to as the “**Parties**” and individually as a “**Party**”.

WHEREAS:

- A. The **Partner** has the expertise and has been extending On-Campus “Training – Assessments – Placements” program in the Blended mode for the purpose of empowering IT job aspiring youth. The Partner has more than a decade of experience in enhancing the employability skills of learners, resulting in increased on-campus placement recruitments.

- B. The **Institution** wishes to collaborate with the Partner for the purpose of enhancing on-campus recruitments by facilitating the structured "Training – Assessments – Placements" program in the Blended mode, as offered by the Partner. The **Institution** is formally entering into this MOU with the intent that the Partner will provide placement training programs designed to empower LBC students with industry-relevant skills, improve their employability prospects, and foster stronger industry-academic linkages, ultimately leading to a considerable increase in placement percentages (hereinafter defined as the "**Purpose**").
- C. In consideration of the shared goals & objectives and to foster IT industry relevant training, proctored assessments with digital footprints and the associated IT job empowerment objectives, mutually adding value to all the concerned stake holders, the **Partner** and the **Institution** hereby agree to collaborate in accordance with the terms and conditions set forth in this MOU.
- D. **Edutech** shall be responsible for organizing and managing the implementation of skill development courses and placement activities for the **Institution**. Further, Edutech shall also be responsible for coordinating all the placement activities conducted by the **Partner** across the region and shall act as the sole entity responsible for all financial obligations arising under this MoU.

NOW THEREFORE THE PARTIES HEREBY ACKNOWLEDGE AND AGREE AS FOLLOWS:

1. SCOPE OF COLLABORATION:

This MOU is for collaboration between Parties, to facilitate "Training – Assessments – Placements" and hence empower the students of the **Institution** and foster the objective of the **Institution** to considerably increase the placement success percentages by collaborative efforts of both the **Parties**.

2. PROGRAM CURRICULUM:

The **Partner** offers to extend the following programs to the enrolled Students from the **Institution**

2.1. Program offerings for 2026 Batch

- 2.1.1. As per ANNEXURE A (I) - ABC's Foundational Program. (Mandatory)
- 2.1.2. As per ANNEXURE A(II) - AI-Enabled MERN Full Stack Web Development. (Optional)
- 2.1.3. As per ANNEXURE A(III) - AI-Enabled Software Testing & Automation. (Optional)
- 2.1.4. As per ANNEXURE A(IV) - Skill Enhancement Program (Mandatory).

Students of the 2026 Batch shall select one of the two options outlined in **Annexure A(II)** or **A(III)** at the beginning of the Eighth semester.

3. PROGRAM DELIVERY:

The Program shall be delivered in blended mode. This blended training mode involves

1. Online session-wise self-paced learning through “ABC’s ATOMS” and Proctored session-wise assessments through “ABC’s Test My Skills”
2. Offline, On-campus personalized batch mentor led, classroom training.

3.1. Self-Paced Learning through ATOMS portal

- i. The Partner shall grant Login credentials to each enrolled student of the **Institution**, to access the ATOMS learning Portal.
- ii. Students shall ensure timely consumption of the self-paced learning content as per the schedule specified in **Annexure A & B**.
- iii. Students shall ensure timely completion of the session-wise Proctored assessments and shall aim to be on top in the leaderboard with a minimum requirement for securing 60% scores (best of 3 attempts) in each of the assessments.
- iv. Students shall ensure at least 85% attendance w.r.t all the On-Campus personalized batch mentor-led in-classroom offline mentoring and doubt clarification sessions along with attending corporate specific technical training as per the scheduled Timelines specified in **Annexure A & B**.

3.2. Offline, On-campus expert personalized batch mentor-led in classroom learning

- i. The Partner shall depute expert mentor/mentors to facilitate the Program delivery (herein referred to as “**On-Campus Mentor**”) at the **Institution**.
- ii. The On-Campus Mentor shall be deputed by the **Partner** in consultation with the **Institution**.
- iii. The On-Campus Mentor shall be mandated to provide personalized batch mentorship in the form of doubt clarifications and conduct company specific trainings as the need arises.
- iv. The On-Campus Mentor shall submit the weekly progress report to all such reporting hierarchy of the Institution as specified in **Annexure D**.

3.3. Edutech shall coordinate scheduling, logistics, and regional operational support for implementation of the Program, and ensure seamless communication between the Institution and the Partner.

3.4. The **Institution** shall ensure that all Students attend the On-Campus Mentor led training sessions regularly and complete the Sessions under the respective Courses for each Level diligently as per the scheduled Timelines specified in **Annexure A & B**.

4. ASSESSMENT STRUCTURE

The assessment structure ensures academic integrity and evaluates the learners’ performance precisely. ATOMS provides an admin-tracking facility to monitor the learners’ performance. The assessment design is categorized as follows:

4.1. ATOMS Enabled Assessment:

- i. ATOMS hosts this category of assessment which facilitates admin-tracking on the
- ii. Learner's performance at macro-level. These assessments are of four types:
 - 1) Type-1: True/False (T/F) questions
 - 2) Type-2: Multiple Choice Questions (MCQs)
 - 3) Type-3: Coding Assignment on our integrated e-lab
 - 4) Type-4: AI-based Proctored Assessments through ABC's Test My Skills
- iii. Each type of Assessment has a maximum of three attempts and the best of three attempts will be considered to assess the overall progress of the learner.
- iv. AI-proctored practice sessions will be made available corresponding to each of the sessions. In addition to regular session-wise assessments, learners will undergo Five graded AI-based proctored final examinations upon completion of the course.
- v. Students must compulsorily score a minimum of 60% in all assessments to be eligible to register with our Placement support service.

4.2. Reporting Process:

- i. The On-Campus Mentor shall submit the comprehensive weekly skill report to all such reporting hierarchy of the Institution as specified in **Annexure D**.

5. STUDENT ENROLLMENTS:

5.1. Student Intake and Selection Criteria - 2026 BATCH:

- i. The Institution and the Partner agree that the Final Year students (200 students from 2026 Batch) shall enrol to the Program and have access to the Foundational Course as per **ANNEXURE A(I)** during 7th semester. The selection process involves the following:
 - a. The **Partner** & the **Institution** shall actively encourage the 2026 Batch students to register for the Foundational Course.
 - b. Partner shall extend the access to the ATOMS and Placement portal.
- ii. During the 8th semester, students from the 2026 Batch will have to choose from the given placement support options:
 - a. Option A- Placement Assured Model:
 - Interested students can register to the Placement Assured Program by agreeing to the terms mentioned in the clause 6.4.1.
 - The Eligibility Criteria for Job Assured Program includes
 - 60% and above (or equivalent CGPA) in Tenth grade
 - 60% and above (or equivalent CGPA) in 12th grade
 - 60% and above (or equivalent CGPA) in Graduation till Current Sem.
 - No backlogs
 - No year back

- The Partner shall choose the interested students of 2026 batch based on their performance in the Foundational Course to determine the most eligible candidates for the Placement Assured Program.
- b. Option B – Placement Support Assured Model:
 - Interested students can register to the placement portal by agreeing to the terms mentioned in the clause 6.4.2.

5.2. Pilot Training & Extension Terms:

- i. The Institution and the Partner agree that the initial training program for the 2026 Batch shall be conducted for a duration of eight (8) weeks during the 7th semester.
- ii. Upon completion of the six-week program, the Institution shall collect structured feedback from the enrolled students. The continuation of the training program for the 2027 and 2028 Batches shall be mutually decided based on the outcome of the feedback.
- iii. The Parties further agree that the extension of training for the 2027 and 2028 Batches shall be scheduled either (a) immediately after the Placement Drive Week conducted at the Client's location within eight (8) weeks of training initiation for the 2026 Batch, or (b) on such other mutually agreed dates, whichever occurs earlier. The Placement Drive Week shall involve on-campus pool recruitment drives by various companies.
- iv. The Institution agrees that the full payment obligations towards the Partner for the student batch of 2026 shall become due and payable immediately upon the successful completion of the Placement Drive Week, in alignment with the extension of training for the 2027 and 2028 Batch with full upfront payment. Such payments shall be fulfilled by the Edutech, which shall act as the sole entity-responsible for all payments to the partner.

6. PLACEMENT SUPPORT:

- 6.1. Placement support shall be extended to all enrolled students of the 2026 Batch who are part of the foundational course, the process of training and placement for 2026 batch is depicted in **ANNEXURE C**
- 6.2. A total of 25 recruitment drives shall be extended during the 7th semester for 2026 Batch students who have enrolled in the foundational course as per **ANNEXURE C**
- 6.3. During the 8th semester, students from the 2026 Batch will be given two placement support options:

6.3.1. Option A–Placement Assured Model:

- Students will be registered to ABC’s Placement portal – **SAMARTH** and enrolling to Placement Assured Program through our Offline Career Empowerment Program as per **ANNEXURE A(II)** or **ANNEXURE A(III)** and Skill Enhancement Package mentioned in 6.5 & 6.6 of this section by signing Income Sharing Agreement (ISA), a tripartite agreement between the Institution, Student, and the Partner.
- Placement support will be extended by the Partner until the student is placed. Upon receiving the first placement confirmation through the Partner, the student shall submit a post-dated cheque of the amount equivalent to 10% of their annual CTC which will be presented on the first day of their salary.
- Upon receiving the first month salary, the student shall honor the submitted cheque as per the accepted terms & conditions of the Income Sharing Agreement (ISA) executed between the Institution/Edutech, Partner and the Student.
- If the student gets placed by any other means, they are not required to pay the remaining course fee (10% of their CTC). However, such students must mandatorily inform the Partner and share the company offer letter and other relevant details.

6.3.2. Option B – Placement Support Assured Model:

- Students opting for Option B shall be provided continued placement support by enrolling to our Online Career Empowerment Program as per **ANNEXURE A(II)** or **ANNEXURE A(III)** and Skill Enhancement Package mentioned in 6.5 & 6.6 of this section by registering to ABC’s Placement Portal - **SAMARTH**.
- Upon receiving the first placement offer confirmation through the Partner, the student shall submit a post-dated cheque of ₹40,000 to be presented on the first day of their salary.
- Upon receiving the first month salary, the student shall honor the submitted cheque as per the accepted terms & conditions during the placement portal registration.
- If the student gets placed by any other means, then such students need not pay the remaining part of the course fee (₹40,000). However, such students must mandatorily inform the Partner and share the company offer letter and other relevant details.

6.4. The placement support Skill Enhancement Package involves

- 6.4.1. Mathematical Aptitude
- 6.4.2. Logical Reasoning
- 6.4.3. Verbal Ability
- 6.4.4. Communication Skill Training
- 6.4.5. Soft Skills Training

6.5. The Placement support Skill Enhancement Package also involves

- 6.5.1. Unique Placement Portal Login Credential to each Students
- 6.5.2. Personalized placement Calendar

6.5.3. Company-Specific Technical Training

6.5.4. Company Specific Question Paper Discussions

- 6.7. The Partner shall provide the Institution with unique Institutional Logins to the reporting Institutional Hierarchy as mentioned in **Annexure D** to track the placement progress of the learners' and to obtain details about the actively hiring corporates, onboarded by Partner.
- 6.8. The unique institutional Logins shall enable the Institution to track the training assessments and placement progress.
- 6.9. Most of the placement process shall be online with only the final round being conducted either on Institution Campus or at the corporate client venue.
- 6.10. Students may participate in multiple placements drives based on their eligibility until they obtain their first offer.
- 6.11. Students shall have the options of multiple offers provision in which after obtaining an offer, they shall continue to be eligible for upcoming placement drives provided the new offer is at least INR1,00,000/- per annum, higher than the current offer.
- 6.12. Students receiving their offer confirmation either through email or a physical offer letter are automatically considered as placed candidates.
- 6.13. The Partner shall extend placement support to the students of the Institution during the Final Year and shall continue to extend the placement support up to 2 years after Graduation.
- 6.14. Considering the availability of multiple offer provisions to the students, the Partner shall not be held responsible or liable for any action or decision made by recruiters, including the withdrawal or rescindment of job offers, changes in compensation, or employment terms post-offer issuance.
- 6.15. The Partner reserves the right to withhold or revoke placement support for any Student who is found in violation of the Program's Code of Conduct, fails to meet the minimum academic or attendance criteria, or misrepresents any information to recruiters or the Stakeholders concerned during the placement process.

7. RIGHTS AND RESPONSIBILITIES OF EACH PARTY:

7.1. Partner Right & Responsibilities include

- i. All intellectual property rights, including but not limited to Program content, course materials, modules, assessments, video lectures, delivery methodologies, and training frameworks, shall remain the sole and exclusive property of the Partner.

- The Institution and Students shall not copy, reproduce, distribute, or commercially exploit any part of the Partner's intellectual property without prior written consent.
- ii. The Partner shall be responsible for providing the requisite training resources and digital course material for blended learning model as agreed between the Parties.
 - iii. The Partner shall depute qualified On-Site personalized batch mentors to facilitate and foster On-Campus mentoring activities leading towards an impactful and immersive skill enhancement.
 - iv. The Partner shall provide for ATOMS platform maintenance, platform technical support, online query resolution support over ATOMS discussion forum, assessment administration access, report generation and comprehensive placement support.
 - v. The Partner reserves the right, to add, delete, or modify the Program content based on the dynamic Industry needs at its sole discretion. Any such modification shall be intimated to the Institution within a reasonable timeframe. The Partner shall ensure that the modifications will not affect the integrity or overall learning outcomes of the Program.
 - vi. The Partner shall be entitled to use the Institution's infrastructure, including but not limited to classrooms, seminar hall, hostel, internet facilities, etc., during the On-Campus Mentoring sessions.
 - vii. The Institution shall not permit any third party to replicate, mimic, or substitute the training methodologies, course structure, or delivery model provided by the Partner during the Term of the Program and for a period of five (5) years thereafter.

7.2. Institutional Right & Responsibilities include

- i. Ensuring active participation of its Students in the Program by motivating and encouraging the enrolled students to complete their sessions and attend the On-Campus Mentor sessions diligently.
- ii. Providing at least dedicated one-hour weekly slot in the academic timetable for each batch of Students, scheduled in consultation with the Partner, based on the availability of infrastructure and resources.
- iii. Making timely payments of the total agreed commercial amount as listed in **Annexure E** in the form and format agreed upon by both Parties.
- iv. Upon receiving a placement offer through the Partner, the student's financial obligation will vary based on the selected program option:
 - Option A – Placement Assured Model: The student shall pay 10% of their annual CTC as the remaining course fee under the Income Sharing Agreement (ISA). A post-dated cheque equivalent to this amount must be submitted to the Partner upon receiving the offer letter. The student shall be liable to honor the offered cheque and pay the remaining part of the course fee on the date of receiving the first month salary. The Institution shall facilitate the execution and compliance of the tripartite ISA between the Student, the Institution, and the Partner.

- Option B – Placement Support Assured Model: The student shall pay a fixed course fee of ₹40,000 after onboarding and receiving their first month's salary. A post-dated cheque for this amount must be submitted to the Partner upon issuance of the offer letter. The student shall be liable to honor the offered cheque and the pay the remaining part of the course fee on the date of receiving the first month salary.
 - If the student gets placed by any other means, then such students need not pay the remaining part of the course fee. However, such students must mandatorily inform the Partner and share the company offer letter and other relevant details.
- v. Providing the requisite infrastructure and facilities on campus—such as projectors, writing boards, and other necessary utilities to enable the On-Campus Mentors to conduct the sessions efficiently and to ensure the successful implementation of the Program.
- vi. Extending hostel accommodation facilities to the On-Campus Mentors assigned by the Partner for the duration of the Program implementation, thereby ensuring the Mentor's availability for continued on-campus mentoring.
- vii. Provide the Partner with the relevant Student Data necessary to facilitate the use and access of the Program on the ATOMS portal.
- viii. In no event shall the Institution independently modify, alter, or supplement the Program's content, schedule, or delivery process.

7.3. Edutech Right & Responsibilities include

- i. Organizing and managing the on-ground implementation of training and placement activities for the Institution.
- ii. Coordinating with the Partner to ensure curriculum adherence, assessment, and placement processes.
- iii. Acting as the regional liaison for placement drives, corporate interactions, and reporting, and ensuring that all expenses related to hosting placement drives are borne and managed by Edutech.
- iv. Providing timely updates to both the Partner and the Institution on student progress and placement outcomes.
- v. Ensuring operational transparency and compliance in program execution.
- vi. Acting as the financial intermediary, responsible for collecting agreed payments from the Institution and disbursing them to the Partner in accordance with this MoU.

8. GENERAL OBLIGATIONS:

- 8.1. Notwithstanding the binding nature of this MOU, the Parties will act in good faith and will use their best endeavors to achieve the Purpose and to give effect to the terms of this MOU.

- 8.2. The Parties hereby acknowledge and agree that they will each respectively perform all acts and execute all documents as reasonably required in order to give effect to the terms of this MOU.
- 8.3. Each Party agrees to cooperate in the spirit of mutual understanding and goodwill in order to develop the Parties' relationships with one another and in order to pursue the Purpose.
- 8.4. Both Parties hereby agree to designate representative/representatives from its side who will be the primary point of contact on behalf of that Party.
- 8.5. Mutually agreed training and other details is as mentioned in **ANNEXURE A, ANNEXURE B, ANNEXURE C, ANNEXURE D** and **ANNEXURE E**
- 8.6. The Parties, their representatives, and/or assignees, following the execution of this MOU, desire to maintain close contacts with each other to achieve the goals and objectives of, and to develop the ideas acknowledged in this MOU.
- 8.7. The Institution agrees that it shall not directly approach, engage with, or solicit any of the corporate clients introduced or associated with Partner for placement or recruitment purposes, either during or after the term of this Program. In the event that the Institution or its representatives engage with any such corporate clients for placement activities, it shall be deemed and recorded as a recruitment drive facilitated by the Partner.
- 8.8. All Parties agree to cooperate, coordinate, and share necessary data for successful execution of this MoU. For avoidance of doubt, all financial obligations from the Institution shall be discharged through Edutech, which shall make corresponding payments to the Partner as per the agreed terms.

9. FINANCIAL ARRANGEMENTS:

The Detailed break-up of the commercials, including all applicable fees, charges, and payment milestones associated with the Program is given in **ANNEXURE E** of this MOU.

The Institution & Edutech agrees to adhere to the payment schedule as defined in **ANNEXURE E**. Any delay or default in payment shall constitute a material breach of this Agreement and may result in the suspension of Student access to the Program or termination of services, at the sole discretion of the Partner. All amounts paid under this Agreement are **non-refundable**, unless otherwise explicitly stated in writing by majority of the students and agreed by both Parties.

10. INTELLECTUAL PROPERTY:

10.1. In connection with the Purpose, the Partners shall generate, create, contribute to, write or produce intellectual property ("Intellectual Property") that is unique to the Program and its delivery.

10.2. For the purposes of this MOU, "Intellectual Property" includes but is not limited to:

- i. All information, ideas, innovations, developments, improvements, inventions, discoveries, plans, reports, drawings, specifications, advice, analyses, designs, methodologies, code, artwork, training materials or any other intellectual property, and intellectual-property that results in any way from work performed for or on behalf of the Purpose (whether performed by the Partner or by somebody else on behalf of the Partner);
- ii. Any Intellectual Property, whether the Partner generates, creates, contributes to, writes or produces that:
 - 1) directly, indirectly, independently or in cooperation or conjunction with another person or persons; and
 - 2) during the Partner's ordinary working hours, or outside of the Partner's ordinary working hours; and
 - 3) at the location where the Partner ordinarily participates in the Purpose, or at some other location.
- iii. Intellectual property that results in any way from the use of resources or assets in connection with the Purpose, including reference or other materials, personnel, facilities, or other resources; and
- iv. Intellectual Property that relates in any other way to the Purpose or any additional Program material or coursework which is developed in connection with the Purpose.

10.3. All rights, title, and interest (including moral rights) in and to any Intellectual Property, whether existing at the time of this MOU or developed thereafter by the Partner in connection with the Purpose, shall remain the sole and exclusive property of the Partner. This includes all rights under applicable patent, copyright, trademark, trade secret, and other IP laws.

10.4. Unless otherwise expressly agreed between the Parties, nothing in this MOU is intended to create any, license, grant, transfer or assignment of any Intellectual Property rights in from the Partner to the Institution.

10.5. The Institution shall not use, reproduce, modify, sublicense, distribute, or create derivative works based on any of the Partner's Intellectual Property, except as expressly permitted in writing by the Partner for the limited purpose of delivering the Program.

10.6. The Institution shall implement adequate safeguards to prevent any unauthorized access, reproduction, or misuse of the Partner's Intellectual Property by its staff, faculty, or Students.

10.7. Each Party's respective obligations under this clause will survive the termination or expiration of this MOU and will continue to bind the Parties indefinitely, regardless of their ongoing participation in the Program.

10.8. The Partner reserves the right to take legal and equitable action in case of any breach, infringement, or misappropriation of its Intellectual Property rights.

11. TIMING AND DURATION OF THE MOU

11.1. This MOU will commence on **8th Oct 2025** (the "Date of Execution"). The terms and conditions mentioned herein shall commence on the Date of Execution of this MOU and shall continue for a period as mentioned in **ANNEXURE B** (the "Term").

11.2. Either Party may terminate this MOU without cause by providing 90 days' notice in writing to the other Party after honoring.

11.3. The Partner shall have the right to terminate this MOU, in whole or in part, with immediate effect upon written notice, in any of the following events:

- i. The Institution commits a material breach of any provision of this MOU and fails to cure such breach within fifteen (15) days of receiving written notice from the Partner.
- ii. The Institution fails to make payment of the Grand Total Commercials as specified in **Annexure E** within fifteen (15) days of the due date.
- iii. The Institution, its students, or representatives violate any applicable law, regulation, or engage in conduct that adversely affects the Program or the Partner's reputation.
- iv. The Institution, its students, or personnel engage in willful misconduct, fraud, gross negligence, or behavior causing operational or reputational harm to the Partner.
- v. More than fifty percent (50%) of enrolled Students in a batch consistently fail to meet the academic or behavioral standards of the Program, despite warnings and interventions.
- vi. The Institution obstructs or denies the Partner necessary access to infrastructure, data, or support required for Program delivery.
- vii. The Institution engages third-party providers to replicate or deliver similar training programs without prior written consent from the Partner.

12. CONSEQUENCES OF TERMINATION

12.1. In the event that this MOU is terminated:

- i. The Partner shall not be liable for any refund of fees paid, and the Institution shall remain obligated to settle all outstanding dues up to the date of termination.
- ii. Notwithstanding the preceding sub-clause hereof, either Party may incur liability towards the other Party in connection with matters outside of this MOU, which may include but are not limited to liability in relation to breach of contract, default in tort, or equity.
- iii. In the event that the Institution is in possession of any equipment, materials, documents, Intellectual Property, data or other Confidential Information ("Items") that are the property of the Partner, then the Institution must promptly return all Items to the Partner, or destroy any Items if directed to do so by the Partner.

13. CONFIDENTIALITY

13.1. Any and all material, document and/or information shared by the Partner during the Term of this MOU shall be treated as confidential including but not limited to the Program related content, data, information, materials, documentation, communications, reports, training modules, assessment tools, processes, systems, technology, software, designs, methods, know how, provided or made accessible by the Partner under this MOU (hereinafter referred to as the "Confidential Information"). All such Confidential Information is proprietary to the Partner and shall be treated strictly as Confidential Information. The Institution, including its officers, faculty, staff, employees, agents, students, representatives, and affiliates, shall not disclose, share, reproduce, publish, or otherwise make available any Confidential Information to any third party without the prior written consent of the Partner.

13.2. The Institution and its associated persons shall not disclose, publicize or share any part of Confidential Information, or any findings, investigations/outcomes related to the Program, to any external party including the media/any person from any other agency in any form, individuals, whether in verbal, written, print, electronic, or audio-visual format, without the prior written consent of the Partner.

13.3. The Institution and all related personnel shall not make copies, extracts, summaries, or notes of any Confidential Information, nor use such information for any purpose other than as expressly authorized for execution of the Program under this MOU.

13.4. The Institution shall ensure that all its officers, employees, faculty, students, and agents are informed of and comply with the confidentiality obligations under this MOU. The Institution shall be fully responsible for any breach or unauthorized disclosure by its representatives or associated persons.

13.5. The Institution shall notify the Partner immediately if it becomes aware of any breach or unauthorized disclosure of Confidential Information and shall take immediate steps to protect the confidentiality of the Confidential Information and prevent further breach or disclosure.

13.6. The confidentiality obligations outlined in this Clause shall survive the expiration or termination of this MOU for a period of five (5) years, or longer if required under applicable laws or as reasonably necessary to protect the Partner's interests.

14. FORCE MAJEURE

If and to the extent that a Party's performance of any of its obligations under this MOU, hindered or delayed by fire, flood, earthquake, elements of nature or acts of God, Pandemic, acts of war, terrorism, riots, civil disorders, rebellions or revolutions, or any othersimilarcausebeyondthereasonablecontrolofsuchParty(each,a"**ForceMajeure Event**"), and such non-performance, hindrance or delay could not have been prevented by reasonable precautions, then the non-performing, hindered or delayed Party will be excused for such non-performance, hindrance or delay, as applicable, of those obligationseffectedbytheForceMajeureEventforaslongassuchForceMajeureEvent continues and such Party continues to use its best efforts to recommence performance whenever and to whatever extent possible without delay, including through the use of alternate sources, workaroud plans or other means.

The Party whose performance is prevented, hindered or delayed by a Force Majeure Event will immediately notify the other Party of the occurrence of the Force Majeure Event and describe in reasonable detail the nature, the date of its occurrence and the expected duration of the Force Majeure Event.

If the Force Majeure Event continues for a period exceeding 30 (thirty) days, the Parties shall mutually agree on the future course of action. However, despite all efforts made by the Parties in good faith, if the Force Majeure Event continues for a period of 90 (ninety) days, either of the Parties shall have the right to terminate this MOU by giving the other Parties notice of termination in writing.

15. INDEMNITY AND LIMITATION OF LIABILITY

15.1. The Institution ("Indemnifying Party") hereby agrees to indemnify and hold the Partner harmless from all damages, costs, attorney's fees or other losses arising out of or relating to:

- i. any Breachof the terms of thisMOUbytheIndemnifyingParty;
- ii. any misrepresentation or Breachof warranties, obligation or responsibilities by the Indemnifying Party.
- iii. Any loss, damages, charges or costs incurred by the Partner due to the acts, omissions or negligence attributable to the Indemnifying Party;
- iv. Any third-party claims, including those by students or recruiters, arising from or in connection with the Institution's or its students' actions, omissions, or violations of this MOU or applicable law.

15.2. In no event shall the Partner's total liability to the Institution for any damages, losses, or causes of action arising from the Program exceed the total Grand Total Commercial amount paid by the Institution to the Partner for the Program.

15.3. The Partner, including its affiliates, directors, officers, employees, or agents, shall not be liable under any circumstances for indirect, incidental, special, consequential, or punitive damages, including but not limited to loss of profits, business interruption, or loss of data. Additionally, the Partner shall not be liable for any damages or losses arising from:

- i. The conduct or performance of the Institution or its students.
- ii. The failure of students to meet the eligibility criteria for placement opportunities.
- iii. Any violation or breach of the terms of this MOU by the Institution or its representatives.

16. PUBLICATION

16.1. The Institution agrees that it shall not, without the prior written consent of the Partner:

- i. Issue any public statement, press release, publication, promotional material, or media content that references the Partner, its programs, technology, or any aspect of this MOU;
- ii. Use the Partner's name, logo, brand, trademarks, proprietary materials, or any content related to the Program in any external communication, event, presentation, or publication, whether digital or print;
- iii. Disclose or disseminate any data, outcomes, case studies, or results derived from the Program for marketing, academic, or institutional purposes.

16.2. The Partner, however, shall have the right to publish, present, or otherwise disclose outcomes, impact stories, or relevant achievements from the collaboration for its promotional or reporting purposes, including but not limited to marketing materials, investor communications, case studies, or academic presentations, provided such publication does not disclose any personally identifiable student data without prior consent, where applicable.

16.3. This clause shall survive the expiration or termination of the MOU.

17. RELATIONSHIP WITH INSTITUTION

This MOU is intended to establish a collaborative and professional relationship between the parties for the purpose outlined herein. Nothing contained in this MOU shall be construed as creating any agency, partnership, joint venture, employment, franchise, or legal association of any kind between the Parties.

18. SEVERABILITY

If any provision of this MOU shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision thereof, and this MOU shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein. Any invalid or unenforceable provision of this MOU shall be replaced with a provision that is valid and enforceable and most nearly gives effect to the original intent of the invalid/unenforceable provision.

19. ENTIRE AGREEMENT

This MOU constitutes the entire agreement and understanding of the Parties with respect to the subject matter hereof and supersedes any and all prior negotiations, correspondence, agreements, understandings duties or obligations between the Parties with respect to the subject matter hereof.

20. NO OTHER RIGHTS GRANTED

Nothing in this MOU is intended to grant any rights under any patent, copyright or other Intellectual Property rights of the Partner in favour of the Institution, nor shall this MOU be construed to grant the Institution any rights in or to the Partner's Confidential Information, except the limited right to use such Confidential Information in connection with the Purpose under this MOU.

21. AMENDMENTS

Any change, alteration, amendment, or modification to this MOU must be in writing and signed by authorized representatives of both Parties.

22. WAIVER

No waiver or acquiescence of any breach, or any continuing or subsequent breach of any provision of this MOU shall be construed as a waiver of any right under or arising out of this MOU or acquiescence to or recognition of any right and/or any position other than that expressly stipulated in this MOU.

23. DISPUTE RESOLUTION

Any dispute(s) arising out of this MOU shall, as far as possible, be settled amicably between the Parties hereto failing which the following shall apply:

The courts in Bangalore shall have exclusive jurisdiction over any dispute, differences or claims arising out of this MOU.

24. GOVERNING LAW


This MOU and all issues arising out of the same shall be construed in accordance with the laws of India.

In written whereof both Parties put their hard seal on the day, month and year herein mentioned.

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

Designation:
General Manager

Edutech
Prajna Resources Pvt. Ltd, Chennai

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training & Upskilling, Bengaluru

Signature: 
For Agasthya EdTech Private Limited

Authorized Signatory
For Partner

Seal:

Director

CONFIDENTIAL

ANNEXURE A (I) SYLLABUS

Foundational Course			
S.no	Course	Mode of Study	Duration (Hours)
1	JAVA	ATOMS	45
2	Art of Coding	ATOMS	25
3	Data Structures	ATOMS	25
4	Mentor Sessions	Classroom	50

Program Description:

The Program consists of:


- One course named "Java" consists of 90 sessions, while the other two courses comprise 50 sessions each (the "Course").
- Each "Session" comprises of
 - Edutainment Videos [15 minutes each Approx.]
 - E-books for quick revision.
 - E-lab for hands-on practice.
 - MCQs [10 nos.]
 - True/False [5 nos.]
 - AI-Proctored assessment

In addition to this Foundation Program, the Student shall regularly attend the On-Campus Mentor sessions, as per the timelinespecified under **Annexure A & B**.

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

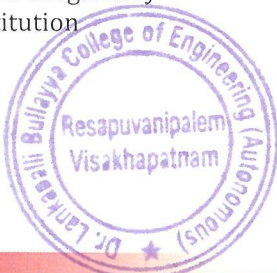
Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

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Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

Designation:
General Manager

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Prajna Resources Pvt. Ltd., Chennai

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Authorized Signatory
For Institution

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Date: 8th Oct 2025
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Name:
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Founder-Director & CEO

Partner Company: ABC
Technology Training &
For Agasthya EdTech Private Limited

Signature: 

Authorized Signatory
For Partner 

Seal:

ANNEXURE A (II)
AI ENABLED FSWD SYLLABUS

AI Enabled MERN Full Stack Web Development (FSWD)	
Weeks	Topics
Week 1	Induction- Familiarize Students with Course Structure, project management tools, AI tools
Week 2	HTML & CSS - Fundamentals and Layouts
Week 3	Advanced CSS & Bootstrap
Week 4	JavaScript Fundamentals
Week 5	JavaScript DOM & ES6+
Week 6	Introduction to Full Stack Development & Node.js Basics
Week 7	Node.js – File System, Buffers, Streams, HTTP & Routing
Week 8	Middleware, Error Handling & Authentication
Week 9	Advanced ExpressJS, MongoDB Database usage, and API Development
Week 10	RESTful API Development & Authentication
Week 11	Introduction to ReactJS, Component-Based Architecture, AI tools integration
Week 12	React Router & API Integration
Week 13	Advanced State Management & Performance Optimization
Week 14	Advanced React Concepts & Application Enhancements
Week 15	MERN Code Fusion (BookMyShow clone) with LLM APIs integration

Program Description: AI Enabled MERN Full Stack Web Development (FSWD)

The Program spans 15-week, with a strong emphasis on building real-world full-stack applications with AI tools usage and integration with LLMs APIs. With each progressing week, students will apply the learnt concepts to a project, gradually developing key components of the final project. By the end of the program, students will integrate all the components built throughout the course into a fully functional real-world project, demonstrating the skills and technologies learned, including HTML, CSS, JavaScript, React.js, Node.js, Express.js, and MongoDB. This hands-on approach ensures that students gain practical experience and are prepared for careers in full-stack web development.

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

Designation:
General Manager

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training & Upskilling, Bengaluru
For Agasthya EdTech Private Limited

Signature: 

Authorized Signatory
For Partner **Director**

Seal:

ANNEXURE A (III) AI ENABLED STA SYLLABUS

AI Enabled Software Testing & Automation	
Weeks	Topics
Week 1	Induction, Fundamentals of Testing & SDLC/STLC
Week 2	Test Planning, Strategy & Design
Week 3	Selenium WebDriver Setup & First Script
Week 4	Locators & Element Identification
Week 5	Web Element Interactions
Week 6	File Handling & Browser Events
Week 7	Waits & Test Data Handling
Week 8	TestNG – Basics
Week 9	Testing JavaScript APIs with Mocha
Week 10	Data-Driven Framework
Week 11	Frontend Component Testing with Jest
Week 12	Page Object Model (POM)
Week 13	Hybrid Framework Implementation
Week 14	BDD Framework with Cucumber
Week 15	Capstone Project – Automation Framework with MERN Stack

Program Description: AI Enabled Software Testing & Automation Testing (STA):

The Program consists of 15-week automation testing curriculum. Students will be fully equipped to take on real-world QA automation roles with a comprehensive understanding of both traditional and modern testing practices. Students will gain hands-on experience in manual testing fundamentals, UI automation using Selenium and TestNG, framework design patterns like POM, Data-Driven, Hybrid, and behaviour-driven development using Cucumber. Uniquely, learners will also develop critical full-stack testing skills by working with JavaScript-based tools — Mocha for backend API testing and Jest for frontend React component testing — aligning directly with MERN stack applications. Through structured weekly practice and a capstone project focused on automating both public web apps and a MERN-based BookMyShow clone, students will emerge with the ability to build modular, scalable test frameworks.

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

Designation:
General Manager

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

Authorized Signatory
For Institution


Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training & Upskilling, Bengaluru
For Agasthya EdTech Private Limited

Signature: 
Authorized Signatory
For Partner

Seal:

ANNEXURE A (IV) SKILL ENHANCEMENT PACKAGE

Math Aptitude (60 Hours)	
1	Number System
2	Ratio & Proportions
3	Logarithms & Algebra
4	Percentages & Interest
5	Mensuration & Data Interpretation
6	Probability & Permutation - Combination
7	Time & Work, Speed & Distance, Trains, Boats

Logical Reasoning (30 Hours)	
1	Blood Relations, Directions & Arrangements
2	Critical Thinking, Statement & Conclusion
3	Series, Coding - Decoding & Puzzles
4	Dice, Cubes, Clocks & Calendars
5	Syllogism & Venn Diagram
6	Gaming Puzzles, HR Interview Puzzles

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Principal


Designation:
General Manager

Designation:
Founder-Director & CEO

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Edutech
Prajna Resources Pvt. Ltd., Chennai

Partner Company: ABC
Technology Training & Upskilling, Bengaluru
For Agasthya EdTech Private Limited

Signature: 

Signature: 

Signature: 

Authorized Signatory
For Institution

Authorized Signatory
For Institution

Authorized Signatory
For Partner

Seal:



Seal:



Seal:


Verbal Ability (30 Hours)	
1	Grammar
2	Vocabulary
3	Writing Practices
4	Reading Practices

Soft Skills (30 Hours)	
1	Spoken English
2	Interview Preparation

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

Designation:
General Manager

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training & Upskilling, Bengaluru

Signature: 

Authorized Signatory
For Partner

Seal:

For Agasthya EdTech Private Limited

ANNEXURE B Course Timeline Overview

2026 BATCH			
Semester	Course Level	Calendar Year	Calendar Month
7 th	ABC's Foundation Course	2025	Oct to Dec
8 th	FSWD*/STA*	2026	Jan to Apr

*FSWD– Full Stack Web Development
*STA – Software Testing & Automation

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:
K. Shammi Kanth

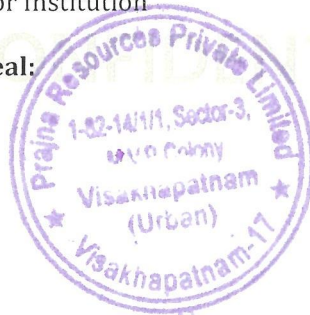
Designation:
General Manager

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

Authorized Signatory
For Institution

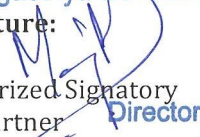
Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

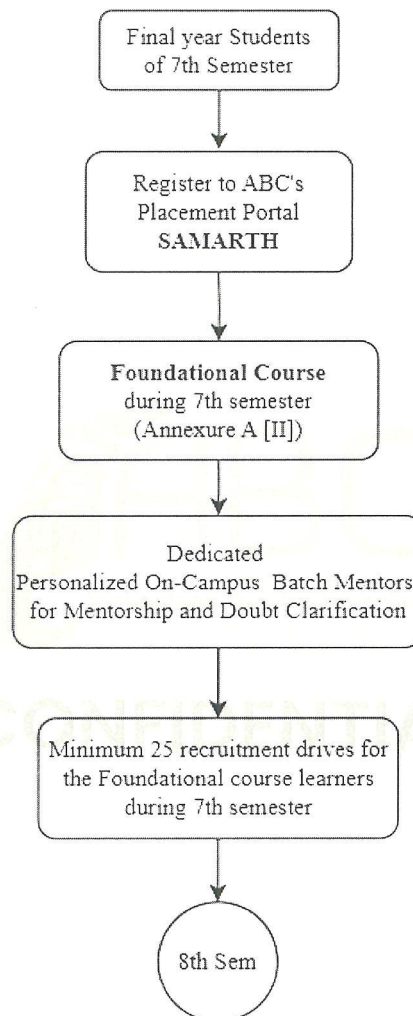
Partner Company: ABC
Technology Training & Upskilling, Bengaluru
For Agasthya EdTech Private Limited

Signature: 
Authorized Signatory
For Partner **Director**

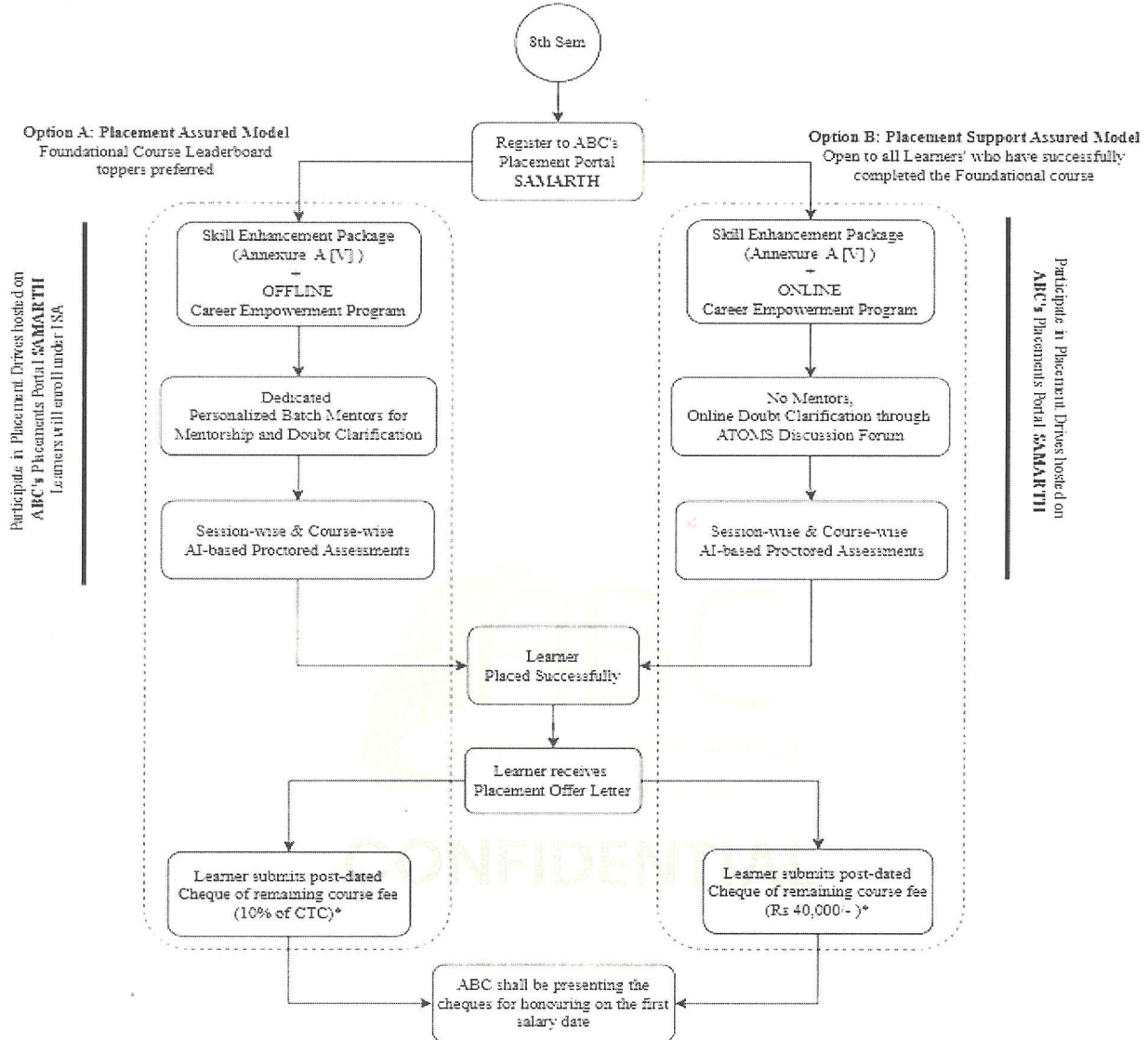
Seal:

ANNEXURE C TRAINING & PLACEMENT PROCESS -2026 BATCH

SEVENTH SEMESTER



EIGHTH SEMESTER



*The partner has the sole authority to alter the success fee (remaining part of the course fee) collection process based on the outcome of the success fee collection model presented in the above flowchart.

*The training process and the respective commercials after the completion of the foundational course may be subject to change. Any such changes will be clearly outlined in the addendum or the follow-up MoU.

**Post The Vizag Placement Week(s) Samarathana, LOIs will be issued to the shortlisted students, those students can avail PMKRY support for 8th Semester (OEM/OJT) course offered by Partner ranging from ₹ 50,000.00 to ₹1,50,000 for a course.

ANNEXURE D REPORTING HIERARCHY of the INSTITUTION

Sl. No.	Name	Designation	Email ID
1	Dr. G. Madhu Kumar	Secretary & Correspondent, Dr. Lankapalli Bullayya Colleges, Visakhapatnam	
2	Dr. D. Deepak Chowdary	Principal, Dr. Lankapalli Bullayya College of Engineering, Visakhapatnam	
3	Mr. Bhujangarao	Coordinator – Skill Development Center Dr. Lankapalli Bullayya Colleges	

ESCALATION MATRIX of the PARTNER

Sl. No.	Name	Designation	Email ID
1	Mr. RaghunandanB	Head – Academic Alliance	raghu.nandan.b@abc.courses
2	Ms. Neethi Srinivasan	Senior Manager - Operations	neethi.s@abc.courses
3	Mr. Manjunath B S	Head-Learning & Development	learninganddevelopment@abc.courses

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of
Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:

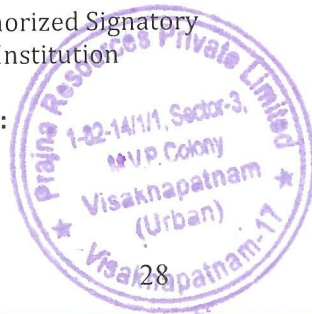
Designation:
CEO

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training &
Upskilling Bengaluru
For Agasthya EdTech Private Limited

Signature: 

Authorized Signatory
For Partner **Director**

Seal:

ANNEXURE E


COMMERCIAL DETAILS for 2026 BATCH

2026 BATCH Annual Fee Payable During 2025-26	
No. of students	200
*Advance Course Fees per student (INR)	₹ 5500/-
*Overall Advance Course Fees per annum (INR)	₹ 11,00,000/-
18% GST	₹ 1,98,000/-
*Total Advance Course fess per annum (INR)	₹ 12,98,000/-

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Secretary & Correspondent

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution


Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:

Designation:
CEO

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Bengaluru
Name:
Mr. Manjunath Aradhya

Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training & Upskilling, Bengaluru
For Agasthya EdTech Private Limited

Signature: 
Authorized Signatory
For Partner

Seal:

Total Annual Fee Payable During 2025-26	
*Total Advance Course fess per annum (INR) – 2026 Batch	₹ 12,98,000/-
*Grand Total (INR)	₹ 12,98,000/-

*Payment will be as per the terms mentioned in the Section 5.2

*Upon receiving the offer letter, the 2026 Batch students shall, as per the tripartite incoming sharing agreement (ISA), pay the remaining course fees of

- i. 10% of Annual CTC to Partner
- ii. 5% of Annual CTC to Prajna Resources Pvt. Ltd, Visakhapatnam

Date: 8th Oct 2025
Place: Visakhapatnam
Name:
Dr. D. Deepak Chowdary

Designation:
Principal

Institution:
Dr. Lankapalli Bullayya College of Engineering, Vizag

Signature: 

Authorized Signatory
For Institution

Seal:



Date: 8th Oct 2025
Place: Visakhapatnam
Name:

Designation:
CEO

Edutech
Prajna Resources Pvt. Ltd., Chennai

Signature: 

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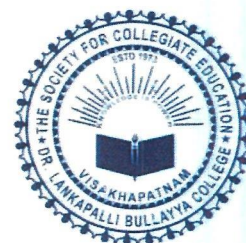
Designation:
Founder-Director & CEO

Partner Company: ABC
Technology Training & Upskilling, Bengaluru

Signature:  For Agasthya EdTech Private Limited

Authorized Signatory
For Partner - Director

Seal:



MEMORANDUM OF UNDERSTANDING (MoU)

Between

Indian Biomedical Skill Council (IBSC)

AMTZ Campus, Pragati Maidan, VM Steel Project S.O.,

Visakhapatnam – 530031, Andhra Pradesh, India

(First party, hereinafter referred to as IBSC),

Represented by Dr. Jitendra Kumar Sharma, Chairman, IBSC

& Managing Director & CEO, AMTZ

and

Dr Lankapalli Bullayya College of Engineering

having its office at New Resapuvanipalem,

Visakhapatnam-530013, Andhra Pradesh, India

(Second party, hereinafter referred to as “DR LBCE”),

Represented by Dr D Deepak Chowdary, Principal, DR LBCE

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made and executed on 15th February 2025, at Visakhapatnam

Between

Indian Biomedical Skill Council, established by Andhra Pradesh MedTech Zone (AMTZ), having its office at AMTZ Campus, Pragati Maidan, VM Steel Project S.O. Visakhapatnam - 530031, India, and represented by Dr. Jitendra Kumar Sharma, Chairman, Visakhapatnam hereinafter referred to as “Party of the FIRST PART” or “IBSC” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign;

and

Dr Lankapalli Bullayya College of Engineering, established in 2010 by “Society for Collegiate Education”, having its office at New Resapuvanipalem, Visakhapatnam-530013, Andhra Pradesh, India and represented by Dr. D Deepak Chowdary, Principal, DR LBCE hereinafter referred to as “Party of the SECOND Part” or “DR LBCE” which expression wherever it occurs, shall mean and include the representatives, administrators, successors in interest and assign.

Both parties hereinafter shall collectively refer to as “Parties”

1. WHEREAS:

- I. The Party of the FIRST PART is a Council for Biomedical Engineering Skills in India promoted by the AMTZ, in collaboration with Medical Devices Industry stakeholders in India, which has the mandate to test and grade the competency of bio-medical engineering professional skills in India; IBSC is recognized by Ministry of Skill Development & Entrepreneurship, Government of India. IBSC has its independency & unique identity to certify biomedical professionals and deliver skill training programs.

- II. The Party of the SECOND PART i.e., Dr Lankapalli Bullayya College of Engineering or DR LBCE, is located in Visakhapatnam (Dist.) of Andhra Pradesh, its, a NAAC accredited College. It's in a 10-acre green and eco-friendly campus is located in the heart of the city. The college offers CSE, ECE, EEE & CIVIL Engineering Programs. The Campus has recently celebrated its Golden Jubilee.
- III. The Parties hereby express their willingness to enter into a Memorandum of Understanding to set out the framework to carry-out training of learners as per job roles(s) related to Medical Device Industry.

2. PREAMBLE

- 2.1 IBSC is engaged in Skill Development, Education, Hands-on-Trainings and R&D services in the fields of Medical Technology and related fields.
- 2.2 The students and faculty members of DR LBCE are actively engaged in interdisciplinary and cutting-edge research activities as reflected in publications in reputed journals, filing patents, securing funding from Govt. and Non-Govt. organizations etc. DR LBCE also has several active national and international MOUs with premier institutes/industries/research organizations from India and abroad. Since its inception DR LBCE has been making giant strides in the right direction through the implementation of various good practices in all areas of academic pursuit.
- 2.3 IBSC & DR LBCE believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- 2.4 The Parties intended to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- 2.5 The Parties hereby express their willingness to combine their resources for skill development in medical technology and related sectors, and work towards promoting the growth of the sector by creating necessary eco-system for the said purpose.

3. SCOPE OF MoU

The Parties have decided to enter into this Memorandum of Understanding to express their interest on collaborating on joint activities that will be described in various project agreements entered into by the parties.

4. ROLES AND RESPONSIBILITIES

4.1 ROLES AND RESPONSIBILITIES OF IBSC

1. IBSC shall undertake to collaborate with DR LBCE on mutually agreed activities pursuant to project agreements entered into by the parties.
2. IBSC shall provide industry – oriented trainings / credit courses as minor or electives for the DR LBCE students.
3. IBSC shall organize industrial visits for students
4. IBSC will facilitate internship support for the students who have completed the required training modules of the IBSC programs.
5. IBSC will extend support for Guest faculty for delivering the courses.
6. IBSC will extend support for developing industry – oriented curriculum development inputs.
7. IBSC will provide Faculty development programs (FDP) / Short term training programs (STTP) for enriching the faculty/staff knowledge in the biomedical domain.
8. IBSC will facilitate access to the Common Scientific Facilities (CSFs) other facilities to the university students / faculty / researches for medical device research purposes.
9. IBSC shall appoint a ‘Point of Contact’ for necessary coordination with DR LBCE.

4.2 ROLES AND RESPONSIBILITIES OF DR LBCE

1. DR LBCE shall undertake to collaborate with IBSC on mutually agreed activities pursuant to project agreements entered into by the parties.
2. DR LBCE shall facilitate the engagement of interested students in IBSC courses as their minors or electives, with the credits from these courses incorporated into their academic curriculum.
3. DR LBCE shall facilitate interested faculty/staff engagement in the faculty development programs (FDP) / Short term training programs (STTP).
4. DR LBCE shall provide the space and facility to conduct the training – related activities in their premises.

5. DR LBCE shall provide support for developing a Center of Excellence at University premises.
6. DR LBCE shall encourage interested faculty engagement in research & consultancy work with AMTZ group of institutions and manufacturers.
7. DR LBCE shall incorporate the International Journal of Health Technology and Innovation (IJHTI) in its journal subscriptions.
8. DR LBCE shall appoint a 'Point of Contact' for necessary coordination with IBSC.

4.3 JOINT ROLES AND RESPONSIBILITIES OF IBSC AND DR LBCE

1. The Parties would provide support in project agreements as mutually agreed upon.
2. The Parties would undertake and execute the mutually agreed tasks within a stipulated time frame as detailed in project agreements.
3. The Parties would provide industry ready workforce.
4. The Parties would execute joint research collaboration activities for publishing research articles / patents.
5. The Parties will organize the technical Events / Seminars / National Conferences / International Conferences / Symposia.
6. The Parties will develop industry – oriented courses / programs at the UG / PG level.
7. The Parties may also enter into a separate arrangement / agreement on a case-to-case basis, on such terms and conditions as may be mutually agreed by the parties.

5. DURATION OF MoU

The total time frame of the engagement would be for a period of 1 (one) year from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.

6. DELIVERABLES

The deliverables would be as detailed in the scope of each task, mutually agreed between the parties, from time to time. Requisitions for a specific task could be given by any of the parties on mutually agreed terms of references that would be specific to identified projects.

7. FINANCIAL ARRANGEMENT

This will be undertaken by a separate financial terms & conditions on a project-to-project basis on mutually agreed terms by the parties. Each Party shall bear its expenses in discharge of its responsibilities mentioned in this MoU.

8. CONFIDENTIALITY AND NON-DISCLOSURE

Except as otherwise contemplated by this MoU, each Party (the “receiving party”) undertakes that, in order to protect the proprietary interest of the other Party (the “disclosing party”) in the disclosing Party’s confidential information, it will not, during the term of this MoU nor at any time thereafter, either use or exploit in any manner, or directly or indirectly divulge or disclose to others any of the disclosing party’s confidential information. The receiving party shall treat all confidential information disclosed to it as strictly confidential and only use such confidential information for the purposes of this MoU. Each Party shall ensure that its directors, officers, employees, agents, representatives, students, faculty, Affiliates and attorneys comply at all times with this confidentiality undertaking. This clause does not apply to (i) information is public other than because of a breach of this clause; (ii) disclosure required by law; or (iii) disclosure to a Party's related companies, auditor, banker or advisors. Specific confidentiality and non-disclosure agreement will be a part of specific MoUs agreed by the Parties for each project.

9. AMENDMENTS TO MoU

In the event that any of the representations or warranties made/given by a party ceases to be true or stands changed, the party who had made such representation or given such warranty shall promptly notify the others of the same.

10. TERMINATION OF MoU

10.1 This MoU may be terminated by either of the parties forthwith if the any party commits breach of any of the terms hereof and shall have failed to rectify such breach within sixty (60) days of the notice in this behalf having been served on it by the other parties.

10.2 In addition to the reasons for termination as set forth above, this MoU may be terminated forthwith by any of the parties voluntarily by giving sixty (60) days’ notice in writing to other parties OR involuntarily due to entering into composition, bankruptcy or similar re-

organization proceedings or if applications invoking such proceedings have been filed and with the advance notice of 3 months by any of the parties.

11. FORCE MAJEURE

None of the parties shall be held responsible for non-fulfilment of their respective obligations under this MoU due to the exigency of one or more of the force majeure events such as but not limited to acts of God, War, Flood, Earthquake, Strikes, lockouts, Epidemics, Riots, Civil Commotions, etc., provided on the occurrence and cessation of any such event, the affected party thereby shall give a notice in writing to the other parties within one month of such occurrence or cessation. If the force majeure conditions continue beyond six (6) months, the parties shall jointly decide about the future course of action.

12. ASSIGNMENT OF MoU

The rights and / or liabilities arising to any party of this MoU shall not be assigned except with the written consent of the other parties and subject to such terms and conditions as may be mutually agreed upon.

13. DISPUTE RESOLUTION

In the event of any dispute arising between parties with regard to any terms/conditions or this MOU, the parties would refer the dispute to a two-member committee consisting of a representative of each of the parties. The committee would make all efforts to resolve the dispute and interpret the clauses for furthering the purpose of the MOU and cause of the Organizations.

14. ARBITRATION

In the event of the dispute remaining unsolved, in spite of the efforts of the committee, the parties may refer the dispute to a Sole Arbitrator. The Sole Arbitrator shall be jointly appointed by the Parties, who would conduct the Arbitration proceedings as per the Arbitration and Conciliation Act, 1996. The place of Arbitration shall be Vishakhapatnam, Andhra Pradesh.

15. NOTICES

15.1 Method of Notice. The parties shall give all notices and communications between the parties in writing by (i) personal delivery, or (ii) a nationally-recognized, next-day courier service, or (iii) registered postal services, or (iv) or (v) electronic mail to the party's address specified in this agreement, or to the address that a party has notified to be that party's address for the purposes of this section addressing to the address:

Party First Part (the "IBSC")
Dr. Jitendra Kumar Sharma
AMTZ Campus, Pragati Maidan
VM Steel Project S.O.,
Visakhapatnam – 530031, India

Party Second Part ("DR LBCE")
Dr D Deepak Chowdary, Principal
Dr Lankapalli Bullayya College of Engineering
New Resapuvanipalem, Visakhapatnam-530013
Andhra Pradesh, India

15.2 Receipt of Notice. A notice given under this agreement will be effective on the other party's receipt of it, or if mailed, shall be deemed to have been duly if actually delivered, or after 15 fifteen days after mailing, if mailed by registered post or by courier. In case of an electronic mail, the notice shall be considered as delivered on the date of receipt of such mail.

16. Any additions or deletions to this MoU can be carried out on mutually agreed terms and appended to this MoU to form an integral part of this MoU.

IN WITNESS WHEREOF the Parties hereto have signed this MoU on the day, month and year mentioned here in before

For and on behalf of IBSC


Dr. Jitendra Kumar Sharma
Chairman

Witness: P.S.H.
Date: 15/02/2025

For and on behalf of DR LBCE


Dr. D Deepak Chowdary
Principal

Witness: V.V.R.
Date: 15/02/2025



PRINCIPAL
Dr. Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

PART A - PARTIES TO THIS MOU

Centre of Excellence in Maritime and Shipbuilding [hereinafter referred to as "CEMS"] incorporated under Section 8 of Indian Companies Act 2013 and having its registered Office at Opp.HSL Complex, Gandhi gram, Visakhapatnam, Andhra Pradesh-530005.

AND

Dr. Lankapalli Bullayya College of Engineering, [hereinafter referred to as "LECE"] located at 52-14-75 Survey No:44, National Highway 16, Near, Rama Talkies Rd, Old TB Hospital Area, Resapuvanipalem, Dwaraka Nagar, Visakhapatnam, Andhra Pradesh

PART B - SUBJECT OF MOU

WHEREAS

Centre of Excellence in Maritime and Shipbuilding [hereinafter referred to as "CEMS"], is a skill development knowledge Centre established by Ministry of Ports, Shipping and waterways & Indian Register of shipping to impart quality skill enhancement trainings for **Engineering Students** and working professionals.

CEMS is a dedicated Centre for facilitating professional development and skill enhancement in Heavy Engineering, Automobile, Aerospace, Defense, Maritime, Infrastructure and Manufacturing sectors. It is aimed to build competency in manufacturing industry with industry 4.0 focus by imparting right skills and create skilled manpower pool to cater to current and future industrial landscape of the country, thereby providing better employment opportunities to students and work force. **CEMS** is hereafter referred to as First Party

Dr. Lankapalli Bullayya College of Engineering [hereinafter referred to as "LBCE"], located at 52-14-75 Survey No:44, National Highway 16, Near, Rama Talkies Rd, Old TB Hospital Area, Resapuvanipalem, Dwaraka Nagar, Visakhapatnam, Andhra Pradesh 530013 with a motto of providing quality engineering education in a highly disciplined environment with good standards, along with character building of students who will be able to stand up to the challenges of the present employment market with a vision to foster prosperity through technological development by means of education, innovation and collaborative research and emerge as a premier education institution. **LBCE** is hereafter referred to as Second party.

K. Siva Rao -

[Handwritten signature]

PRINCIPAL
Dr. Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

LBCE, Visakhapatnam is an Educational Institution providing education in various educational Programs including certificate courses in Engineering, Non-Engineering & Degree courses affiliated to Andhra University and approved by AICTE, New Delhi. LBCE aims to impart quality education of good standards with a major focus on conducting skill development and outreach programs.

NOW THEREFORE, in contemplation of the mutually beneficial relationships, both LBCE & CEMS jointly agree upon the general terms of this Memorandum of Understanding (MOU), with a mutual desire for cooperation and collaboration in the areas of workshops, credit courses, internship, faculty development program, management education, training, research, and allied knowledge areas.

PART C - OBJECTIVES OF MOU

1. To promote and enhance academic interest between LBCE & CEMS
2. Conducting Regular workshops for both Engineering & Non -Engineering students.
3. Incorporation of 15 hours and above credit systems in academic syllabus of LBCE for CEMS as add-on courses.
4. Incorporation of Courses in Curriculum: Exploring opportunities for the incorporation of CEMS programs and curriculum development through joint efforts and expertise as add-on courses.
5. Skill Development and Training: A framework for joint efforts in skill development, training programs, and workshops that benefit students and faculty.
6. Industry Collaboration: Jointly establishing connections with industries for collaborative projects, internships, and placements to bridge the gap between academia and industry.
7. Quality Improvement: Working together to identify and implement measures for the continuous improvement of academic quality, research standards, and infrastructure.
8. To create a conducive platform for providing higher studies to students & faculty related to Engineering, shipping, logistics and associated activities
9. To organize Workshops, conferences, and symposia with joint participation of the faculty and the prospective students
10. To help each other towards marketing of the courses developed both for admissions and for facilitating placements.
11. Research and Development: Joint research initiatives and encourage the development of innovative projects, technologies, or solutions
12. Exchange of Best Practices: Facilitating the exchange of best practices in teaching methodologies, research approaches, and administrative processes between the parties.
13. Any other activity which both the parties agree for mutual benefit

PART D - SCOPE OF THE MOU

Present scope of this MOU is to establish the intents of the parties to collaborate. Details of the structure and nature of this collaboration to be defined in subsequent documents.



PRINCIPAL
Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipatana
Visakhapatnam-530013
Andhra Pradesh

PART E - REVIEW AND TERMINATION

- (1) This MOU will commence on the date both the parties have affixed their signatures on this MOU.
- (2) If the parties mutually decide to terminate the MOU, then it will automatically be terminated
- (3) The terms and conditions of this MOU shall remain in force/valid for a period of 3years from the date of commencement or if this MOU is replaced with an alternate document, whichever is earlier.

PART F - CONFIDENTIALITY

Both parties agree that, during the term of this MOU, or at any time thereafter, neither they nor any of their employees, agents, shall divulge, furnish, or make accessible to anyone any of the confidential information unless the other party agrees to it in WRITING

PART-G - USE OF TRADEMARK, LOGO, AND BRAND NAME; INTELLECTUAL PROPERTY

Each Party hereby agrees and permits the other Party to use its trademarks, logos and brand names associated with the Party, subject to restrictions, as have been mutually agreed between the Parties in writing only and in the manner which does not prejudice the interests of the Parties, commercial, ethical or otherwise, and solely for the purposes of aiding and providing the information regarding the scope of services as envisioned under this MoU.

PART II – TERM.

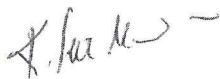
- (1) This MOU and its terms will be valid for a period of 3 years
- (2) Period of 3 years shall be calculated from the date when both the parties have affixed their signatures on this agreement.

PART I – COMMERCIALS.

- (1) The commercials shall be finalised on a case-to-case basis with a written document - PO or agreement.

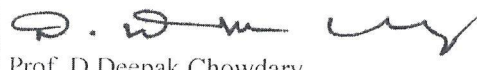


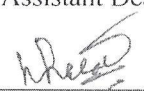

PART J- GENERAL

- (1) The institutions shall designate a coordinator each from their side to oversee and facilitate the implementation of the articles under this MOU



PRINCIPAL
Lankapalli Bullayya College of Engineering
Door No. 52-14-75, Resapuvanipalem
Visakhapatnam-530013
Andhra Pradesh

IN WITNESS WHEREOF, the undersigned, being duly authorized by their respective Institutions, have signed this MOU.

<i>For and on behalf of:</i> Centre Of Excellence In Maritime And Shipbuilding (CEMS)	<i>For and on behalf of:</i> Dr. Lankapalli Bullayya College of Engineering (LBCE)
Mr Sethu Madhavan	 Prof. D Deepak Chowdary
Designation: Chief Executive Officer (CEO)	Designation: (Principal) PRINCIPAL Dr. Lankapalli Bullayya College of Engineering Door No. 52-14-75, Resapuvanipale Visakhapatnam-530013 Andhra Pradesh
Seal: 	Seal: 
Witness	
Name: Y.M.V. Prasad	Name: V.V. Raja Rao
Designation: Assistant Dean Placements	Designation: Assistant Dean P & C Relations
Signature: 	Signature: 
Place: Visakhapatnam	Date: 28/03/2024

And

Prajna Resources Pvt. Ltd., having its registered address at 1-82-14/1/1, Sector 3, M.V.P. Colony, Visakhapatnam, Andhra Pradesh, India (hereinafter referred to as the "Edutech", which expression shall, unless repugnant to the context or meaning thereof, be deemed to include its affiliates, legal representatives, successors, and permitted assigns) of the THIRD PART.

Triloka Services Pvt. Ltd, Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd., are hereinafter individually referred to as 'Party' and collectively as 'Parties'

Triloka Services is engaged exclusively in the business of **training and skill development**, including but not limited to technical skills, emerging technologies, employability enhancement, and professional readiness programs for students and academic institutions.

WHEREAS the Parties are desirous of collaborating **solely for the purpose of delivering training programs** to the students of Dr. Lankapalli Bullayya College of Engineering (A) and intend to set forth the terms and understanding governing such collaboration under this MoU..

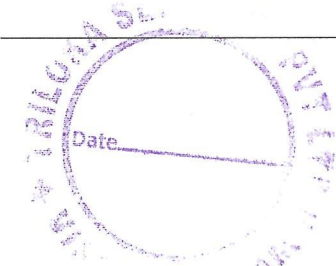
Now therefore in consideration of the mutual covenants hereinafter contained, the parties hereto agree as follows:

1. SCOPE

Triloka Services, in collaboration with Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd., proposes to offer structured training and fresher upskilling programs. The training programs shall focus on enhancing students' technical skills, employability skills, and professional readiness, as mutually agreed by the Parties. This collaboration is limited exclusively to training and skill development and does not include assessment, placement, recruitment, or employment guarantees.

2. RESPONSIBILITIES OF DR. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING (A) and PRAJNA RESOURCES PVT. LTD.,

- To identify and nominate eligible students for the training programs in the prescribed format.
- To ensure students enroll in the training programs and complete onboarding formalities as required.
- To ensure students actively participate in all training sessions and related activities.
- To encourage consistent attendance and discipline throughout the training duration.
- To provide necessary infrastructure such as classrooms, labs, internet connectivity, and audio-visual facilities for on-campus training, if applicable.
- To coordinate schedules, training calendars, and communication between students and Triloka Services trainers.



3. RESPONSIBILITIES OF TRILOKA SERVICES SKILLS AND CAREERS

- To design and deliver structured training programs aligned with industry-relevant skills and employability requirements.
- To provide qualified and experienced trainers for conducting the training sessions.
- To deliver training through appropriate modes (online / offline / hybrid), as mutually agreed.
- To provide access to training materials, learning resources, and LMS content (if applicable).
- To conduct training sessions on Technical skills, Interview readiness (theoretical and practice-oriented, without placement commitment)
- To monitor student participation and provide periodic progress feedback to the Institution and Prajna Resources.
- To conduct webinars, doubt-clearing sessions, and interactive workshops related to training modules.
- To issue training participation certificates or completion certificates, subject to attendance and completion criteria.

4. SERVICE FEE

The service fee applicable for the training programs offered by Triloka services shall be mutually discussed, agreed upon, and coordinated from time to time based on the nature, duration, mode, and scale of the training programs. The detailed fee structure, payment milestones, and any applicable commercial terms shall be communicated separately and may be documented through written communication or as an addendum to this MoU, wherever required.

Important Points:

- The training engagement under this MoU shall be executed as per mutually agreed timelines.
- Any continuation, extension, or additional training programs for future student batches shall be discussed and finalized separately based on institutional requirements.
- The scope of services under this MoU is **strictly limited to training and skill development.**
- No commitments are made with respect to: Placement, Recruitment, Job offers, Employment outcomes
- Training content shall be aligned to **industry-relevant and core skill areas**, as mutually agreed between the Parties.



Payment Schedule:

- Payment schedules, invoicing frequency, and amounts shall be finalized **on a case-to-case basis** depending on the specific training program.
- Payments shall be released within the mutually agreed time frame from the date of invoice submission.
- All applicable taxes, including GST, shall be charged extra as per prevailing statutory norms.
- Any revision in fees due to changes in scope, duration, or delivery mode shall be communicated and agreed upon in advance.

5. TERMS AND TERMINATION

- (a) This MOU shall commence from the Effective Date and cease to remain in effect **one year** from the Effective date. Parties may renew this MOU before the completion of the term, by mutual consent, in writing by separate MoU.
- (b) Either Party shall terminate this MOU by giving **30 days** prior notice in writing to the other party.

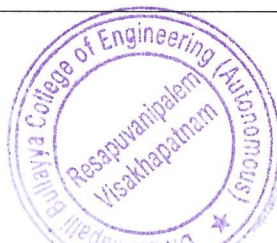
6. INTELLECTUAL PROPERTY RIGHTS

Intellectual Property Rights over the content used for delivering the program to Dr. Lankapalli Bullayya College (A) and Prajna Resources Pvt. Ltd., under this MoU, shall solely vest with Triloka Services and this MOU shall not be construed to transfer any such rights from Triloka Services to Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd.,. Triloka Services shall keep all the data of the students confidential and use it for the agreed purpose only. The handling of the data shall be done with at most precaution.

Triloka Services grants Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd. a limited, non-exclusive, non-transferable, and revocable license to use the training materials solely for internal academic and training purposes during the term of this MoU. No ownership, title, or interest in any intellectual property of Triloka Services shall be deemed to be transferred by virtue of this license. The College and Prajna Resources agree to abide by all usage guidelines communicated by Triloka Services in relation to such materials.

7. DISCLAIMER OF WARRANTY

Triloka Services makes no representations or warranties, express or implied, statutory or otherwise, including but not limited to any implied warranties of merchantability or



fitness for a particular purpose, with respect to the training programs or training materials provided under this MoU.

Triloka Services does not warrant that the training services or materials will be uninterrupted, error-free, or that participation in the training will result in any specific academic, professional, or employment outcomes.

All warranties, if any, provided herein are limited to the Parties to this MoU and do not extend to any third party.

8. NO ASSIGNMENT

Neither Party shall assign its rights or obligations under this Memorandum of Understanding without the prior written consent of the other.

9. AMENDMENT

Any amendment/modification to this MOU shall be made on the basis on mutual written understanding between the Parties and signed by the parties.

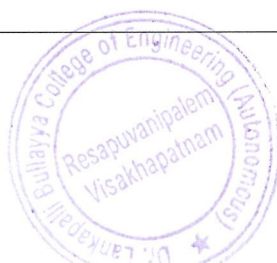
10. GOVERNING LAW AND DISPUTE RESOLUTION

Any and all disputes, differences or questions relating to or emerging out of this MoU, including without limitation, any questions relating to the existence, validity and enforceability of any of the provisions of this MoU (together 'Disputes'), will be submitted for arbitration under the provisions of The Arbitration and Conciliation Act, 1996 as amended from time to time, Parties shall jointly appoint a sole arbitrator. The seat and venue of arbitration shall be Visakhapatnam, Andhra Pradesh, and the language of the arbitral proceedings shall be English. The arbitral award shall be final and binding on all Parties. Subject to the above arbitration clause, the courts at Visakhapatnam, Andhra Pradesh, shall have exclusive jurisdiction over all disputes arising out of this MoU

11. FORCE MAJEURE

"Force Majeure" shall mean circumstances beyond the reasonable control of a Party, including but not limited to act of God, inclement weather, flood, lightning, fire, industrial action, lockouts, epidemic, pandemic the act or omission of Government or other competent authority, acts of terrorism, war, military operations, revolution, insurrection riot or disruptions in or failures of banking services.

Notwithstanding any other provisions of this MoU, if and to the extent that either Party ("Affected Party") acting and having acted reasonably, is hindered or prevented from performing any of its obligations under this MoU by a Force Majeure event, such a Party shall be relieved of all liability for failure to perform its obligations under this MoU, except payment obligations contained herein.



12. NOTICE

All notices and other communications in respect of this MoU shall be given in writing and sent by registered post acknowledgment due or courier or facsimile transmission or email to the addressee party at its address and facsimile number as mentioned in this MoU. If any change in the address the same should to intimate to the other party in writing.

13. NO EXCLUSIVITY

Parties agree that nothing in this MoU should prohibit the parties from providing similar or same services to other companies or entities.

14. ENTIRE MoU

This MoU sets forth the entire understanding and MoU of the parties with respect to the subject matter hereof and supersedes all prior and/or contemporaneous understandings, negotiations, representations and writings relating thereto.

15. SEVERABILITY

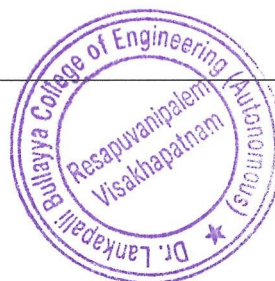
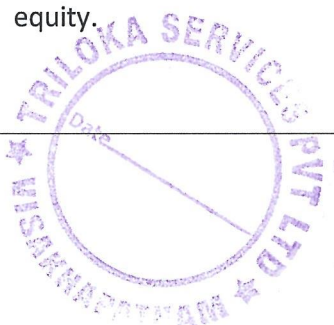
If any part or parts of this MoU shall be held unenforceable for any reason, the remainder of this MoU shall continue in full force and effect. If any provision of this MoU is deemed invalid or unenforceable by any court of competent jurisdiction and if limiting such provision would make the provision valid, then such provision shall be deemed to be construed as so limited.

16. WAIVER

No delay or omission to exercise any right, power, or remedy accruing to any Party upon any breach or default under this MoU, shall be deemed a waiver of any other breach or default theretofore or thereafter occurring. Any waiver, permit, consent, or approval of any kind or character on the part of any Party of any breach or default under this MoU, or any waiver on the part of any Party of any provisions or conditions of this MoU, must be in writing and shall be effective only to the respective Party.

17. REMEDIES NOT EXCLUSIVE

Except as expressly provided herein, no remedy specified in the Agreement is intended to be exclusive of any other remedy, and each and every remedy will be cumulative and in addition to every other right or remedy provided herein or available at law or in equity.



18. SPECIFIC PERFORMANCE

The Parties agree that damages may not be an adequate remedy for breach of certain obligations under this MoU. Accordingly, the non-breaching Party shall be entitled to seek injunctive relief and/or specific performance, in addition to other remedies available under law.

19. INTERPRETATION OF HEADINGS

The headings provided in this MoU are for the sake of convenience only and do not have any effect on the interpretation of any clause or provision of this MoU.

20. MoU IN COUNTERPART

This MoU shall be executed in two originals for the benefit of the parties, and each copy shall be the original as against the other.

21. NON – SOLICITATION

The parties agrees and under takes that during the term of this MoU, shall not directly or indirectly, on their own behalf or on behalf of others, solicit, recruit, or induce or attempt to persuade any person now or at any time hereafter engaged by the other party as an employee, officer, director, independent contractor, advisor or consultant, without the written consent of the other party.

22. CONFIDENTIALITY

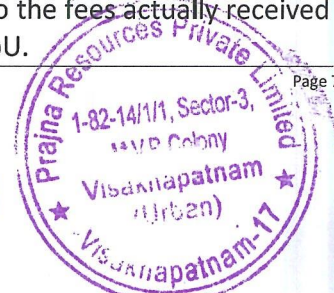
Each Party agrees to keep confidential all proprietary, confidential, or sensitive information received from the other Parties in connection with this MoU, including training materials, student information, and commercial terms. Such information shall be used solely for the purposes of this MoU and shall not be disclosed to any third party except as required by law. All Parties shall comply with applicable data protection laws, including the Digital Personal Data Protection Act, 2023, while processing personal data under this MoU.

In the event of any breach of this clause, including misuse of the platform, unauthorized replication or utilization of its design, software, or content, or any interference with the platform's operation by Dr. Lankapalli Bullayya College of Engineering (A) or its students, **Dr. Lankapalli Bullayya College of Engineering (A)** and **Prajna Resources Pvt. Ltd.**, shall be held liable for any losses, damages, and legal costs incurred by **Triloka Services** due to such actions.

23. LIMITATIONS OF LIABILITY

No Party shall be liable for any indirect, incidental, consequential, punitive, or special damages, including loss of profits or business interruption, arising out of this MoU.

The aggregate liability of Triloka Services, if any, shall be limited to the fees actually received by Triloka services for the relevant training services under this MoU.

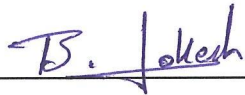


24. RELATIONSHIP

The Parties are independent contractors. Nothing in this MoU shall be construed to create any partnership, joint venture, employer-employee relationship or similar relationship. Neither Party is authorized to bind the other Party to any obligations with third parties.

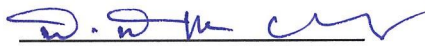
IN WITNESS WHEREOF, the Authorized Representatives of the Parties have signed and executed this MOU on the first date written above.

For Triloka Services Pvt. Ltd



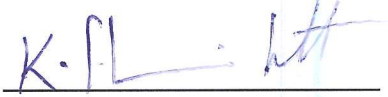
Authorized Signatory

For Dr. Lankapalli Bullayya
College of Engineering (A)



Authorized Signatory

For Prajna Resources Pvt, Ltd.



Authorized Signatory

WITNESSES:



WITNESSES:



WITNESSES:





INDIA NON JUDICIAL

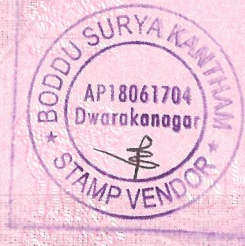
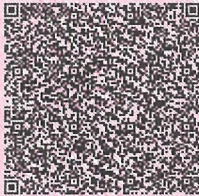


Government of Andhra Pradesh

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e-Stamp

Certificate No. : IN-AP58692035431316Y
 Certificate Issued Date : 23-Jan-2026 11:05 AM
 Account Reference : NEWIMPACC (SV)/ ap18061704/ AP-VKP/ AP-VKP/apbodkanu
 DDO Code : 27002308001 O/o IG R
 Unique Doc. Reference : SUBIN-APAP1806170499839941955112Y
 Purchased by : Dr D DEEPAK CHOWDARY PRINCIPAL
 Description of Document : Article 0 Not Mentioned
 Property Description : Not Applicable
 Consideration Price (Rs.) : 0
 (Zero)
 First Party : Dr D DEEPAK CHOWDARY PRINCIPAL
 Second Party : PRINCIPAL Dr L B COLLEGE OF ENGINEERING
 Paid By (For Whom) : Dr D DEEPAK CHOWDARY PRINCIPAL
 Stamp Duty Amount(Rs.) : 100
 (One Hundred only)



Please write or type below this line

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") is entered at VSKP on 01 Feb 2026 and shall be effective from 15 Feb 2024 by and between ART GENESYS an organization engaged in providing professional training and skill development programs, represented by Satya. A. having its registered office at #50-60-3, Rajendranagar, Visakhapatnam - 16, Andhra Pradesh (hereinafter referred to as "ART GENESYS", which expression, unless repugnant to the context or meaning thereof, shall include its successors and permitted assigns), of the FIRST PART

And

Dr. Lankapalli Bullayya College of Engineering (A) an Institution, imparting and offering Assessment & placement services represented by Dr. D. DEEPAK CHOWDARY, PRINCIPAL situated at No:44, National Highway 16, Near Rama Talkies Rd Resapuvanipalem, Visakhapatnam, Andhra Pradesh 530013, India (hereinafter referred to as "Dr. Lankapalli Bullayya College of Engineering (A)" - which expression unless repugnant to the context and meaning thereof, be deemed to include its successors-in-interest and permitted assigns) of the SECOND PART

And

Prajna Resources Pvt. Ltd., having its registered address at 1-82-14/1/1, Sector 3, M.V.P. Colony, Visakhapatnam, Andhra Pradesh, India (hereinafter referred to as the "Edutech", which expression shall, unless repugnant to the context or meaning thereof, be deemed to

Satya. A. Dr. D. Deepak Chowdary K. L. K. K.

GG 0040333199

Statutory Alert:

- The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
- The onus of checking the legitimacy is on the users of the certificate.
- In case of any discrepancy please inform the Competent Authority.

include its affiliates, legal representatives, successors, and permitted assigns) of the THIRD PART.

ART GENESYS, Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd., are hereinafter individually referred to as 'Party' and collectively as 'Parties'

ART GENESYS is engaged exclusively in the business of **training and skill development**, including but not limited to technical skills, emerging technologies, employability enhancement, and professional readiness programs for students and academic institutions.

WHEREAS the Parties are desirous of collaborating **solely for the purpose of delivering training programs** to the students of Dr. Lankapalli Bullayya College of Engineering (A) and intend to set forth the terms and understanding governing such collaboration under this MoU.

Now therefore in consideration of the mutual covenants hereinafter contained, the parties hereto agree as follows:

1. SCOPE

ART GENESYS, in collaboration with Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd., proposes to offer structured training and fresher upskilling programs. The training programs shall focus on enhancing students' technical skills, employability skills, communication skills, and professional readiness, as mutually agreed by the Parties. This collaboration is limited exclusively to training and skill development and does not include assessment, placement, recruitment, or employment guarantees.

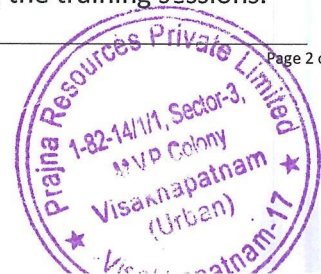
2. RESPONSIBILITIES OF DR. LANKAPALLI BULLAYYA COLLEGE OF ENGINEERING (A) and PRAJNA RESOURCES PVT. LTD.,

- To identify and nominate eligible students for the training programs in the prescribed format.
- To ensure students enroll in the training programs and complete on boarding formalities as required.
- To ensure students actively participate in all training sessions and related activities.
- To support students in profile creation or LMS access, wherever applicable for training delivery.
- To encourage consistent attendance and discipline throughout the training duration.
- To provide necessary infrastructure such as classrooms, labs, internet connectivity, and audio-visual facilities for on-campus training, if applicable.
- To coordinate schedules, training calendars, and communication between students and ART GENESYS trainers.

3. RESPONSIBILITIES OF ART GENESYS SKILLS AND CAREERS

- To design and deliver structured training programs aligned with industry-relevant skills and employability requirements.
- To provide qualified and experienced trainers for conducting the training sessions.

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- To deliver training through appropriate modes (online / offline / hybrid), as mutually agreed.
- To provide access to training materials, learning resources, and LMS content (if applicable).
- To conduct training sessions on Technical skills, Soft skills and communication, Interview readiness (theoretical and practice-oriented, without placement commitment)
- To monitor student participation and provide periodic progress feedback to the Institution and Prajna Resources.
- To conduct webinars, doubt-clearing sessions, and interactive workshops related to training modules.
- To issue training participation certificates or completion certificates, subject to attendance and completion criteria.

4. SERVICE FEE

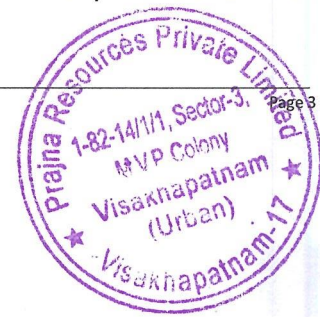
The service fee applicable for the training programs offered by ART GENESYS shall be mutually discussed, agreed upon, and coordinated from time to time based on the nature, duration, mode, and scale of the training programs. The detailed fee structure, payment milestones, and any applicable commercial terms shall be communicated separately and may be documented through written communication or as an addendum to this MoU, wherever required.

Important Points:

- The training engagement under this MoU shall be executed as per mutually agreed timelines.
- Any continuation, extension, or additional training programs for future student batches shall be discussed and finalized separately based on institutional requirements.
- The scope of services under this MoU is **strictly limited to training and skill development.**
- No commitments are made with respect to: Placement, Recruitment, Job offers, Employment outcomes
- Training content shall be aligned to **industry-relevant and core skill areas**, as mutually agreed between the Parties.

Payment Schedule:

- Payment schedules, invoicing frequency, and amounts shall be finalized on a **case-to-case basis** depending on the specific training program.
- Payments shall be released within the mutually agreed time frame from the date of invoice submission.
- All applicable taxes, including GST, shall be charged extra as per prevailing statutory norms.
- Any revision in fees due to changes in scope, duration, or delivery mode shall be communicated and agreed upon in advance.



5. TERMS AND TERMINATION

- (a) This MOU shall commence from the Effective Date and cease to remain in effect **one year** from the Effective date. Parties may renew this MOU before the completion of the term, by mutual consent, in writing by separate MoU.
- (b) Either Party shall terminate this MOU by giving **30 days** prior notice in writing to the other party.

6. INTELLECTUAL PROPERTY RIGHTS

Intellectual Property Rights over the content used for delivering the program to Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd., under this MoU, shall solely vest with ART GENESYS and this MOU shall not be construed to transfer any such rights from ART GENESYS to Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd.,. ART GENESYS shall keep all the data of the students confidential and use it for the agreed purpose only. The handling of the data shall be done with at most precaution.

ART GENESYS grants Dr. Lankapalli Bullayya College of Engineering (A) and Prajna Resources Pvt. Ltd. a limited, non-exclusive, non-transferable, and revocable license to use the training materials solely for internal academic and training purposes during the term of this MoU. No ownership, title, or interest in any intellectual property of ART GENESYS shall be deemed to be transferred by virtue of this license. The College and Prajna Resources agree to abide by all usage guidelines communicated by ART GENESYS in relation to such materials.

7. DISCLAIMER OF WARRANTY

ART GENESYS makes no representations or warranties, express or implied, statutory or otherwise, including but not limited to any implied warranties of merchantability or fitness for a particular purpose, with respect to the training programs or training materials provided under this MoU.

ART GENESYS does not warrant that the training services or materials will be uninterrupted, error-free, or that participation in the training will result in any specific academic, professional, or employment outcomes.

All warranties, if any, provided herein are limited to the Parties to this MoU and do not extend to any third party.

8. NO ASSIGNMENT

Neither Party shall assign its rights or obligations under this Memorandum of Understanding without the prior written consent of the other.



9. AMENDMENT

Any amendment/modification to this MOU shall be made on the basis on mutual written understanding between the Parties and signed by the parties.

10. GOVERNING LAW AND DISPUTE RESOLUTION

Any and all disputes, differences or questions relating to or emerging out of this MoU, including without limitation, any questions relating to the existence, validity and enforceability of any of the provisions of this MoU (together 'Disputes'), will be submitted for arbitration under the provisions of The Arbitration and Conciliation Act, 1996 as amended from time to time, Parties shall jointly appoint a sole arbitrator. The seat and venue of arbitration shall be Visakhapatnam, Andhra Pradesh, and the language of the arbitral proceedings shall be English. The arbitral award shall be final and binding on all Parties. Subject to the above arbitration clause, the courts at Visakhapatnam, Andhra Pradesh, shall have exclusive jurisdiction over all disputes arising out of this MoU.

11. FORCE MAJEURE

"Force Majeure" shall mean circumstances beyond the reasonable control of a Party, including but not limited to act of God, inclement weather, flood, lightning, fire, industrial action, lockouts, epidemic, pandemic the act or omission of Government or other competent authority, acts of terrorism, war, military operations, revolution, insurrection riot or disruptions in or failures of banking services.

Notwithstanding any other provisions of this MoU, if and to the extent that either Party ("Affected Party") acting and having acted reasonably, is hindered or prevented from performing any of its obligations under this MoU by a Force Majeure event, such a Party shall be relieved of all liability for failure to perform its obligations under this MoU, except payment obligations contained herein.

12. NOTICE

All notices and other communications in respect of this MoU shall be given in writing and sent by registered post acknowledgment due or courier or facsimile transmission or email to the addressee party at its address and facsimile number as mentioned in this MoU. If any change in the address the same should to intimate to the other party in writing.

13. NO EXCLUSIVITY

Parties agree that nothing in this MoU should prohibit the parties from providing similar or same services to other companies or entities.

14. ENTIRE MoU

This MoU sets forth the entire understanding and MoU of the parties with respect to the subject matter hereof and supersedes all prior and/or contemporaneous understandings, negotiations, representations and writings relating thereto.



15. SEVERABILITY

If any part or parts of this MoU shall be held unenforceable for any reason, the remainder of this MoU shall continue in full force and effect. If any provision of this MoU is deemed invalid or unenforceable by any court of competent jurisdiction and if limiting such provision would make the provision valid, then such provision shall be deemed to be construed as so limited.

16. WAIVER

No delay or omission to exercise any right, power, or remedy accruing to any Party upon any breach or default under this MoU, shall be deemed a waiver of any other breach or default theretofore or thereafter occurring. Any waiver, permit, consent, or approval of any kind or character on the part of any Party of any breach or default under this MoU, or any waiver on the part of any Party of any provisions or conditions of this MoU, must be in writing and shall be effective only to the respective Party.

17. REMEDIES NOT EXCLUSIVE

Except as expressly provided herein, no remedy specified in the Agreement is intended to be exclusive of any other remedy, and each and every remedy will be cumulative and in addition to every other right or remedy provided herein or available at law or in equity.

18. SPECIFIC PERFORMANCE

The Parties agree that damages may not be an adequate remedy for breach of certain obligations under this MoU. Accordingly, the non-breaching Party shall be entitled to seek injunctive relief and/or specific performance, in addition to other remedies available under law.

19. INTERPRETATION OF HEADINGS

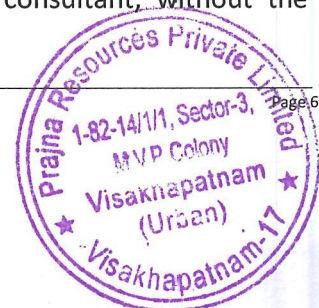
The headings provided in this MoU are for the sake of convenience only and do not have any effect on the interpretation of any clause or provision of this MoU.

20. MoU IN COUNTERPART

This MoU shall be executed in two originals for the benefit of the parties, and each copy shall be the original as against the other.

21. NON – SOLICITATION

The parties agrees and under takes that during the term of this MoU, shall not directly or indirectly, on their own behalf or on behalf of others, solicit, recruit, or induce or attempt to persuade any person now or at any time hereafter engaged by the other party as an employee, officer, director, independent contractor, advisor or consultant, without the written consent of the other party.



22. CONFIDENTIALITY

Each Party agrees to keep confidential all proprietary, confidential, or sensitive information received from the other Parties in connection with this MoU, including training materials, student information, and commercial terms. Such information shall be used solely for the purposes of this MoU and shall not be disclosed to any third party except as required by law. All Parties shall comply with applicable data protection laws, including the Digital Personal Data Protection Act, 2023, while processing personal data under this MoU.

In the event of any breach of this clause, including misuse of the platform, unauthorized replication or utilization of its design, software, or content, or any interference with the platform's operation by Dr. Lankapalli Bullayya College or its students, **Dr. Lankapalli Bullayya College** and **Prajna Resources Pvt. Ltd.**, shall be held liable for any losses, damages, and legal costs incurred by **Ciel Skills and Careers** due to such actions.

23. LIMITATIONS OF LIABILITY

No Party shall be liable for any indirect, incidental, consequential, punitive, or special damages, including loss of profits or business interruption, arising out of this MoU. The aggregate liability of ART GENESYS, if any, shall be limited to the fees actually received by ART GENESYS for the relevant training services under this MoU.

24. RELATIONSHIP

The Parties are independent contractors. Nothing in this MoU shall be construed to create any partnership, joint venture, employer-employee relationship or similar relationship. Neither Party is authorized to bind the other Party to any obligations with third parties.

IN WITNESS WHEREOF, the Authorized Representatives of the Parties have signed and executed this MOU on the first date written above.

For **ART GENESYS**

Satya S.

Authorized Signatory

For **Dr. Lankapalli Bullayya College of Engineering (A)**

[Signature]

Authorized Signatory

For **Prajna Resources Pvt, Ltd.**

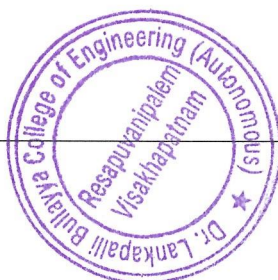
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Authorized Signatory

WITNESSES:



WITNESSES:



WITNESSES:

